

AUGUST 2026

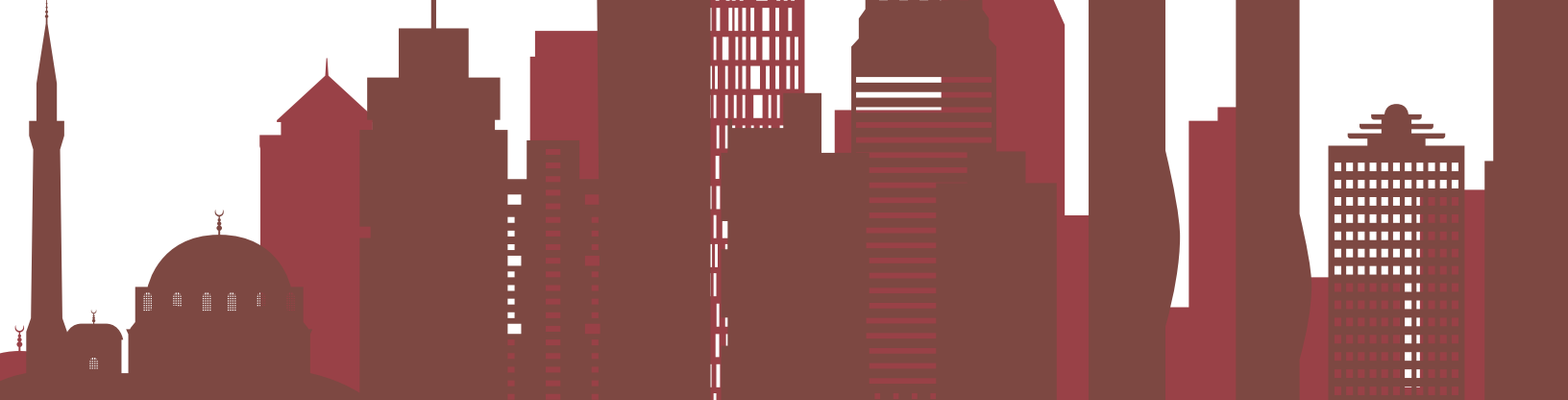
THE SOCIETY



We represent Auctioneers, Appraisers, Agents, Sales Consultants and Property Managers across various sectors, including Real Estate, General and Livestock.



THE OFFICIAL NEWSLETTER OF SOCIETY OF AUCTIONEERS & APPRAISERS (SA) INC.



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MEET SOCIETY BOARD



Marc du Plessis
President



Troy Tyndall
Vice President



Attilio Cavuoto
Board Member



Paul Kilby
Board Member



Enrique Bisbal
Board Member

WHY BECOME A MEMBER?



Membership of an exclusive **body of Professionals with a vision to be vibrant, relevant and fun**

A Vision to **embrace the latest technology to enhance Members profile and expertise** through networking and training

Formal personal recognition of your expertise within the fields of Auction Marketer, Auctioneer or Appraiser

Able to use the Society Logo

Practising, Master, Fellow and Life Members **able to use initials MSAA signifying credentials and credibility**

Bridging between Brands with the goal of striving to raise professional standards of Members

Targeted direct promotion of Members to Professionals and Government Diverse Membership with specialties including: **Real Estate (Residential, Rural, Commercial & Industrial), Fine Art, Antiques, Plant & Machinery, Livestock, Aircraft, Vehicles, Vineyards, Wineries and many other varied categories**

High profile **GOLDEN GAVEL** Competition and Awards

Upcoming Auctions Free App search by Auctioneer, Agent, Suburb or Date and Time

Networking and Communication opportunities with other high profile Members and Sponsors

Vibrant interactive website incorporating:

- (a) Members Search with personal photo
- (b) Link to Members email, web and social media
- (c) Upcoming Auctions for Real Estate, General & Livestock
- (d) Monthly Results
- (e) Members Services and Products

Promotion of Members through latest technology utilising Social Networking with links to Facebook, LinkedIn and Instagram Latest technology eBook featuring Society Events, News and Updates

High Profile Nationally Accredited Training with Head Trainer, Brett Roenfeldt FSAA (Life) providing specialist training in Auctioneering, Marketing, Motivation, Success Strategies, Personal Profiling, Presentation Skills and Mentoring.

Personalised contact with the CEO and Office Administration for backup and support.

Exclusive products and free Auction day material and listing collateral available online to Members.

We are at the forefront of Legislative change and representation to Government.

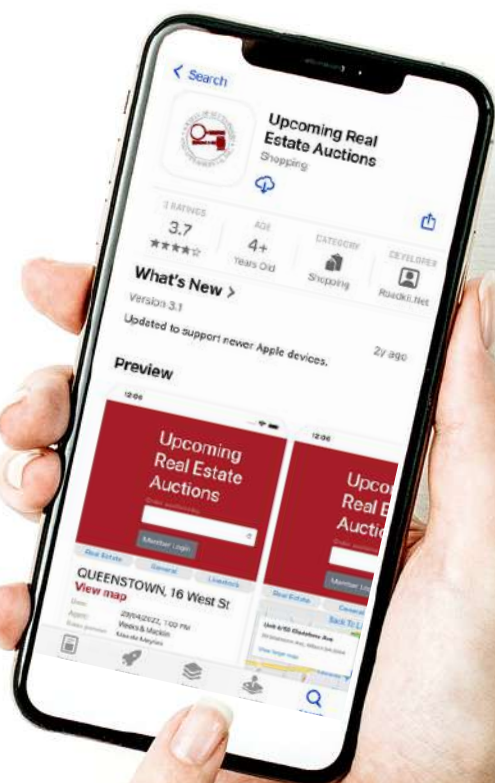
Iconic brand Sponsors with benefits exclusive to Members Access to high achievers through our highly regarded "Breakfast of Champions" Series Associate Membership for students or persons who have under two years practical experience.

Affiliate Membership for like-minded professionals.

Partnership with BusinessSA for business advice, OHS, trainees and workplace relations (Society Members can join with 50% discount).



Never Miss an Auction with Society Auctioneers!



SOCIETY'S UPCOMING AUCTIONS APP

- ✓ Gauge the Market
- ✓ Search with Ease
- ✓ Instant Update

Download the App Today.



2026 SOUTH AUSTRALIAN MARKET REPORT



Tuesday, 28 July 2026

Lamb and sheep numbers lifted this week, with agents yarding approximately 7,500 lambs and 1,000 sheep. Quality throughout the sale was very good, with the majority of lambs presented in ideal trade condition.

Most regular processors and trade buyers were active, although one major buyer was absent. Competition from specialist butchers strengthened, while restocker demand remained consistent. Overall, the market held firm across most categories, with sheep prices also maintaining recent levels.

Lamb Market

Crossbred Lambs

Light Store: **\$160–\$200**, better quality stores **\$180–\$230**

Trade: **\$250–\$265**

Heavy Trade: **\$280–\$315**

Extra Heavy Export: **\$320–\$410**

Merino Lambs

Store: **\$150–\$170**

Trade: **\$250–\$280**

Heavy: **\$285–\$300**

Extra Heavy: **\$330–\$380**



Sheep Market

Mutton

Light: **\$140–\$190**

Trade: **\$220–\$230**

Heavy: **\$260–\$280**

Outside the Saleyards

Demand for store sheep remains exceptionally strong, with buyers continuing to compete aggressively for quality stock.

New season Crossbred Store Lambs: **\$7.00–\$7.50/kg liveweight** (*record levels*)

Merino Wether Lambs: **\$6.80–\$7.00/kg liveweight**

Young Unjoined Merino Ewes: **\$300–\$350/head**

Late Pregnancy Tested Merino Ewes: **\$390–\$450/head**

Market Outlook

Livestock values continue to trade at record levels, underpinned by exceptional seasonal conditions across much of South Australia. Abundant feed availability, strong producer confidence and ongoing demand for replacement breeding stock continue to support the market. While buyers remain selective on quality, well-presented livestock continue to attract excellent competition both in the saleyards and through private transactions.



Paul Kilby M.S.A.A
Board Country
Representative

UPCOMING EVENTS

GOLF CLASSIC 2026

REGISTRATION
\$150
EACH

GOLF, ON-COURSE DRINKS AND
SNACKS, BARBECUE LUNCH
AND SNACKS AFTER THE GAME
AND PRIZES.

27 NOV 2026

MOUNT OSMOND GOLF CLUB

TIMELINE

11:30AM - LUNCH

12:30PM - TEE OFF

5:00PM - PRIZES AND AWARDS

TEAMS OF 4 PLAYERS

AMBROSE WITH SHOTGUN START

Only 15 minutes from the centre of CBD, Mount Osmond Golf Club is blessed with glorious views of the city of Adelaide, Mount Lofty Ranges and coastline. The wide undulating fairways, challenging greens and stimulating course layout will always make for a memorable round. Our beautiful heritage clubhouse and welcoming membership will give you a golfing experience that's been delighting our members since 1927.

Golf Cart: \$60

[View Full Details](#)

GOLDEN GAVEL WINNERS LUNCH 2026



The Golden Gavel Winners Lunch was held at Soda Rooftop on 31 July, bringing together this year's winners and previous recipients for an afternoon of celebration.

The event provided an opportunity to recognise the achievements of the newest winners while reconnecting with past Golden Gavel recipients who came along to show their support and share in the occasion.

SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Troy Tyndall



John Morris



Brett Roenfeldt



Bronte Manuel



Michael Fenn



Geoff Schell



Jonathon Moore



John Raptis



Vincent Doran



Hamish Mill



James Wardle



Glenn McMillan



Marc du Plessis



Mark Griffin



Peter Economou



James Pedlar

SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Enrique Bisbal



Paul Kilby



Paul Arnold



Jarrod Tagni



Michael Cavuoto



Angus Barnden



Matt Smith



Anthony DeMarco



Vincent Wang



Andy Edwards



Sharon Gray



John Young



Ben Krieg



Brett Pilgrim



Stefan Krcmarov



Crispian Fielke

SOCIETY'S AUCTIONS

Properties sold at the Society's auctions, shared by our members, highlighting a variety of residential, commercial, and distinctive lots.



GOLDEN GROVE
14 Willowood Drive
SOLD for \$2,050,000

Agent: Professionals Robins 888
Auctioneer: Vincent Wang



GLANVILLE
28 Mellor Road
SOLD for \$692,000

Agent: Pilgrim Real Estate
Auctioneer: Brett Pilgrim



BEAUMONT
4 Penarth Ave
SOLD for \$4,155,000

Agent: Toop+Toop
Auctioneer: Glenn McMillan



ADELAIDE
27 Oakley Street
SOLD for \$1,150,000

Agent: LJ Hooker Adelaide Metro
Auctioneer: Troy Tyndall



BLAIR ATHOL
399 Prospect Road
SOLD for \$1,485,000

Agent: Crawford Doran
Auctioneer: Vincent Doran



PARAFIELD GARDENS
25 Blyth Ave
SOLD for \$1,030,000

Agent: DB Philpott Real Estate
Auctioneer: Jonathon Moore



SEATON
26 Brice St
SOLD for \$1,216,000

Agent: Ray White Prospect
Auctioneer: John Morris



UNLEY
27 Hart Avenue
SOLD for \$1,742,000

Agent: TOOP+TOOP
Auctioneer: Bronte Manuel



SOUTH BRIGHTON
10 Broadway
SOLD for \$2,300,000

Agent: Paterson Real Estate
Auctioneer: Brett Roenfeldt



GILLES PLAINS
28A Lurline Ave
SOLD for \$870,000

Agent: Ray White Tea Tree Gully
Auctioneer: Crispian Fielke

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ADELAIDE	28 Halls Pl	Saturday, 25/07/2026	Ray White Adelaide City	John Morris	\$1,025,000
ADELAIDE	27 Oakley Street	Saturday, 18/07/2026	LJ Hooker Adelaide Metro	Troy Tyndall	\$1,150,000
ADELAIDE	1810/180 Franklin St	Thursday, 16/07/2026	Ray White Adelaide City	John Morris	\$1,220,000
ALLENBY GARDENS	6 Leane Ave	Thursday, 02/07/2026	Commercial SA	Jonathon Moore	\$1,730,000
BEAUMONT	4 Penarth Ave	Saturday, 11/07/2026	TOOP+TOOP	Glenn McMillan	\$4,155,000
BLAIR ATHOL	3 Bent St	Saturday, 18/07/2026	Ray White Prospect	John Morris	\$900,000
BLAIR ATHOL	399 Prospect Road	Saturday, 04/07/2026	Crawford Doran	Vincent Doran	\$1,485,000
BLAIR ATHOL	5 King St	Saturday, 04/07/2026	DB Philpott Real Estate	Jonathon Moore	\$925,000
BRAHMA LODGE	9 Norfolk Avenue	Saturday, 04/07/2026	Harcourts Essential	Jarrold Tagni	\$855,000
CAMPBELLTOWN	2 Kapoola Ave	Friday, 24/07/2026	Ray White Prospect	John Morris	\$990,000
COLLINSWOOD	18 Cassie Street	Saturday, 25/07/2026	TOOP+TOOP	Bronte Manuel	Sold Prior
DAVOREN PARK	13 Peachey Rd	Saturday, 25/07/2026	Ray White Para Hills	John Morris	\$670,000
EDWARDSTOWN	18 Adelaide Terrace	Wednesday, 29/07/2026	Scott Murphy Real Estate	Brett Roenfeldt	\$1,645,000
ELIZABETH SOUTH	138 Harvey Rd	Saturday, 04/07/2026	Ray White Gawler	John Morris	\$395,500
ENFIELD	4 Corralyn Terrace	Thursday, 23/07/2026	Ray White Prospect	John Morris	\$1,061,000
EVANSTON GARDENS	7 Margaret Street	Saturday, 18/07/2026	Elders Real Estate Gawler	Brett Roenfeldt	\$778,000
FAIRVIEW PARK	26 Taworri Rd	Saturday, 11/07/2026	Davis Real Estate	Jonathon Moore	\$901,000
FERRYDEN PARK	1/11 Sutherland Rd	Thursday, 02/07/2026	Stadium Real Estate	John Morris	\$565,000
FLAGSTAFF HILL	11 Brightman Street	Saturday, 04/07/2026	TOOP+TOOP	Glenn McMillan	\$1,200,000
GILLES PLAINS	28A Lurline Ave	Saturday, 11/07/2026	Ray White Tea Tree Gully	Crispian Fielke	\$870,000
GLANVILLE	28 Mellor Road	Friday, 17/07/2026	Liz Miles	Brett Pilgrim	\$692,000

JULY 2026

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
GLANVILLE	24 Castle Street	Sunday, 05/07/2026	Century 21 Beachside and Lakes	Brett Roenfeldt	\$782,000
GOLDEN GROVE	14 Willowood Drive	Saturday, 18/07/2026	Professionals Robins 888	Vincent Wang	\$2,050,000
HILLCREST	1/19 Lord Howe Ave	Saturday, 04/07/2026	Ray White Prospect	Crispian Fielke	\$735,000
KLEMZIG	4/16 Hender Ave	Saturday, 04/07/2026	Ray White Prospect	John Morris	\$815,000
LARGS BAY	8 Gulf Point Drive	Sunday, 26/07/2026	Century 21 Beachside and Lakes	Brett Roenfeldt	\$795,000
LIGHTSVIEW	17 Broadstock St	Sunday, 05/07/2026	Noakes Nickolas	John Morris	\$1,190,000
MARDEN	24 Kildare Avenue	Saturday, 18/07/2026	LJ Hooker Adelaide Metro	Troy Tyndall	\$1,325,000
MODBURY	10 Richard Street	Sunday, 26/07/2026	TOOP+TOOP	Glenn McMillan	\$985,000
NETHERBY	77 Hill Street	Saturday, 04/07/2026	TOOP+TOOP	Bronte Manuel	\$1,315,000
NORTH HAVEN	4/4 Carlson Court	Saturday, 11/07/2026	Crawford Doran	Vincent Doran	\$790,000
NORTH HAVEN	3 Graywood Court	Saturday, 04/07/2026	Century 21 Beachside and Lakes	Brett Roenfeldt	Sold Prior
NORWOOD	7/2 Davis St	Friday, 03/07/2026	Ray White Kensington	John Morris	Sold Prior
NORWOOD	12 Cairns St	Friday, 03/07/2026	Ray White Kensington	John Morris	\$1,310,000
OAKDEN	6 Scotney Ct	Saturday, 18/07/2026	Noakes Nickolas	John Morris	\$1,460,000
OSBORNE	77 Macedonia St	Wednesday, 22/07/2026	Ray White Semaphore	John Morris	\$830,000
PARA VISTA	6 Abelia Ave	Saturday, 25/07/2026	Ray White Para Hills	John Morris	\$770,000
PARAFIELD GARDENS	5 Tregenza Ct	Tuesday, 28/07/2026	Ray White Salisbury	John Morris	\$766,000
PARAFIELD GARDENS	25 Blyth Ave	Saturday, 25/07/2026	DB Philpott Real Estate	Jonathon Moore	\$1,030,000
PARAFIELD GARDENS	27 Lamorna Parade	Saturday, 18/07/2026	Noakes Nickolas	John Morris	\$1,282,500
PARALOWIE	59 General Dr	Saturday, 25/07/2026	Ray White Salisbury	John Morris	\$670,500
PARALOWIE	47 Jessie Rd	Thursday, 02/07/2026	Ray White Salisbury	John Morris	\$645,000

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
POORAKA	24-28 Langford Street	Friday, 10/07/2026	LJ Hooker Commercial Adelaide	Troy Tyndall	P.N.D
PORT ADELAIDE	31 McLaren Parade	Wednesday, 22/07/2026	Commercial SA	Jonathon Moore	\$1,480,000
PORT AUGUSTA	11 Young St	Friday, 03/07/2026	Commercial SA	Jonathon Moore	\$650,000
PROSPECT	28 Percy Street	Saturday, 18/07/2026	LJ Hooker Adelaide Metro	Troy Tyndall	Sold Prior
SALISBURY	13 Winzor St	Saturday, 18/07/2026	Ray White Tea Tree Gully	John Morris	\$883,500
SALISBURY	3/16 Chapel St	Friday, 03/07/2026	Ray White Salisbury	John Morris	Sold Prior
SALISBURY	7 March Street	Thursday, 02/07/2026	Crawford Doran	Vincent Doran	Sold Prior
SALISBURY DOWNS	41 Wicklow St	Sunday, 26/07/2026	Ray White Hillcrest	Crispian Fielke	\$771,500
SALISBURY DOWNS	20 Taarnby Dr	Friday, 17/07/2026	Ray White Prospect	John Morris	\$755,000
SALISBURY EAST	10 Mostyn Crescent	Saturday, 11/07/2026	Crawford Doran	Vincent Doran	\$780,000
SALISBURY NORTH	41 Plough St	Wednesday, 01/07/2026	Ray White Salisbury	John Morris	\$765,000
SEATON	26 Brice St	Friday, 17/07/2026	Ray White Prospect	John Morris	\$1,216,000
SEFTON PARK	2 Margaret St	Saturday, 18/07/2026	Ray White Prospect	John Morris	Sold Prior
SOUTH BRIGHTON	10 Broadway	Saturday, 04/07/2026	Paterson Real Estate	Brett Roenfeldt	\$2,300,000
TAPEROO	9 Inkster Avenue	Sunday, 26/07/2026	Century 21 Beachside and Lakes	Brett Roenfeldt	\$870,000
TAPEROO	20 Ventura Ave	Wednesday, 22/07/2026	Ray White Semaphore	John Morris	Sold Prior
UNLEY	27 Hart Avenue	Saturday, 11/07/2026	TOOP+TOOP	Bronte Manuel	\$1,742,000
WINDSOR GARDENS	7 Tania Ave	Saturday, 25/07/2026	Ray White Norwood	John Morris	\$1,121,000

JULY 2026

40 YEARS OF HISTORY



Highlighting 40 years of achievements celebrating and recognising the dedication and passion of The Society Family.



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Darren Read

Director

T: 8443 3400

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The Bowden Print Group has been helping South Australian businesses with their printing needs since 1935. We invest in the best staff and the latest technology to bring you the best quality printing.

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Why Choose Bowden Print Group

We have been helping South Australian businesses make an impact with quality printing solutions since 1935. We are proud of our rich history and to still be an independent South Australian printing business.

Experience matters. We're proud of our ability to remain at the forefront of the industry through innovation and vision. We invest in the latest technology, but it's our team that makes us the best. Quite simply, our team are experts in what they do. It is because of their diverse skills and knowledge that we are the specialists in all kinds of printing.

We value the community in which we work, live and play. That's why we accept our social and moral responsibility for our environmental impact and are committed to always being better. We go beyond the legislative requirements to reduce the environmental impact of our printing operations.



1800 818 233



sales@bowdengroup.com.au



eight
at the gate

SOCIETY
SPONSORS



Our Story

Two sisters from a farming family of five children, spent their weekends and school holidays rolling out dripper lines with Dad over the flats of Coonawarra before it was the rows and rows of vineyard we see today.

Where are we?

We are in southern Wrattenbully, in South Australia, midway on the inland route between Melbourne and Adelaide, on elevated tablelands, somewhat off the beaten track where we can focus on the business of growing premium wine grapes without distraction.



Our approach to our vineyard is much the same as raising our children; provide a sustainable, healthy, nurturing environment and don't interfere too much!



eight at the gate



Exclusive Members Only Special Offer

All members of The Society of Auctioneers & Appraisers (SA) receive **30% off any wine purchase!** Select from our multi-award winning range, whether it's our best selling Single Vintage Chardonnay 2018 or gold winning 94pt Single Vintage Cabernet Shiraz 2016 - *we have a wine to suit any occasion.*

THIS OFFER INCLUDES

- Available to any variety or vintage 6 bottle order minimum
- No capped orders Only while stock lasts
- Free shipping Australia wide

Simply enter the coupon code at the checkout when you order online.

COUPON CODE: **SOLD**

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Wine Showcase
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RRP \$28.00
SOCIETY MEMBERS \$19.60



Eight at the Gate

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Wrattenbully SA 5271

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eightatthegate.com.au/society-offer



eight
at the
gate



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Give the gift worth celebrating, our *twin bottle gift packs* are the perfect way to congratulate your customers. Our award winning wines, that are guaranteed to leave a good taste and a lasting impression. With plenty of mix & match options, we can provide to best match for every occasion.

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Eight at the Gate

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Wrattenbully SA 5271

E hello@eightatthegate.com.au

P 0447 805 262

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The Form 1 Company is a specialist provider of the statutory Form 1 to the real estate, legal and conveyancing professions.

The complexity associated with Form 1 preparation now requires specialist attention. If a Form 1 is defective the contract may be at risk so it is imperative the Form 1 is prepared correctly.

We sign the Form 1 for the agent, the Form 1 is then posted on our website to download and serve on the purchaser.

*Make your searches and
Form 1 compliance easy.*

Contact Chris Gill
The Form 1 Company

Phone: 08 7221 4908
Fax: 08 7221 4909
Email: form1@form1.net.au

*The first and
only independent
Form 1 service
provider in
South Australia*



Chris Gill

Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.



Academic Pavilion

Providing training across Australia in property services, legal studies, conveyancing, business and government.

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Property & Real Estate

South Australia

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Land Agent (SA)

Auctioneer (SA)



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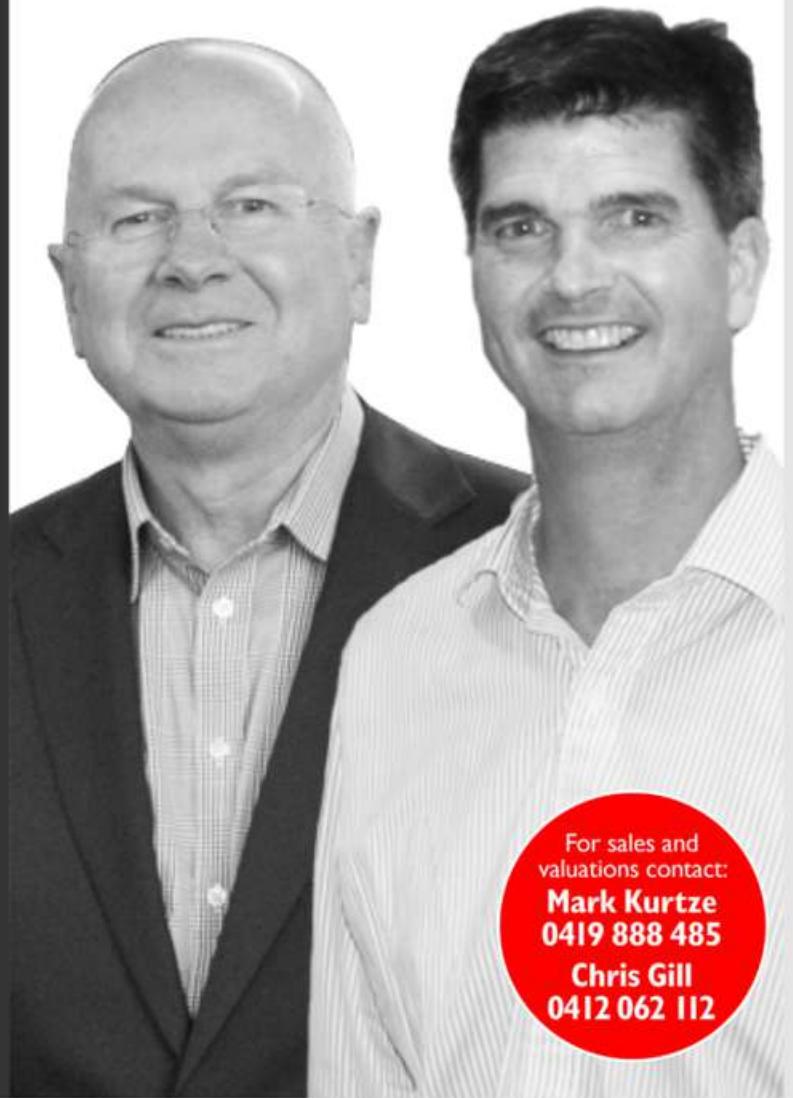
Lyn Melville
CEO

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The 21 Advantages of using Auction as Your Preferred Marketing Process



POWERFUL MARKETING TOOL

Auction puts the Focus on Your Property

What are the Advantages to me as a Vendor?

1. **Control**, as Vendor you set the terms and conditions.
2. **You get a cash unconditional contract.**
3. **10% deposit** on the fall of the hammer.
4. **No cooling off period** applies.
5. **Allows 3 opportunities to sell** – before, at Auction or immediately after – and reduces the overall selling time in the market.
6. **Creates a sense of urgency**, which motivates purchasers to action.
7. **Allows all potential buyers to compete** amongst themselves to offer you the best price.
8. Can be used as part of a **total marketing package** where auction is the component that gets the buyers to act.
9. **Price is usually not disclosed** so you remove the objection factor.
10. **Forces buyers to make decisions** to a deadline of the auction date and brings negotiations to a head.
11. **The Auctioneer's skills**, enthusiasm and techniques can maximise the price.
12. **Vendors control their reserve price** and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.
13. In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. **With Auction the Vendor dictates the terms.**
14. **Auction opens the door** to more motivated buyers.
15. The Auction marketing campaign that you choose will be tailored to deliver **maximum exposure within the first few weeks on the market** – the time frame during which it is most likely to sell.
16. Your home is only open at **times that suit you** with a predetermined schedule of opens.
17. **The level of market interest** will help you gauge your reserve price.

What Is an Auction?

Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.

Why Auction Real Estate?

Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value.

Committed Vendors sell their property by Auction!

18. **The competitive Auction environment** offers the greatest chance for a premium price.
19. **Auction negates the need for commissioner's approval** when dealing with associates under legislation saving valuable time.
20. Unlike other marketing methods where buyers generally negotiate down from the asking price, **at Auction buyers increase their offers commensurate with the skills of the Auctioneer.**
21. **On the fall of the hammer the Vendor becomes a cash buyer** subject to settlement only.

If you're not auctioning your property you are missing out on the highest bid – it costs no more to have Auction as part of your marketing strategy