

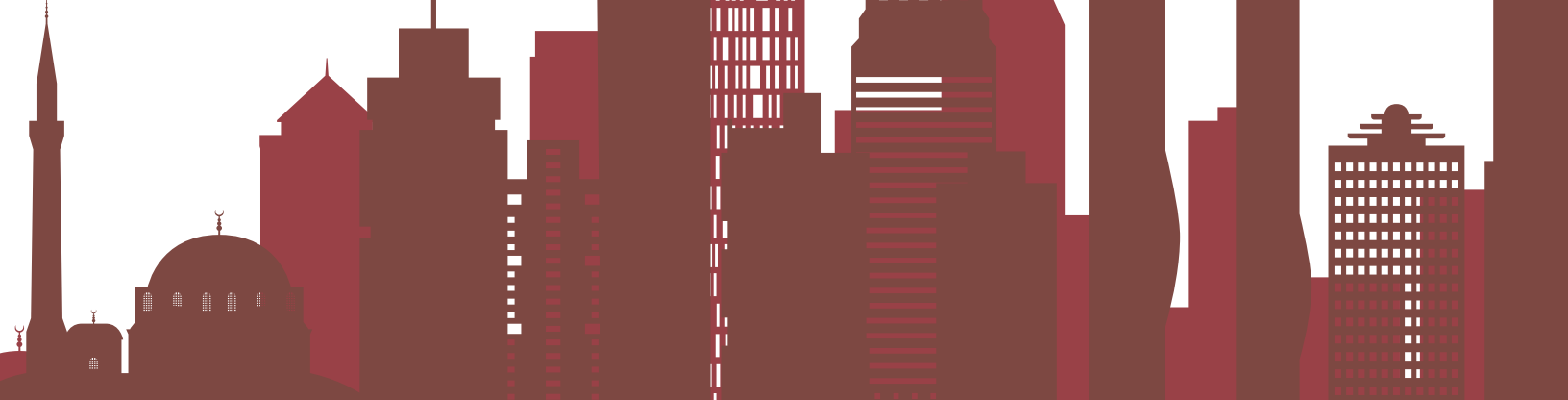
SEPTEMBER
2026

THE SOCIETY



We represent Auctioneers, Appraisers, Agents, Sales Consultants and Property Managers across various sectors, including Real Estate, General and Livestock.





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The Society of
Auctioneers and
Appraisers (SA) Inc.
THE
INDUSTRY
CHOICE OF
PROFESSIONALS



MEET SOCIETY BOARD



Marc du Plessis
President



Troy Tyndall
Vice President



Attilio Cavuoto
Board Member



Paul Kilby
Board Member



Enrique Bisbal
Board Member

WHY BECOME A MEMBER?



Membership of an exclusive **body of Professionals with a vision to be vibrant, relevant and fun**

A Vision to **embrace the latest technology to enhance Members profile and expertise** through networking and training

Formal personal recognition of your expertise within the fields of Auction Marketer, Auctioneer or Appraiser

Able to use the Society Logo

Practising, Master, Fellow and Life Members **able to use initials MSAA signifying credentials and credibility**

Bridging between Brands with the goal of striving to raise professional standards of Members

Targeted direct promotion of Members to Professionals and Government Diverse Membership with specialties including: **Real Estate (Residential, Rural, Commercial & Industrial), Fine Art, Antiques, Plant & Machinery, Livestock, Aircraft, Vehicles, Vineyards, Wineries and many other varied categories**

High profile **GOLDEN GAVEL** Competition and Awards

Upcoming Auctions Free App search by Auctioneer, Agent, Suburb or Date and Time

Networking and Communication opportunities with other high profile Members and Sponsors

Vibrant interactive website incorporating:

- (a) Members Search with personal photo
- (b) Link to Members email, web and social media
- (c) Upcoming Auctions for Real Estate, General & Livestock
- (d) Monthly Results
- (e) Members Services and Products

Promotion of Members through latest technology utilising Social Networking with links to Facebook, LinkedIn and Instagram Latest technology eBook featuring Society Events, News and Updates

High Profile Nationally Accredited Training with Head Trainer, Brett Roenfeldt FSAA (Life) providing specialist training in Auctioneering, Marketing, Motivation, Success Strategies, Personal Profiling, Presentation Skills and Mentoring.

Personalised contact with the CEO and Office Administration for backup and support.

Exclusive products and free Auction day material and listing collateral available online to Members.

We are at the forefront of Legislative change and representation to Government.

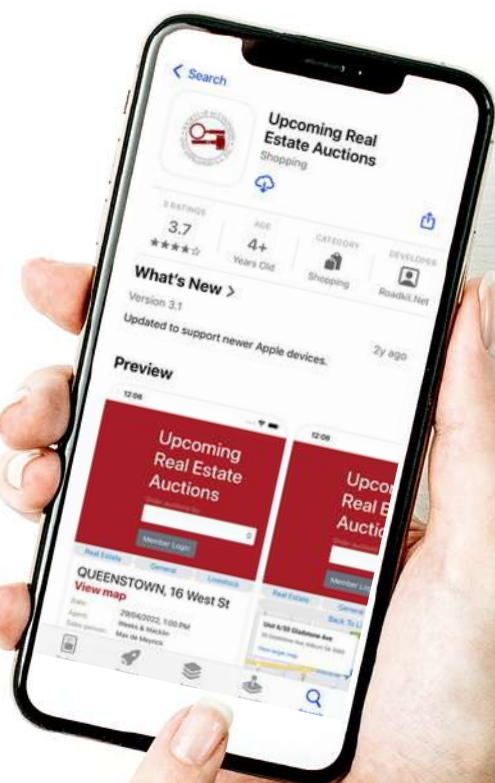
Iconic brand Sponsors with benefits exclusive to Members Access to high achievers through our highly regarded "Breakfast of Champions" Series Associate Membership for students or persons who have under two years practical experience.

Affiliate Membership for like-minded professionals.

Partnership with BusinessSA for business advice, OHS, trainees and workplace relations (Society Members can join with 50% discount).



Never Miss an Auction with Society Auctioneers!



SOCIETY'S UPCOMING AUCTIONS APP

- ✓ Gauge the Market
- ✓ Search with Ease
- ✓ Instant Update

Download the App Today.



2026 SOUTH AUSTRALIAN MARKET REPORT



25 August 2026

Heavy overnight rain affected stock presentation and reduced numbers across South Australian livestock markets this week.

At Dublin, agents offered 4,000 lambs and 800 sheep, while Naracoorte yarded 603 lambs and 698 sheep. Quality was mixed across both markets, with smaller clean-up lots, older store lambs and an increasing number of new-season lambs coming forward.

The usual trade and processor buyers competed alongside feeders, restockers and specialty butchers. Lamb prices were generally firm, although plainer lambs carrying rougher skins eased by up to \$10/head at Naracoorte. Older Merino store lambs and heavy sheep were marginally dearer at Dublin.

Light new-season crossbred lambs sold from \$190 to \$220/head at Dublin, while older store lambs ranged from \$180 to \$220/head. At Naracoorte, feeders paid from \$155 to \$245/head for suitable crossbred lambs.

Trade-weight crossbred lambs generally sold from \$230 to \$300/head. Heavy and export-weight lambs ranged from \$290 to \$313, with extra heavy lambs selling from \$330 to a top of \$350/head. Naracoorte's light trade lambs averaged 1,060c/kg cwt, medium trade weights averaged 990c/kg cwt, heavy trade weights averaged 1,080c/kg cwt and extra heavy lambs averaged 1,045c/kg cwt.



Light new-season Merino lambs sold from \$150 to \$214/head at Dublin, while older Merino store lambs ranged from \$170 to \$220/head. At Naracoorte, Merino lambs sold from \$210 to \$233/head and averaged 950c/kg cwt, with feeders paying from \$133 to \$177/head.

Trade-weight Merino lambs ranged from \$245 to \$270/head, heavy weights sold from \$270 to \$280, and extreme heavy Merino lambs fetched from \$310 to \$360/head. Heavy hoggets sold to \$238/head.

Sheep prices remained generally firm. Light sheep sold from \$121 to \$160/head, medium and trade weights ranged from \$145 to \$216, and heavy sheep sold from \$203 to \$290/head. Heavy Merino sheep ranged from 700c to 810c/kg cwt, while heavy crossbred ewes sold from \$206 to \$262/head and ranged from 660c to 680c/kg cwt. Rams sold to \$200/head.

At Naracoorte's cattle market, numbers remained similar, with 640 head yarded for most of the regular buying group. The offering comprised 266 trade and young cattle, 314 cows, 37 grown bulls and 23 open-auction calves. Quality was mostly good, with cows accounting for almost half the yarding.

Competition remained solid in a market that was dearer in places. Heavy cows and grown heifers improved by 5c to 10c/kg, while heavy steers and young cattle to the trade eased by up to 10c/kg. Feeder cattle and heavy bulls sold close to firm.

Young cattle sold to the trade from 466c to 550c/kg, with feeders paying from 430c to 520c/kg for the better-quality offering and from 336c to 387c/kg for plainer lots.

Medium-weight grown steers sold from 385c to 458c/kg, while heavier steers ranged from 470c to 488c/kg. Feeders paid from 486c to 510c/kg for suitable steers. Grown heifers sold from 405c to 474c/kg, with feeders and restockers paying from 460c to 485c/kg.

Heavy three- and four-score cows sold from 408c to 440c/kg, while two-score cows ranged from 355c to 405c/kg. Plainer and lighter cows sold from 276c to 344c/kg, with feeders and restockers paying from 374c to 405c/kg.

Heavy bulls sold from 380c to 470c/kg, while feeders paid from 362c to 408c/kg for young bulls.



Paul Kilby M.S.A.A
Board Country
Representative

UPCOMING EVENTS

†The Form 1 Company™

SOCIETY

GOLF

CLASSIC 2026

REGISTRATION

\$150
EACH

GOLF, ON-COURSE DRINKS AND
SNACKS, BARBECUE LUNCH
AND SNACKS AFTER THE GAME
AND PRIZES.

27 NOV 2026

MOUNT OSMOND GOLF CLUB

TIMELINE

11:30AM - LUNCH

12:30PM - TEE OFF

5:00PM - PRIZES AND AWARDS

TEAMS OF 4 PLAYERS

AMBROSE WITH SHOTGUN START

Only 15 minutes from the centre of CBD, Mount Osmond Golf Club is blessed with glorious views of the city of Adelaide, Mount Lofty Ranges and coastline. The wide undulating fairways, challenging greens and stimulating course layout will always make for a memorable round. Our beautiful heritage clubhouse and welcoming membership will give you a golfing experience that's been delighting our members since 1927.

Golf Cart: \$60

[View Full Details](#)

SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Troy Tyndall



John Morris



Brett Roenfeldt



Bronte Manuel



Michael Fenn



Geoff Schell



Jonathon Moore



John Raptis



Vincent Doran



Hamish Mill



James Wardle



Glenn McMillan



Marc du Plessis



Mark Griffin



Peter Economou



James Pedlar

SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Enrique Bisbal



Paul Kilby



Paul Arnold



Jarrod Tagni



Michael Cavuoto



Angus Barnden



Matt Smith



Anthony DeMarco



Vincent Wang



Andy Edwards



Sharon Gray



John Young



Ben Krieg



Brett Pilgrim



Stefan Krcmarov



Crispian Fielke

SOCIETY'S AUCTIONS

Properties sold at the Society's auctions, shared by our members, highlighting a variety of residential, commercial, and distinctive lots.



WEST CROYDON
83 Henry Street
SOLD for \$1,300,000

Agent: Crawford Doran
Auctioneer: Vincent Doran



CAMPBELLTOWN
5b Mundon Street
SOLD for \$1,005,000

Agent: Professionals Robins 888
Auctioneer: Vincent Wang



NORTHFIELD
19 Phillips St
SOLD for \$700,000

Agent: Ray White Prospect
Auctioneer: Crispian Fielke



HIGHBURY
12 Highbury Drive
SOLD for \$1,180,000

Agent: All Adelaide City Edge
Auctioneer: Brett Roenfeldt



WYNN VALE
3 Old Tawny Cl
SOLD for \$940,000

Agent: Ray White Kensington
Auctioneer: John Morris



LONSDALE
3a Aldershot Rd
SOLD for \$2,150,000

Agent: Commercial SA
Auctioneer: Jonathon Moore



ELIZABETH EAST
16 Midway Road
SOLD for \$550,500

Agent: Harcourts Barossa Real Estate
Auctioneer: Jarrod Tagni



SEMAPHORE SOUTH
7 Eton Road
SOLD for \$1,056,000

Agent: Pilgrim RE
Auctioneer: Brett Pilgrim



GULFVIEW HEIGHTS
5 Meadow Lane
SOLD for \$1,280,000

Agent: Professionals Robins 888
Auctioneer: Vincent Wang



BEAUMONT
22 The Common
SOLD for \$2,200,000

Agent: TOOP+TOOP
Auctioneer: Glenn McMillan

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ALBERT PARK	15 Victoria St	Saturday, 22/08/2026	Ray White Adelaide City	John Morris	\$930,000
BEAUMONT	22 The Common	Saturday, 22/08/2026	TOOP+TOOP	Glenn McMillan	\$2,200,000
BLACKWOOD	4/9 Gulfview Ave	Saturday, 01/08/2026	TOOP+TOOP	Glenn McMillan	\$595,000
BROMPTON	56A Coglein Street	Sunday, 02/08/2026	Crawford Doran	Vincent Doran	Sold Prior
BURTON	5 Lucy St	Monday, 10/08/2026	Ray White Salisbury	John Morris	\$690,000
CAMPBELLTOWN	5b Mundon Street	Saturday, 22/08/2026	Professionals Robins 888	Vincent Wang	\$1,005,000
CROYDON PARK	19 Rainsford Avenue	Sunday, 09/08/2026	Crawford Doran	Vincent Doran	Sold Prior
DERNANCOURT	12 Christopher St	Saturday, 29/08/2026	Ray White Prospect	John Morris	\$1,150,000
DULWICH	5A Everett Avenue	Friday, 07/08/2026	Prue Delaney	Brett Pilgrim	Sold Prior
ELIZABETH DOWNS	15 Kenner St	Saturday, 22/08/2026	Ray White Para Hills	Crispian Fielke	\$650,000
ELIZABETH EAST	16 Midway Road	Saturday, 29/08/2026	Harcourts Barossa Real Estate	Jarrold Tagni	\$550,500
ELIZABETH EAST	43 Portland Rd	Monday, 03/08/2026	Ray White Salisbury	Crispian Fielke	\$810,000
ENFIELD	46 Bowman Cres	Saturday, 01/08/2026	Ray White Prospect	Crispian Fielke	\$949,000
GILLES PLAINS	20 Hawker Ave	Tuesday, 25/08/2026	Ray White Prospect	John Morris	\$1,035,000
GLYNDE	3 Davis Road	Sunday, 16/08/2026	Crawford Doran	Vincent Doran	\$1,030,000
GOODWOOD	21 Ophir Street	Saturday, 15/08/2026	TOOP+TOOP	Bronte Manuel	Sold Prior
GREENACRES	6 Wingate St	Saturday, 15/08/2026	Ray White Prospect	Crispian Fielke	\$935,000
GREENACRES	29 Westralia St	Thursday, 06/08/2026	Ray White Prospect	John Morris	\$1,020,000
GULFVIEW HEIGHTS	5 Meadow Lane	Saturday, 01/08/2026	Professionals Robins 888	Vincent Wang	\$1,280,000
HIGHBURY	73 Valley View Drive	Saturday, 22/08/2026	All Adelaide City Edge	Brett Roenfeldt	\$905,000
HIGHBURY	12 Highbury Drive	Saturday, 15/08/2026	All Adelaide City Edge	Brett Roenfeldt	\$1,180,000

AUGUST 2026

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
HILLBANK	21 Bogan Rd	Saturday, 01/08/2026	Ray White Salisbury	Crispian Fielke	\$801,000
HILLCREST	29 Augusta St	Saturday, 29/08/2026	Ray White Prospect	John Morris	\$920,000
HILLCREST	4A Harman St	Thursday, 13/08/2026	Ray White Prospect	John Morris	\$994,500
KILBURN	371 Churchill Rd	Saturday, 08/08/2026	Ray White Prospect	John Morris	\$802,000
KILBURN	6 Miranda Ave	Thursday, 06/08/2026	Ray White Prospect	John Morris	\$720,000
KILKENNY	11 Wilpena Tce	Saturday, 29/08/2026	Professionals Robins 888	Vincent Wang	\$743,000
KLEMZIG	6 Blake Ct	Saturday, 29/08/2026	Ray White Prospect	John Morris	\$960,000
LARGS BAY	3 Centre Street	Sunday, 23/08/2026	Century 21 Beachside and Lakes	Brett Roenfeldt	Sold Prior
LONSDALE	3a Aldershot Rd	Friday, 21/08/2026	Commercial SA	Jonathon Moore	\$2,150,000
MAGILL	1A Balmoral Avenue	Saturday, 22/08/2026	Crawford Doran	Vincent Doran	\$1,365,000
MANSFIELD PARK	50 Kent St	Saturday, 22/08/2026	Ray White Prospect	John Morris	\$950,000
MAWSON LAKES	36 Mallard Cres	Saturday, 08/08/2026	Ray White Norwood	John Morris	\$886,000
MAWSON LAKES	8 Morton St	Saturday, 01/08/2026	Ray White Salisbury	Crispian Fielke	\$956,000
MODBURY	125 Smart Rd	Saturday, 08/08/2026	Harcourts St Peters	Jonathon Moore	\$1,055,000
NORTHFIELD	19 Phillips St	Saturday, 22/08/2026	Ray White Prospect	Crispian Fielke	\$700,000
NORTHFIELD	13 Bond St	Friday, 07/08/2026	Noakes Nickolas	John Morris	Sold Prior
NORWOOD	52-56 Fullarton Road	Friday, 07/08/2026	LJ Hooker Commercial Adelaide	Troy Tyndall	P.N.D
OAKDEN	27 Hidcote Cct	Saturday, 15/08/2026	Ray White Prospect	John Morris	\$1,563,000
OLD REYNELLA	8A Vine Street	Saturday, 29/08/2026	Paterson Real Estate	Brett Roenfeldt	\$720,000
PARA HILLS	12 Allen Dr	Saturday, 22/08/2026	Ray White Para Hills	Crispian Fielke	\$912,000
PARA HILLS	2 Arcadia Ave	Saturday, 15/08/2026	Ray White Para Hills	John Morris	Sold Prior

AUGUST 2026

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
PARA HILLS	473 Nelson Rd	Saturday, 01/08/2026	Ray White Para Hills	Crispian Fielke	\$860,000
PARA HILLS WEST	17/67 Beafield Rd	Sunday, 09/08/2026	Ray White Salisbury	John Morris	\$591,000
PARAFIELD GARDENS	95 Lavender Dr	Friday, 21/08/2026	Ray White Salisbury	John Morris	\$850,000
PARAFIELD GARDENS	28 Golden Cct	Thursday, 20/08/2026	Ray White Salisbury	John Morris	\$780,000
PARAFIELD GARDENS	15 Bardsley Ave	Saturday, 15/08/2026	Ray White Salisbury	John Morris	\$730,500
PARAFIELD GARDENS	10B Sunderland Ave	Saturday, 08/08/2026	Ray White Para Hills	John Morris	\$812,000
PARAFIELD GARDENS	30 Richmond Rd	Saturday, 01/08/2026	Ray White Prospect	Crispian Fielke	\$690,000
PARALOWIE	5 Willowbank Place	Saturday, 15/08/2026	Harcourts Essential	Jarrold Tagni	P.N.D.
PARALOWIE	232 Waterloo Corner Rd	Saturday, 15/08/2026	Ray White Salisbury	John Morris	\$630,000
PARALOWIE	17 Teresa Ct	Wednesday, 12/08/2026	Ray White Salisbury	John Morris	\$700,000
PARALOWIE	34 Jessie Rd	Saturday, 08/08/2026	Ray White Salisbury	John Morris	\$760,000
PARKSIDE	10 Wilkinson Rd	Friday, 14/08/2026	Ray White Kensington	John Morris	\$2,563,500
POORAKA	35 Wheeler Ave	Saturday, 15/08/2026	Ray White Para Hills	John Morris	\$700,000
PROSPECT	2 Michell St	Friday, 07/08/2026	Ray White Prospect	John Morris	\$1,096,000
PROSPECT	27 Athol Avenue	Tuesday, 04/08/2026	Scott Murphy Real Estate	Brett Roenfeldt	\$1,000,000
PROSPECT	38 Charles Street	Sunday, 02/08/2026	Crawford Doran	Vincent Doran	\$1,100,000
RICHMOND	38 Arthur St	Friday, 14/08/2026	Ray White Adelaide City	John Morris	\$870,000
ROSEWATER	21 James Street	Saturday, 15/08/2026	LJ Hooker Flinders Park	Brett Roenfeldt	\$700,000
ROSTREVOR	27 Sandra Ave	Saturday, 08/08/2026	Ray White Norwood	John Morris	\$1,115,000
ROSTREVOR	11 Karawirra Ave	Saturday, 08/08/2026	Ray White Adelaide City	John Morris	\$1,750,000
ROYSTON PARK	6/125 Third Ave	Saturday, 22/08/2026	Carter Partners	Jonathon Moore	\$790,000

AUGUST 2026

AUCTION RESULTS

AUGUST 2026

Suburb	Address	Date	Agent	Auctioneer	Sold Price
SALISBURY	5 Beltana St	Saturday, 22/08/2026	Ray White Salisbury	Crispian Fielke	\$787,500
SALISBURY DOWNS	203 Kings Rd	Saturday, 29/08/2026	Ray White Salisbury	John Morris	Sold Prior
SALISBURY DOWNS	4 Heidenreich Ave	Tuesday, 04/08/2026	Ray White Salisbury	Crispian Fielke	\$800,000
SALISBURY NORTH	59 Parallel Avenue	Wednesday, 12/08/2026	Crawford Doran	Vincent Doran	\$850,000
SALISBURY NORTH	9 Leon St	Thursday, 06/08/2026	Ray White Salisbury	Crispian Fielke	\$675,000
SEFTON PARK	3/38 Emilie St	Saturday, 22/08/2026	Ray White Prospect	Crispian Fielke	\$725,000
SEMAPHORE SOUTH	7 Eton Road	Friday, 21/08/2026	Pilgrim RE	Brett Pilgrim	\$1,056,000
ST CLAIR	37 Charles Mathews Circle	Sunday, 02/08/2026	Crawford Doran	Vincent Doran	\$1,470,000
ST GEORGES	37a Highfiels Ave	Saturday, 15/08/2026	Carter Partners	Jonathon Moore	\$1,450,000
STEPNEY	12 Morcomb St	Saturday, 01/08/2026	DB Philpott Real Estate	Jonathon Moore	\$1,225,000
TRANMERE	180 Glynburn Rd	Saturday, 22/08/2026	RMC Real Estate	Jonathon Moore	\$1,470,000
VALLEY VIEW	38 Audrey Cres	Friday, 21/08/2026	Ray White Prospect	John Morris	\$962,500
WEST CROYDON	83 Henry Street	Sunday, 16/08/2026	Crawford Doran	Vincent Doran	\$1,300,000
WINGFIELD	18-20 Production Rd	Thursday, 20/08/2026	Commercial SA	Jonathon Moore	\$4,240,000
WOODVILLE	9 Stanley Street	Sunday, 23/08/2026	Crawford Doran	Vincent Doran	\$1,815,000
WOODVILLE NORTH	2A Sansom Street	Sunday, 02/08/2026	Crawford Doran	Vincent Doran	\$930,000
WOODVILLE SOUTH	6 Ledger Road	Saturday, 08/08/2026	Crawford Doran	Vincent Doran	\$735,000
WYNN VALE	3 Old Tawny Cl	Friday, 21/08/2026	Ray White Kensington	John Morris	\$940,000
YAHL	355 Caroline Headquarters Rd	Thursday, 20/08/2026	Ray White Mount Gambier	John Morris	\$950,000

40 YEARS OF HISTORY



Highlighting 40 years of achievements celebrating and recognising the dedication and passion of The Society Family.



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Director

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SOCIETY 
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Why Choose Bowden Print Group

We have been helping South Australian businesses make an impact with quality printing solutions since 1935. We are proud of our rich history and to still be an independent South Australian printing business.

Experience matters. We're proud of our ability to remain at the forefront of the industry through innovation and vision. We invest in the latest technology, but it's our team that makes us the best. Quite simply, our team are experts in what they do. It is because of their diverse skills and knowledge that we are the specialists in all kinds of printing.

We value the community in which we work, live and play. That's why we accept our social and moral responsibility for our environmental impact and are committed to always being better. We go beyond the legislative requirements to reduce the environmental impact of our printing operations.



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eight
at the
gate

SOCIETY
SPONSORS



Our Story

Two sisters from a farming family of five children, spent their weekends and school holidays rolling out dripper lines with Dad over the flats of Coonawarra before it was the rows and rows of vineyard we see today.

Where are we?

We are in southern Wrattonbully, in South Australia, midway on the inland route between Melbourne and Adelaide, on elevated tablelands, somewhat off the beaten track where we can focus on the business of growing premium wine grapes without distraction.



Our approach to our vineyard is much the same as raising our children; provide a sustainable, healthy, nurturing environment and don't interfere too much!



eight at the gate



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All members of The Society of Auctioneers & Appraisers (SA) receive **30% off any wine purchase!** Select from our multi-award winning range, whether it's our best selling Single Vintage Chardonnay 2018 or gold winning 94pt Single Vintage Cabernet Shiraz 2016 - we have a wine to suit any occasion.

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The Form 1 Company

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The first and only independent Form 1 service provider in South Australia



Chris Gill

Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.



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Lyn Melville
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The 21 Advantages of using Auction as Your Preferred Marketing Process



POWERFUL MARKETING TOOL

Auction puts the Focus on Your Property

What are the Advantages to me as a Vendor?

1. **Control**, as Vendor you set the terms and conditions.
2. **You get a cash unconditional contract.**
3. **10% deposit on the fall of the hammer.**
4. **No cooling off period applies.**
5. **Allows 3 opportunities to sell** – before, at Auction or immediately after – and reduces the overall selling time in the market.
6. **Creates a sense of urgency**, which motivates purchasers to action.
7. **Allows all potential buyers to compete amongst themselves** to offer you the best price.
8. Can be used as part of a **total marketing package** where auction is the component that gets the buyers to act.
9. **Price is usually not disclosed** so you remove the objection factor.
10. **Forces buyers to make decisions** to a deadline of the auction date and brings negotiations to a head.
11. **The Auctioneer's skills, enthusiasm and techniques** can maximise the price.
12. **Vendors control their reserve price and settlement date** and accept or reject varied terms and get cash contracts, which usually settle in 30 days.
13. In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. **With Auction the Vendor dictates the terms.**
14. **Auction opens the door to more motivated buyers.**
15. The Auction marketing campaign that you choose will be tailored to deliver maximum exposure within the first **few weeks on the market** – the time frame during which it is most likely to sell.
16. Your home is only open at times that suit you with a predetermined schedule of opens.
17. **The level of market interest** will help you gauge your reserve price.

What is an Auction?

Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.

Why Auction Real Estate?

Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value. **Committed Vendors sell their property by Auction!**

18. **The competitive Auction environment** offers the greatest chance for a premium price.
19. **Auction negates the need for commissioner's approval** when dealing with associates under legislation saving valuable time.
20. Unlike other marketing methods where buyers generally negotiate down from the asking price, at Auction buyers **increase their offers commensurate with the skills of the Auctioneer.**
21. **On the fall of the hammer the Vendor becomes a cash buyer** subject to settlement only.

**If you're not auctioning your property you are missing out on the highest bid
– it costs no more to have Auction as part of your marketing strategy**