

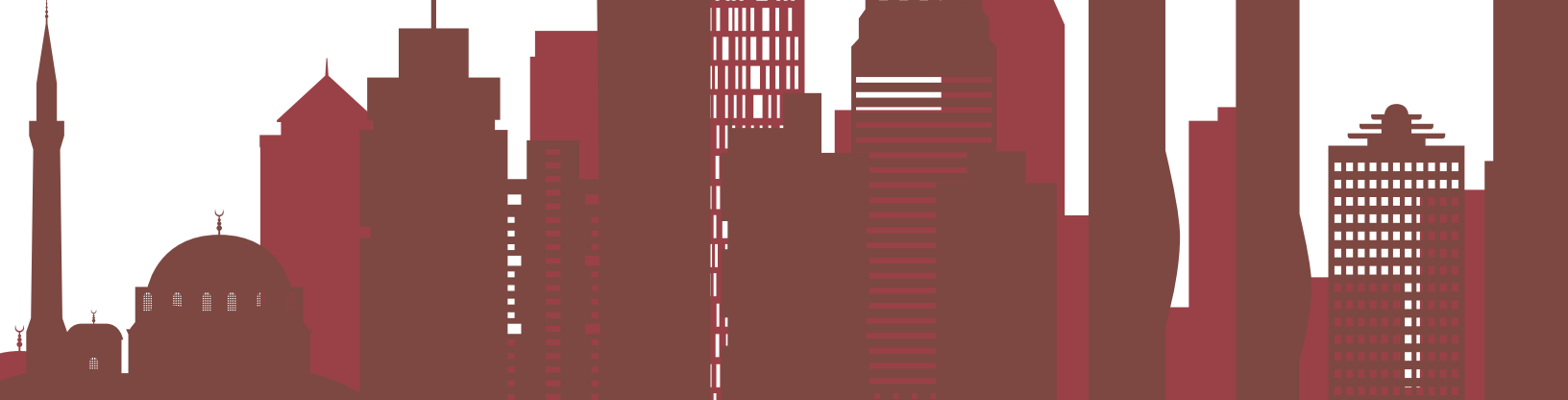
JULY 2026

THE SOCIETY



We represent Auctioneers, Appraisers, Agents, Sales Consultants and Property Managers across various sectors, including Real Estate, General and Livestock.





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auctioneers.com.au





MEET SOCIETY BOARD



Marc du Plessis
President



Troy Tyndall
Vice President



Attilio Cavuoto
Board Member



Paul Kilby
Board Member



Enrique Bisbal
Board Member

WHY BECOME A MEMBER?



Membership of an exclusive **body of Professionals with a vision to be vibrant, relevant and fun**

A Vision to **embrace the latest technology to enhance Members profile and expertise** through networking and training

Formal personal recognition of your expertise within the fields of Auction Marketer, Auctioneer or Appraiser

Able to use the Society Logo

Practising, Master, Fellow and Life Members **able to use initials MSAA signifying credentials and credibility**

Bridging between Brands with the goal of striving to raise professional standards of Members

Targeted direct promotion of Members to Professionals and Government Diverse Membership with specialties including: **Real Estate (Residential, Rural, Commercial & Industrial), Fine Art, Antiques, Plant & Machinery, Livestock, Aircraft, Vehicles, Vineyards, Wineries and many other varied categories**

High profile **GOLDEN GAVEL** Competition and Awards

Upcoming Auctions Free App search by Auctioneer, Agent, Suburb or Date and Time

Networking and Communication opportunities with other high profile Members and Sponsors

Vibrant interactive website incorporating:

- (a) Members Search with personal photo
- (b) Link to Members email, web and social media
- (c) Upcoming Auctions for Real Estate, General & Livestock
- (d) Monthly Results
- (e) Members Services and Products

Promotion of Members through latest technology utilising Social Networking with links to Facebook, LinkedIn and Instagram Latest technology eBook featuring Society Events, News and Updates

High Profile Nationally Accredited Training with Head Trainer, Brett Roenfeldt FSAA (Life) providing specialist training in Auctioneering, Marketing, Motivation, Success Strategies, Personal Profiling, Presentation Skills and Mentoring.

Personalised contact with the CEO and Office Administration for backup and support.

Exclusive products and free Auction day material and listing collateral available online to Members.

We are at the forefront of Legislative change and representation to Government.

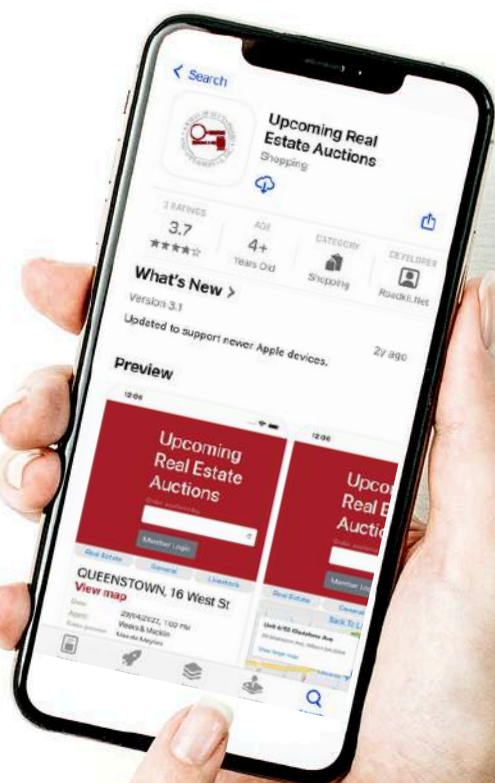
Iconic brand Sponsors with benefits exclusive to Members Access to high achievers through our highly regarded "Breakfast of Champions" Series Associate Membership for students or persons who have under two years practical experience.

Affiliate Membership for like-minded professionals.

Partnership with BusinessSA for business advice, OHS, trainees and workplace relations (Society Members can join with 50% discount).



Never Miss an Auction with Society Auctioneers!



SOCIETY'S UPCOMING AUCTIONS APP

- ✓ Gauge the Market
- ✓ Search with Ease
- ✓ Instant Update

Download the App Today.



2026 SOUTH AUSTRALIAN MARKET REPORT



30 June 2026

The final sales for the financial year have wrapped up with reduced yardings across both the sheep and cattle markets, largely due to wet weather and the time of year. Despite smaller numbers, the market continues to hold together remarkably well, with quality stock still attracting very strong competition.

At Dublin, agents yarded around 3,000 lambs and 600 sheep. Competition remained solid from processors, feeders, restockers and butcher buyers, ensuring good quality stock continued to be well rewarded. Store crossbred lambs generally sold from \$160 to \$230, while trade lambs ranged from \$240 to \$275. Heavy export lambs once again led the market, returning \$320 to \$350 per head.

Merino lambs continue to impress, with heavy trade lambs selling from \$270 to \$290, while the best heavy Merinos reached \$312 per head. The sheep market also remained firm, with heavy mutton making \$270 to \$300 per head, highlighting the continued demand for well-finished sheep.

Over at Naracoorte, just under 2,700 lambs and sheep were offered in what was a quieter end-of-financial-year sale. Heavy grain-fed lambs were again the standout, with two outstanding pens exceeding the \$400 mark and topping at \$410 per head. Heavy trade lambs sold from \$282 to \$322, while medium trade lambs generally ranged from \$250 to \$280. Processing lambs continue to return excellent value, with processors operating around 1,100 to 1,140 cents/kg cwt for quality lambs.



The mutton market wasn't quite as strong as recent weeks, mainly due to several export processors temporarily shutting down for maintenance. While a small correction was expected, heavy sheep still sold to \$305, and overall returns remain well above where many producers would have expected only 12 months ago.

The Naracoorte cattle market yarded 478 head, with wet conditions reducing supply. Buyer competition remained strong across all major operators, particularly on quality feeder cattle.

Heavy beef cows continued to perform exceptionally well, topping at 438 cents/kg and averaging around 432 cents/kg, returning close to \$3,000 per head. Feeder demand remains one of the biggest drivers of the market, with quality black steers selling to 544 cents/kg and lighter well-bred calves reaching 550 cents/kg to restockers. Quality yearling steers and heifers continue to attract strong competition, while domestic processors also remained active on well-finished cattle.

Overall, it has been another encouraging week to finish the financial year. The standout message continues to be that quality pays. Well-finished lambs, heavy sheep and good feeder cattle are still commanding excellent prices despite seasonal conditions and reduced yardings.

With widespread winter rain now benefiting many districts across South Australia, confidence remains positive heading into the second half of the year. Producers with quality livestock to market over the coming months should continue to find plenty of buyer support.



Paul Kilby M.S.A.A
*Board Country
Representative*

UPCOMING EVENTS

GOLF CLASSIC 2026

REGISTRATION
\$150
EACH

GOLF, ON-COURSE DRINKS AND
SNACKS, BARBECUE LUNCH
AND SNACKS AFTER THE GAME
AND PRIZES.

27 NOV 2026

MOUNT OSMOND GOLF CLUB

TIMELINE

11:30AM - LUNCH

12:30PM - TEE OFF

5:00PM - PRIZES AND AWARDS

TEAMS OF 4 PLAYERS

AMBROSE WITH SHOTGUN START

Only 15 minutes from the centre of CBD, Mount Osmond Golf Club is blessed with glorious views of the city of Adelaide, Mount Lofty Ranges and coastline. The wide undulating fairways, challenging greens and stimulating course layout will always make for a memorable round. Our beautiful heritage clubhouse and welcoming membership will give you a golfing experience that's been delighting our members since 1927.

Golf Cart: \$60

[View Full Details](#)

END OF FINANCIAL YEAR DRINKS



On Wednesday, 25 June 2026 at 4:30 PM, Society Members, and Staff gathered at The Highway Beer Garden to celebrate the end of the financial year. The event provided a relaxed opportunity for members to connect, reflect on the year's achievements, and enjoy time together outside of work.

Members from both local and country areas joined the celebration, making it a great opportunity to come together. Guests shared food and drinks while celebrating the successes of the year.

Overall, the atmosphere was friendly and enjoyable, with plenty of conversation and appreciation for everyone's efforts throughout the year. The event was a great way to close out the financial year and look forward to the year ahead whatever it may hold.



SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Troy Tyndall



John Morris



Brett Roenfeldt



Bronte Manuel



Michael Fenn



Geoff Schell



Jonathon Moore



John Raptis



Vincent Doran



Hamish Mill



James Wardle



Glenn McMillan



Marc du Plessis



Mark Griffin



Peter Economou



James Pedlar

SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Enrique Bisbal



Paul Kilby



Paul Arnold



Jarrod Tagni



Michael Cavuoto



Angus Barnden



Matt Smith



Anthony DeMarco



Vincent Wang



Andy Edwards



Sharon Gray



John Young



Ben Krieg



Brett Pilgrim



Stefan Krcmarov



Crispian Fielke

SOCIETY'S AUCTIONS

Properties sold at the Society's auctions, shared by our members, highlighting a variety of residential, commercial, and distinctive lots.



TORRENSVILLE
18 Chapman Street
SOLD for \$1,210,000

Agent: Dimitrak Real Estate
Auctioneer: Brett Roenfeldt



NEWTON
4 Flotta Street
SOLD for \$1,300,000

Agent: Ray White Prospect
Auctioneer: Crispian Fielke



SALISBURY
25 Porter Street
SOLD for \$788,000

Agent: Harcourts Essential
Auctioneer: Jarrod Tagni



PROSPECT
5/207 Prospect Road
SOLD for \$505,000
Agent: Ray White Prospect
Auctioneer: John Morris



WINGFIELD
44 Plymouth Road
SOLD for \$4,170,000

Agent: Commercial SA
Auctioneer: Jonathon Moore



PARKSIDE
8 Douglas Street
SOLD for \$1,210,000

Agent: Toop+Toop
Auctioneer: Bronte Manuel



GLENUNGA
2/11 Grandview Avenue
SOLD for \$845,000

Agent: Toop+Toop
Auctioneer: Glenn McMillan



CROYDON
2 Ellen Street
SOLD for \$1,125,000

Agent: Crawford Doran
Auctioneer: Vincent Doran



CRAIGMORE
2 Dimboola Court
SOLD for \$435,000

Agent: Harcourts Barossa Real Estate
Auctioneer: Jarrod Tagni



KENSINGTON
49 Regent Street
SOLD for \$1,990,000

Agent: Ray White Kensington
Auctioneer: John Morris

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ABERFOYLE PARK	31 Dunalbyn Drive	Saturday, 27/06/2026	Century 21 Khan Realty	Jarrold Tagni	Sold Prior
ABERFOYLE PARK	35 Outlook Dr	Friday, 12/06/2026	Ray White Kensington	John Morris	\$930,000
BROADVIEW	1/16 Craddock Street	Saturday, 27/06/2026	Crawford Doran	Vincent Doran	Sold Prior
BROMPTON	2/41-43 Green Street	Saturday, 06/06/2026	Crawford Doran	Vincent Doran	Sold Prior
CAMPBELLTOWN	3 Wyn St	Tuesday, 23/06/2026	Stadium Real Estate	John Morris	\$1,030,000
CRAIGMORE	2 Dimboola Court	Saturday, 20/06/2026	Harcourts Barossa Real Estate	Jarrold Tagni	\$435,000
CROYDON	2 Ellen Street	Sunday, 14/06/2026	Crawford Doran	Vincent Doran	\$1,125,000
DEVON PARK	27 Alexander Ave	Tuesday, 30/06/2026	Ray White Prospect	John Morris	\$833,000
DERNANCOURT	13 Payton Ave	Thursday, 11/06/2026	Ray White Prospect	John Morris	\$1,931,000
EDWARDSTOWN	9A Allambee Ave	Saturday, 20/06/2026	Ray White Adelaide City	John Morris	\$1,030,000
ELIZABETH GROVE	61 Mahood St	Saturday, 13/06/2026	Ray White Para Hills	John Morris	\$550,000
ENFIELD	6 McEwin Ct	Saturday, 27/06/2026	Ray White Prospect	John Morris	\$845,000
ENFIELD	10 Howard Road	Sunday, 21/06/2026	Crawford Doran	Vincent Doran	\$841,000
EVANDALE	8 Abbottsbury Place	Saturday, 06/06/2026	TOOP+TOOP	Bronte Manuel	\$1,100,000
FIRLE	22 Scott st	Saturday, 27/06/2026	DB Philpott Real Estate	Jonathon Moore	\$1,500,000
GILLES PLAINS	21 Carona Ave	Saturday, 27/06/2026	Ray White Prospect	John Morris	\$815,000
GLENUNGA	2/11 Grandview Avenue	Saturday, 06/06/2026	TOOP+TOOP	Glenn McMillan	\$845,000
GOLDEN GROVE	8 Spruce Court	Saturday, 13/06/2026	All Adelaide City Edge	Brett Roenfeldt	\$1,314,500
GREENACRES	54A Floriedale Rd	Saturday, 27/06/2026	Ray White Prospect	John Morris	\$885,000
HAPPY VALLEY	80 Fraser Avenue	Saturday, 06/06/2026	TOOP+TOOP	Glenn McMillan	Sold Prior
HIGHBURY	26 Rosewood Road	Sunday, 21/06/2026	TOOP+TOOP	Bronte Manuel	\$960,000

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
HOPE VALLEY	22 Leonis Ave	Thursday, 25/06/2026	Ray White Prospect	John Morris	\$1,020,000
INGLE FARM	53A Marrett Dr	Saturday, 06/06/2026	Anex Real Estate	Crispian Fielke	\$970,000
KENSINGTON	49 Regent St	Friday, 19/06/2026	Ray White Kensington	John Morris	\$1,990,000
KENSINGTON GARDENS	6/53 Brigalow Ave	Wednesday, 10/06/2026	Ray White Prospect	John Morris	\$840,000
KILBURN	335a Churchill Road	Thursday, 25/06/2026	LJ Hooker Commercial Adelaide	Troy Tyndall	P.N.D
KLEMZIG	17 William Rd	Tuesday, 02/06/2026	Stadium Real Estate	John Morris	\$2,700,000
LINDEN PARK	38 Austral Ave	Saturday, 27/06/2026	Carter Partners	Jonathon Moore	\$1,340,000
MANSFIELD PARK	9 Clara St	Saturday, 27/06/2026	Ray White Woodville	Jonathon Moore	\$720,000
MARDEN	15 Beasley St	Saturday, 27/06/2026	Bronlea Real Estate	Jonathon Moore	\$1,300,000
MAWSON LAKES	7 Freycinet St	Saturday, 20/06/2026	Noakes Nickolas	John Morris	\$880,000
MAWSON LAKES	7/8 Forth Ave	Sunday, 07/06/2026	Ray White Mawson Lakes	Jonathon Moore	\$740,000
MAYLANDS	199 Magill Rd	Thursday, 11/06/2026	Ray White Adelaide City	John Morris	\$2,130,000
MODBURY HEIGHTS	14 Conygham Ave	Saturday, 20/06/2026	Ray White Para Hills	John Morris	\$825,000
NEWTON	4 Flotta St	Saturday, 06/06/2026	Ray White Prospect	Crispian Fielke	\$1,300,000
NORTHFIELD	12C York St	Saturday, 06/06/2026	Ray White Prospect	Crispian Fielke	\$753,000
NORTHGATE	19 Balmain Dr	Saturday, 13/06/2026	Noakes Nickolas	John Morris	\$1,616,500
OAKDEN	36 Regent Gardens Dr	Sunday, 14/06/2026	Ray White Hillcrest	John Morris	\$794,500
PARAFIELD GARDENS	51 Secomb Ave	Thursday, 04/06/2026	Ray White Sa	Crispian Fielke	\$855,000
PARALOWIE	36 Barassi St	Tuesday, 16/06/2026	Ray White Salisbury	John Morris	\$685,000
PARK HOLME	664 Marion Rd	Thursday, 18/06/2026	Commercial SA	Jonathon Moore	\$1,300,000
PARKSIDE	8 Douglas Street	Saturday, 06/06/2026	TOOP+TOOP	Bronte Manuel	\$1,210,000

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
POORAKA	21 Van Leeuwen Dr	Saturday, 20/06/2026	Ray White Prospect	John Morris	\$700,000
PROSPECT	1C Guilford Ave	Saturday, 27/06/2026	Ray White Prospect	John Morris	\$865,000
PROSPECT	79 Olive St	Saturday, 20/06/2026	Ray White Prospect	John Morris	\$1,325,000
PROSPECT	5/207 Prospect Rd	Thursday, 04/06/2026	Ray White Prospect	John Morris	\$505,000
RICHMOND	8 Holder Ave	Friday, 05/06/2026	Commercial SA	Jonathon Moore	\$2,135,000
RIDGEHAVEN	10 Alfred Rd	Wednesday, 24/06/2026	Ray White Prospect	John Morris	\$988,000
SALISBURY	25 Porter Street	Saturday, 06/06/2026	Harcourts Essential	Jarrold Tagni	\$788,000
SALISBURY EAST	41 Jacaranda Drive	Sunday, 28/06/2026	First National Burton Groves	Jarrold Tagni	Sold Prior
SALISBURY EAST	11A Iveleary Ave	Sunday, 28/06/2026	Ray White Salisbury	John Morris	\$810,000
SALISBURY EAST	27A Eusebio Dr	Sunday, 28/06/2026	Ray White Tea Tree Gully	John Morris	\$885,000
SALISBURY EAST	35 Topaz Cres	Friday, 26/06/2026	Ray White Salisbury	John Morris	\$825,000
SALISBURY EAST	18 Iveleary Ave	Saturday, 20/06/2026	Ray White Para Hills	John Morris	\$820,000
SALISBURY NORTH	9 Paratta St	Friday, 12/06/2026	Ray White Modbury	John Morris	\$810,000
SALISBURY NORTH	230Woodyates Ave	Sunday, 07/06/2026	Ray White Mawson Lakes	Jonathon Moore	\$880,000
SALISBURY PLAIN	192-194 Park Tce	Thursday, 11/06/2026	Commercial SA	Jonathon Moore	\$3,350,000
SALISBURY PLAIN	98B Stanbel Rd	Thursday, 11/06/2026	Commercial SA	Jonathon Moore	\$1,570,000
SEAFORD	4 Martha Street	Saturday, 20/06/2026	Harcourts Tagni	Jarrold Tagni	\$800,000
SEAFORD	1/23 Farrow Cir	Friday, 12/06/2026	Commercial SA	Jonathon Moore	\$2,200,000
SEMAPHORE SOUTH	1/32 Boord St	Monday, 01/06/2026	Ray White Semaphore	John Morris	\$591,000
ST MARYS	24 Lloyd St	Friday, 19/06/2026	Noakes Nickolas	John Morris	\$1,040,000
TOORAK GARDENS	124 Grant Avenue	Saturday, 13/06/2026	TOOP+TOOP	Glenn McMillan	\$1,820,000

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
TORRENSVILLE	18 Chapman Street	Saturday, 20/06/2026	Dimitrak Real Estate	Brett Roenfeldt	\$1,210,000
WEST HINDMARSH	53 Jervois Avenue	Saturday, 27/06/2026	Crawford Doran	Vincent Doran	Sold Prior
WEST LAKES SHORE	29 Sandpiper Place	Saturday, 06/06/2026	DB Philpott Real Estate	Jonathon Moore	\$1,210,000
WEST LAKES SHORE	15 Drysdale Ct	Wednesday, 03/06/2026	Ray White Prospect	John Morris	\$1,465,000
WINDSOR GARDENS	8 Kendal Rd	Saturday, 13/06/2026	Ray White Para Hills	John Morris	\$1,200,000
WINGFIELD	3 Penley Ave	Friday, 12/06/2026	Harcourts St Peters	Jonathon Moore	\$1,307,500
WINGFIELD	44 Plymouth Rd	Thursday, 04/06/2026	Commercial SA	Jonathon Moore	\$4,170,000
WOODVILLE SOUTH	5 Edward St	Saturday, 27/06/2026	Ray White Woodville	Jonathon Moore	\$1,050,000

40 YEARS OF HISTORY



Highlighting 40 years of achievements celebrating and recognising the dedication and passion of The Society Family.



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SUPPORTED BY:



PARTNERS:



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Director

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PRINTING**



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Why Choose Bowden Print Group

We have been helping South Australian businesses make an impact with quality printing solutions since 1935. We are proud of our rich history and to still be an independent South Australian printing business.

Experience matters. We're proud of our ability to remain at the forefront of the industry through innovation and vision. We invest in the latest technology, but it's our team that makes us the best. Quite simply, our team are experts in what they do. It is because of their diverse skills and knowledge that we are the specialists in all kinds of printing.

We value the community in which we work, live and play. That's why we accept our social and moral responsibility for our environmental impact and are committed to always being better. We go beyond the legislative requirements to reduce the environmental impact of our printing operations.



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eight
at the
gate

SOCIETY
SPONSORS



Our Story

Two sisters from a farming family of five children, spent their weekends and school holidays rolling out dripper lines with Dad over the flats of Coonawarra before it was the rows and rows of vineyard we see today.

Where are we?

We are in southern Wrattonbully, in South Australia, midway on the inland route between Melbourne and Adelaide, on elevated tablelands, somewhat off the beaten track where we can focus on the business of growing premium wine grapes without distraction.



Our approach to our vineyard is much the same as raising our children; provide a sustainable, healthy, nurturing environment and don't interfere too much!



eight at the gate



Exclusive Members Only Special Offer

All members of The Society of Auctioneers & Appraisers (SA) receive **30% off any wine purchase!** Select from our multi-award winning range, whether it's our best selling Single Vintage Chardonnay 2018 or gold winning 94pt Single Vintage Cabernet Shiraz 2016 - *we have a wine to suit any occasion.*

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- No capped orders Only while stock lasts
- Free shipping Australia wide

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Chris Gill

Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.



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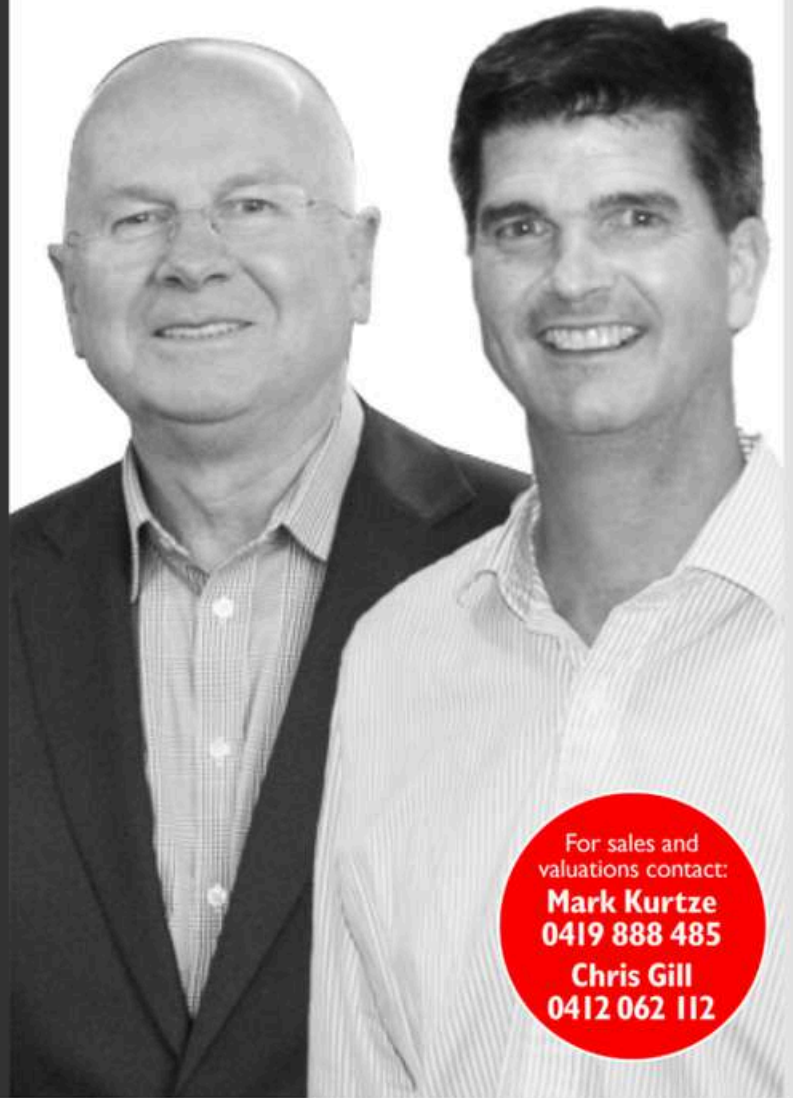
Lyn Melville
CEO

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The 21 Advantages of using Auction as Your Preferred Marketing Process



POWERFUL MARKETING TOOL

Auction puts the Focus on Your Property

What are the Advantages to me as a Vendor?

1. **Control**, as Vendor you set the terms and conditions.
2. **You get a cash unconditional contract.**
3. **10% deposit** on the fall of the hammer.
4. **No cooling off period** applies.
5. **Allows 3 opportunities to sell** – before, at Auction or immediately after – and reduces the overall selling time in the market.
6. **Creates a sense of urgency**, which motivates purchasers to action.
7. **Allows all potential buyers to compete** amongst themselves to offer you the best price.
8. Can be used as part of a **total marketing package** where auction is the component that gets the buyers to act.
9. **Price is usually not disclosed** so you remove the objection factor.
10. **Forces buyers to make decisions** to a deadline of the auction date and brings negotiations to a head.
11. **The Auctioneer's skills**, enthusiasm and techniques can maximise the price.
12. **Vendors control their reserve price** and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.
13. In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. **With Auction the Vendor dictates the terms.**
14. **Auction opens the door** to more motivated buyers.
15. The Auction marketing campaign that you choose will be tailored to deliver **maximum exposure within the first few weeks on the market** – the time frame during which it is most likely to sell.
16. Your home is only open at **times that suit you** with a predetermined schedule of opens.
17. **The level of market interest** will help you gauge your reserve price.

What Is an Auction?

Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.

Why Auction Real Estate?

Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value.

Committed Vendors sell their property by Auction!

18. **The competitive Auction environment** offers the greatest chance for a premium price.
19. **Auction negates the need for commissioner's approval** when dealing with associates under legislation saving valuable time.
20. Unlike other marketing methods where buyers generally negotiate down from the asking price, **at Auction buyers increase their offers commensurate with the skills of the Auctioneer.**
21. **On the fall of the hammer the Vendor becomes a cash buyer** subject to settlement only.

If you're not auctioning your property you are missing out on the highest bid – it costs no more to have Auction as part of your marketing strategy