

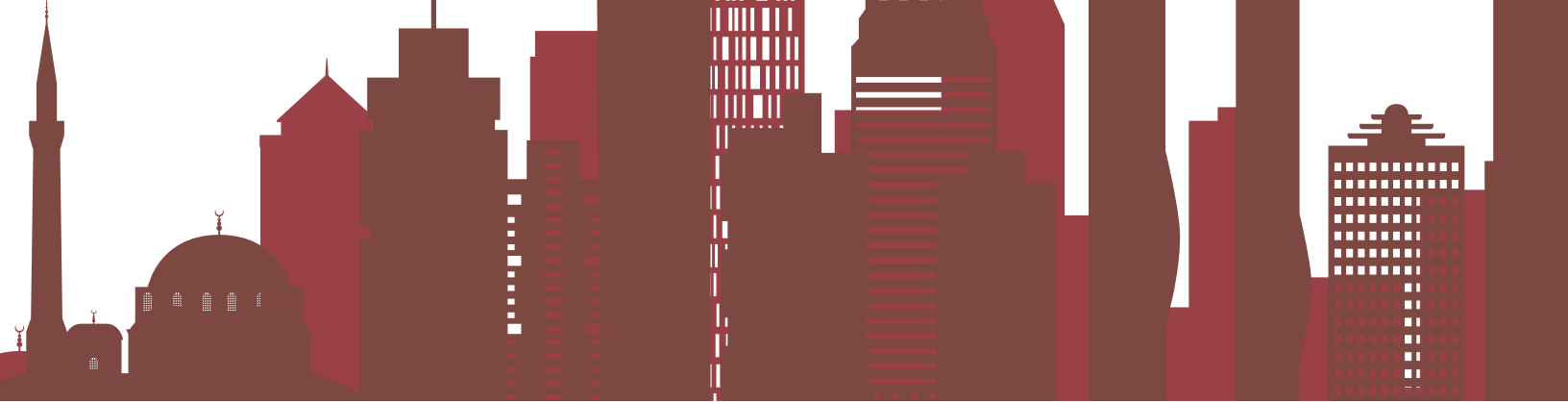
JUNE 2026

THE SOCIETY



We represent Auctioneers, Appraisers, Agents, Sales Consultants and Property Managers across various sectors, including Real Estate, General and Livestock.





CONTENTS

Society Board	03
Why Become A Member?	04
Upcoming Auctions App	05
Board Report - Livestock Market	06
Upcoming Events	08
! Golden Gavel Live 2026	09
Golden Gavel Awards Lunch	15
Society's Auctioneers	52
Society's Auctions	54
Auction Monthly Results	55
40 Years of History	60
Sponsors	61





MEET SOCIETY BOARD



Marc du Plessis
President



Troy Tyndall
Vice President



Attilio Cavuoto
Board Member



Paul Kilby
Board Member



Enrique Bisbal
Board Member

WHY BECOME A MEMBER?



Membership of an exclusive **body of Professionals with a vision to be vibrant, relevant and fun**

A Vision to **embrace the latest technology to enhance Members profile and expertise** through networking and training

Formal personal recognition of your expertise within the fields of Auction Marketer, Auctioneer or Appraiser

Able to use the Society Logo

Practising, Master, Fellow and Life Members **able to use initials MSAA signifying credentials and credibility**

Bridging between Brands with the goal of striving to raise professional standards of Members

Targeted direct promotion of Members to Professionals and Government Diverse Membership with specialties including: **Real Estate (Residential, Rural, Commercial & Industrial), Fine Art, Antiques, Plant & Machinery, Livestock, Aircraft, Vehicles, Vineyards, Wineries and many other varied categories**

High profile **GOLDEN GAVEL** Competition and Awards

Upcoming Auctions Free App search by Auctioneer, Agent, Suburb or Date and Time

Networking and Communication opportunities with other high profile Members and Sponsors

Vibrant interactive website incorporating:

- (a) Members Search with personal photo
- (b) Link to Members email, web and social media
- (c) Upcoming Auctions for Real Estate, General & Livestock
- (d) Monthly Results
- (e) Members Services and Products

Promotion of Members through latest technology utilising Social Networking with links to Facebook, LinkedIn and Instagram Latest technology eBook featuring Society Events, News and Updates

High Profile Nationally Accredited Training with Head Trainer, Brett Roenfeldt FSAA (Life) providing specialist training in Auctioneering, Marketing, Motivation, Success Strategies, Personal Profiling, Presentation Skills and Mentoring.

Personalised contact with the CEO and Office Administration for backup and support.

Exclusive products and free Auction day material and listing collateral available online to Members.

We are at the forefront of Legislative change and representation to Government.

Iconic brand Sponsors with benefits exclusive to Members Access to high achievers through our highly regarded "Breakfast of Champions" Series Associate Membership for students or persons who have under two years practical experience.

Affiliate Membership for like-minded professionals.

Partnership with BusinessSA for business advice, OHS, trainees and workplace relations (Society Members can join with 50% discount).



Never Miss an Auction with Society Auctioneers!



SOCIETY'S UPCOMING AUCTIONS APP

- ✓ Gauge the Market
- ✓ Search with Ease
- ✓ Instant Update

Download the App Today.



2026 LIVESTOCK MARKET



South Australian livestock markets continued their strong run this week, with sheep, lamb and cattle markets all recording firm to dearer trends as processor, feeder and restocker demand remained highly active across the state. Improved seasonal confidence following recent rainfall events also contributed to stronger competition throughout the major selling centres.

At Dublin on 26 May, agents yarded approximately 5,000 lambs and 1,000 sheep, an increase of just over 1,000 head on the previous sale. Quality was generally good, highlighted by several pens of ideal heavy and extra heavy export lambs which attracted strong processor competition.

Crossbred store lambs sold from \$180 to \$240/head depending on quality, while trade lambs generally ranged from \$245 to \$275/head. Extra heavy export lambs sold from \$300 to a top of \$354/head. Merino lambs also met improved support, with lighter store lambs making from \$130 to \$220/head, trade weights selling from \$220 to \$250/head and extra heavy Merino lambs reaching \$340/head.

Mutton prices remained extremely solid, with trade sheep selling from \$180 to \$210/head and heavy sheep ranging from \$230 to \$280/head. Demand for quality heavy sheep continues to be underpinned by strong processor competition and tightening supply.

At Naracoorte, lamb supply doubled on the previous week, with 3,303 lambs and 756 sheep offered. Quality ranged from average to very good, with several excellent pens of heavy trade and export lambs attracting spirited bidding from the usual buying group.



Light trade lambs sold from \$244 to \$248/head, medium trade lambs ranged from \$258 to \$290/head and heavy trade lambs sold from \$273 to \$308/head. Export lambs sold from \$302 to \$390/head, while extra heavy lambs topped at \$385/head. Merino lambs sold from \$180 to \$335/head and Dorper lambs ranged from \$259 to \$324/head.

Restocker and feeder competition remained extremely active, with lighter lambs selling from \$138 to \$271/head depending on breed, weight and quality. Demand for lambs suitable for winter finishing programs continues to strengthen as seasonal conditions improve.

The sheep market at Naracoorte also recorded another lift in values. Heavy Merino ewes sold from \$221 to \$291/head, crossbred ewes ranged from \$212 to \$330/head and Merino wethers reached \$250/head. Rams sold from \$120 to \$222/head. Overall mutton values improved by approximately \$10 to \$20/head on the previous week.

In the cattle market at Naracoorte, 608 head were yarded following widespread overnight rainfall throughout several districts. Buyer confidence strengthened noticeably, particularly amongst feeder and processor operators, resulting in dearer trends across most categories.

Trade cattle sold from 440c to 520c/kg, with feeder buyers paying from 428c to 524c/kg for suitable young cattle. Medium and heavy steers sold from 480c to 488c/kg, while feeders paid from 410c to 500c/kg. Grown heifers sold from 380c to 465c/kg, with feeder support reaching 488c/kg.

Heavy cows improved further, selling from 380c to 410c/kg, while plainer cows ranged from 340c to 395c/kg. Bulls remained firm, with heavy bulls selling from 396c to 430c/kg.

Overall, South Australian livestock markets continue to track positively as improving seasonal confidence combines with strong export demand and active feeder competition. Heavy lambs, quality mutton and feeder cattle remain standout performers, with many producers entering winter with a far more optimistic outlook than earlier in the season.



Paul Kilby M.S.A.A
*Board Country
Representative*

UPCOMING EVENTS

END OF FINANCIAL YEAR DRINKS



THURSDAY

25
JUNE

4:30 PM

THE HWY
290 ANZAC HWY, PLYMPTON SA 5038

Free Entry | Bar At Own Cost | Cocktail Food Provided By The Society

BOOKINGS BY FRIDAY 19TH JUNE

[View Full Details](#)

GOLDEN GAVEL LIVE 2026



RISING STAR 2026



Crispian Fielke



Rachel Lawrie



Angelo Svic

Rising Stars are our Auctioneers of the future and have conducted less than 25 Auctions in the field or no live auctions at all and who have not won this Award previously.

This year the Rising Stars auctioned a home in Elizabeth Vale.

The Auctioneers had to highlight the benefits of living in the area and conduct the Auction in front of Live Judges & Bidders.

The judges were:

- Vincent Doran
- John Young
- Darren Read
- Sam Bowden
- Sharon Gray
- Ben Krieg

The bidders were:

- Vincent Wang
- Stefan Krcmarov
- Mark Griffin
- Jarrah Holmes



The Floor Manager was: Troy Tyndall

The Benchmark Auction was conducted by 2020 "The Society" Rising Star Champion – Enrique Bisbal.

Everyone was amazing and the competition was tough.

Many of our Senior Auctioneers started their career by winning the Society Novice or Rising Star Award.

Just for the record, Leo Redden won the Novice (now Rising Star) In 1997 and came back the following year and won the Golden Gavel Senior then came back and won the Golden Gavel again in 1999. So to the Rising Stars with plenty of Practice – The sky is the limit!

The winner received an engraved auction hammer and \$500 cash from the Society.





GENERAL 2026

This year we invited General Auctioneers to conduct a live auction that is streamed or uploaded onto our Facebook event page.

General Auctioneers sometimes auction without a break for hours and even days selling general goods, from Cars, Trucks, and Earthmoving Machinery to Antiques, Fine Art and Collectables, Farm Clearing Sales, Vineyards, Wineries, Aircraft & Manufacturing Machinery.

It's great to see the Society putting focus on these high achievers.

This year the judges were: Jamie Codling, Leo Redden and Paul Kilby.

All scores were audited by the Society Auditors.



SENIOR REAL ESTATE 2026



"The Society" Golden Gavel has unquestionably raised the standards of Auctioneering in South Australia. The concept evolved as a means to give profile to our local Auctioneers and Appraisers and it has become the benchmark for the Australasian Competition and other Auction Competitions throughout Australia and New Zealand.

This is the longest running Auctioneering Competition in the Southern Hemisphere and has been the spring board that has fast-tracked the careers of many SA Auctioneers and Appraisers.

We acknowledged the late Anthony Toop for creating the Golden Gavel back in 1993.

We had 5 entrants this year and all uploaded auctions to be judged so we will recognise 3 finalists.

For the Senior Heats the judges were:

- Matt Smith
- Paul Henry
- Steve Kemp
- Leo Redden
- Phil McMahon

All scores were audited by the Society Auditors.

GOLDEN GAVEL AWARDS 2026

Recognizing the Industry's Leading Performers



THE SOCIETY



The 34th Golden Gavel Awards featuring our best Real Estate, General and Livestock Auctioneers and Appraisers.

Board Members were the MC's. and they are President, Marc du Plessis, Board Members, Troy Tyndall, Attilio Cavuoto, Paul Kilby and Enrique Bisbal.



WELCOME to the 34th Golden Gavel Live Awards.

Entrants in all fields are competing for the coveted prize of The Society Golden Gavel Live Winner in their respective fields.

"The Society" Golden Gavel Live received 12 nominations this year.

Senior Real Estate & General Auctioneers performed real live auctions in the field and uploaded a video or live streamed it to the Society's Facebook event page.

Rising Stars performed by auctioning a home in the Arkaba in front of a panel of judges and bidders on 19th of March.

As your President, I am both honoured and proud to be associated with this vibrant and well-respected body of professionals.

General Auctioneers submitted a video of a live auction of their opening remarks and conditions of sale and at least 10 minutes of selling.



I'd like to acknowledge our Sponsors, Read Brothers Signs (Darren Read), Bowden Printing (Sam Bowden and Damien Burchell), Eight at the Gate Wines (Jane Richards), Academic Pavillion (Lyn Melville), Cowden Insurance Brokers (Gordon Tonkin), du Plessis Auction Gallery (The du Plessis family), The Form 1 Company (Chris Gill) and Partners Business SA.

Special guests: Our Presidents, Anthony DeMarco, Matt Smith, Attilio Cavuoto, Marc du Plessis, Peter Economou, John Morris, Jarrod Tagni, and Garry Topp. Representing the Auditors Andrew Saint, Patron of the Society, Paul Henry, and offer an apology for the Golden Gavel Live Trustee, Mr. Oren Klemich.

I'd like to acknowledge last year's General Auctioneer winner Marc du Plessis and The Society Golden Gavel Real Estate Live winner Bronte Manuel and Rising Star winner Joseph Murdock.

We would like to acknowledge our "Society" Golden Gavel Winners.

- **Phil McMahon**
- **Brett Roenfeldt**
- **Rob John**
- **Leo Redden**
- **Oren Klemich**
- **Rod Adcock**
- **Lindsay Warner**
- **Paul Henry**
- **Phil Harris**
- **Josh Biggs**
- **Nick Baranikow**
- **Michael Fenn**
- **AJ Colman**
- **Hamish Mill**
- **John Morris**
- **Bronte Manuel**

We would also like to acknowledge our "Society" Rising Star Winners.

- **Michael Fenn**
- **Matt Smith**
- **Sharon Gray**
- **Paul Clifford**
- **Sandra Berry**
- **AJ Colman**
- **Michael Severne**
- **Edward Gainer**
- **Luke Domingo**
- **John Morris**
- **Sarah Williams**
- **Dale Gray**
- **Trent Godfrey**
- **Anthony DeMarco**
- **Rebecca Burgess**
- **Bernie Altschwager**
- **Grace Nakivell**
- **Will Fitridge**
- **Sam Alexander**
- **Vincent Doran**
- **Enrique Bisbal**
- **Bianca Denham**
- **John Young**
- **Glenn McMillan**
- **Ben Krieg**
- **Joseph Murdock**

We would also like to acknowledge our General Winners.

- **Colin Gaetjens**
- **Garry Topp**
- **Ian Newell**
- **Andrew Maros**
- **Brett Roenfeldt**
- **Leo Redden**
- **AJ Colman**
- **Jamie Codling**
- **Peter du Plessis**
- **Angelo Bartemucci**
- **Richard Ward**
- **Stuart McCalden**
- **Paul Kilby**
- **James Wardle**
- **Marc du Plessis**

Ladies and Gentlemen, what a proud history The Society has and we continuously raise the profile and standards of the profession of both Auctioneers and Appraisers.

The concept removes distance as a barrier and allows Auctioneers to compete from all over SA for the ultimate accolade of "The Society" Golden Gavel Champion for Real Estate, General, and Livestock.

The Society in its 44th Year is proud to both represent you and help you to continue leading through our initiatives such as Upcoming Auctions App, Nationally Accredited Training, and "The Society" Golden Gavel Live Competition and Awards.

TOP 10 SALES CONSULTANT AUCTION MARKETERS

The Top 10 Sales Consultant Auction Marketers are recognised as outstanding professionals who embrace auction as their preferred method of marketing property.

The Society recognises the Top 10 Sales Consultants based on monthly results published in our Upcoming Auctions App, as submitted by Society Real Estate Auctioneers.

Each recipient will receive a certificate and a bottle of Eight at the Gate premium wine.



PAUL ARNOLD



STEFAN KRCMAROV



BEN KRIEG



GLENN MCMILLAN



HAMISH MILL



GABRIELLE OVERTON



TROY TYNDALL



VINCENT WANG

TOP 10 SALES CONSULTANT AUCTION MARKETERS



Paul Arnold, Stefan Kremerov, Ben Krieg, Glenn McMillan, Troy Tyndall and Vincent Wang with Chris Gill from The Form 1 Company.

TOP 10 PRINCIPAL AUCTION MARKETERS

The Top 10 Principal Auction Marketers are recognised as leaders who embrace auction as their preferred method of marketing property.

The Society recognises the Top 10 Principals based on monthly results published in our Upcoming Auctions App, as submitted by Society Real Estate Auctioneers.

Each recipient will receive a certificate and a bottle of Eight at the Gate premium wine.



VINCENT DORAN



ANTHONY FAHEY



MARZ HARKOTSIKAS



JUSTIN IRVING



PETER KIRITSIS



RACHEL LAWRIE



BRIJESH MISHRA



DAVID PHILPOTT



NICK PSARROS



ANDREW WELCH

TOP 10 PRINCIPAL AUCTION MARKETERS



David Philpott, Justin Irving, Brijesh Mishra, Nick Psarros and Andrew Welch with Chris Gill from The Form 1 Company.

TOP SALES CONSULTANT AUCTION MARKETER

Presented to the sales consultant who successfully marketed and sold the highest number of properties under auction conditions during the previous calendar year.

The Top Sales Consultant Auction Marketer of the year is Ben Krieg who received a plaque to commemorate his win.



TOP PRINCIPAL AUCTION MARKETER

Presented to the principal who achieved the highest number of property sales under auction conditions during the previous calendar year.

The Top Principal Auction Marketer of the year is Justin Irving who received a plaque to commemorate his win.



JUSTIN IRVING



Ben Krieg with Chris Gill from The Form 1 Company.



Justin Irving with Chris Gill from The Form 1 Company.

TOP 15 AUCTIONEERS

This award recognizes the Top Auctioneers who have sold the most properties under Auction conditions for the year, calculated from results submitted and published in The Society's Upcoming Auctions App.

This year we will recognise the Top 15 Real Estate Auctioneers by giving them a bottle of premium wine, courtesy of Eight at the Gate Winery and a Certificate to signify their status. They will join an elite group called the 'Gold Club'.



PAUL ARNOLD



VINCENT DORAN



PETER ECONOMOU



BRONTE MANUEL



GLENN MCMILLAN



HAMISH MILL



JONATHON MOORE



JOHN MORRIS



JAMES PEDLAR



BRETT PILGRIM



BRETT ROENFELDT



GEOFF SCHELL



JARROD TAGNI



TROY TYNDALL



VINCENT WANG

TOP 15 AUCTIONEERS



John Morris, Paul Arnold, Bronte Manuel, Glenn McMillan, Troy Tyndall, Vincent Wang, Jarrod Tagni, Geoff Schell and Peter Economou with Chris Gill from The Form 1 Company.

TOP SALES CONSULTANT AUCTION MARKETER

The Top Real Estate Auctioneer of the Year is the Auctioneer who sold the most properties at Auction for the last Calendar Year.

The prize is a plaque to signify their win and a \$250 Printing voucher courtesy of the Bowden Group.

The winner is John Morris.



JOHN MORRIS

TOP REAL ESTATE GROUP AUCTION MARKETER

This award is for the group that has sold the most properties under Auction Conditions from the results submitted to the Society that appears on our Upcoming Auctions App.

The winner this year is Ray White who received a plaque to commemorate their win.



RAY WHITE

RAY WHITE



Ray White Principals and Sales Consultants

ELITE MASTER AUCTIONEER ACCREDITATION



JOHN MORRIS

The Society of Auctioneers and Appraisers (SA) Inc. Provides specific Nationally Accredited Training for Auctioneers & Auction Marketers in the pursuit of excellence. Accreditation formally recognises these elite performers.

Education, training, practice and accountability all combine to ensure success in any field of business or endeavour - there is no difference with the auction process.

The Society of Auctioneers & Appraisers aims to ensure that we demonstrate to the public and industry in general, a specific level of professionalism and expertise in the auction process; with Auction Accreditation aiding our achievement of this goal.

John Morris consistently displays a high level of performance as a Real Estate Auctioneer and consistently recognised as the Top Real Estate Auctioneer in the Golden Gavel Awards.

John consistently posts his auctions on the Society's upcoming Auctions App, assists offices with auction data has conducted in excess of 4,500 Auctions in South Australia and won the Golden Gavel in 2022 and has served as President of the Society.

Assessment of suitability is by a panel of 4 Patron, Hall of Fame, Fellow and Life Members of the Society. The Panel unanimously have given this prestigious award to John Morris.

This is the 2nd only recognition of Elite Master Auction Accreditation in the Society's 45 Years History. Congratulation, John Morris



John Morris delivering his acceptance speech after being named Top Real Estate Auctioneer of the Year and awarded Elite Master Auctioneer Accreditation. Photo with Damien Burchell from Bowden Print Group.

REAL ESTATE HIGHEST PRICE SALE

COUNTRY



GEOFF SCHELL

This award recognises the Auctioneer who has achieved the highest price sale at auction in Country SA from the results submitted to the Society.

The winner received a Certificate and a Bottle of Eight at the Gate Wine.

The winner this year for Country is Geoff Schell for the sale by auction of Arygle Farm Hamley Bridge for \$12 Million.

METROPOLITAN



BRONTE MANUEL

This award recognises the Auctioneer who has achieved the highest Residential price sale at auction in Metropolitan SA from the results submitted to the Society.

The winner received a Certificate and a Bottle of Eight at the Gate Wine.

The winner this year for Metropolitan is Bronte Manuel for the sale of 2 Palm Street, Medindie for \$4,710,000.

COMMERCIAL



BRETT ROENFELDT

This award recognises the Auctioneer who has achieved the highest Commercial price sale at auction in Metropolitan SA from the results submitted to the Society.

The winner received a Certificate and a Bottle of Eight at the Gate Wine.

The winner this year for Commercial is Brett Roenfeldt for the sale of 146-148 Francis Road, WINGFIELD for \$6,305,000.



Geoff Schell with Damien Burchell from Bowden Print Group



Bronte Manuel with Damien Burchell from Bowden Print Group



Patron of Society, Paul Henry on behalf of Brett Roenfeldt with Damien Burchell from Bowden Print Group



MARC DU PLESSIS

HIGHEST PRICE SINGLE LOT OF THE YEAR

The highest price single lot of the year recognises a General Auctioneer with the sale by Auction of an item of an exceptional price from the calendar year 2025.

The winner received a certificate and a box of chocolates.

The highest price single lot of the year goes to Marc du Plessis for the oil on Canvas “A Bush Glimpse” by Frederick McCubbin for \$42,700.

HIGHEST SALE PROCEEDS OF THE YEAR

The highest price single lot of the year recognises a General Auctioneer who has conducted an Auction realising an exceptional sale proceeds from the calendar year 2025.

The winner received a certificate and a box of chocolates.

Highest Sale Proceeds of the Year goes to Marc du Plessis for the “Timeless Visions” Auction 256 lots for \$201,930

PETER DU PLESSIS GOLDEN PEN AWARD

Founding member of the Society, Peter du Plessis sadly passed away on Monday 19th December 2016.

Peter had a passion for the Society second to none.

We commemorate Peter's legacy with the Peter du Plessis Golden Pen Award.

The winner of the Peter du Plessis Golden Pen Award 2026 is Marc du Plessis for the Private Art Collection for \$1,855,250.



MARC DU PLESSIS



Marc du Plessis delivering his acceptance speech after being awarded General Auctioneer Highest Price Sale, Highest Single Lot, and the Golden Pen Award.

GOLDEN GAVEL RISING STAR OF THE YEAR



CRISPIAN FIELKE

Friends, Peers, Society members and fellow Auctioneers,

Thank you so much for this! I am very happy and humbled. I loved the challenge and am thrilled that I somehow managed to sell the property without falling over and making an arse of myself.

About 18 months ago, discussing life, walking the dogs, my partner suggested I should be an Auctioneer. I have loved my career in hospitality and wine, but I could feel something shifting, a burning change in momentum, a deeper desire to use my voice beyond commentating local footy in my head.

I set about the discovery of this amazing craft. I watched Auction after Auction, I have stalked all of you at some stage. Then I realized. I knew what I had to do. I had to convince the bloke in the 3 piece suit and hat to have a coffee with me.

I phoned John Morris in the May of 2025 and hours later we were having that coffee, sharing stories. Since that day, my Auction world has crystalised. The friendship, guidance, care, counsel, knowledge and belief that John has shown me, has been incredible and, actually life changing.

John, I cannot thank you enough for all of this, for all of the time you have given me and I am so, so, so very excited for our future together as The Auction Team.

I want to say thank you to my fellow competitors Rachel and Angelo, all the best with everything that you do. Thank you to my immensely supportive partner Jacqueline, to my gorgeous kids Lenny and Frankie and to all my dear friends who continue to urge me to 'JUST DO IT MATE!'.

To Garry, Brett and the Society, I want to say thank you for the encouragement and support that you have shown me in this journey so far. To all of the Agents and Auctioneers that have helped me, thank you. As an outsider from another industry, my very healthy imposter syndrome has been eroding with every conversation and interaction with you all...for this I say thanks, heaps.

It is clear to me that Auctions are so very vital in the huge landscape of Real Estate. I am really proud to be part of it.

Many thanks again, cheers to you all, Crispian.



Crispian Fielke with his engraved hammer.

**GOLDEN GAVEL
GENERAL AUCTIONEER
OF THE YEAR**



ANGUS BARNDEN

Wow! That was a surprise, for many of that know me, you'd know I have been entering these competitions for the past 6 years and I have finally Won one.

Firstly id like to thank all the sponsors of the Golden Gavel and particularly for the sponsor of the General award! Id like to thank my mentors and my boss James for supporting me and giving me this opportunity, its a great privilege to be standing up here and the judges who saw something in my performance.

I've been trying to win this award for some years and its great to finally gain that recognition, thanks again to everyone have a great afternoon! Cheers



Angus Barnden delivering his speech after being awarded the Golden Gavel General Auctioneer of the Year with Darred Read of Read Brothers Signs.

GOLDEN GAVEL SENIOR REAL ESTATE FINALISTS

Each recipient received a certificate and a box of chocolates. The finalists are Ben Krieg, Anthony DeMarco and Bronte Manuel.



BEN KRIEG



ANTHONY DEMARCO



BRONTE MANUEL

GOLDEN GAVEL SENIOR REAL ESTATE FINALISTS



Ben Krieg, Anthony DeMarco and Glenn McMillan on behalf of Bronte Manuel with Darred Read of Read Brothers Signs

**GOLDEN GAVEL
SENIOR REAL ESTATE
OF THE YEAR**



BRONTE MANUEL

The 34th Winner of the "The Society" Real Estate Golden Gavel Live will join a select group of high achievers and take their part as an ambassador of the Society of Auctioneers and Appraisers and Auction in making history today.

The Winner will receive the perpetual trophy, a framed boxed golden gavel, and \$2,000 cash.

The Golden Gavel Senior Real Estate of the Year is Bronte Manuel. This is Bronte's 5th win of this prestigious award now equalling the previous record of five wins by Brett Roenfeldt.

**GOLDEN GAVEL
SENIOR WINNER**

Bronte Manuel



Glenn McMillan on behalf of Bronte Manuel for winning the Golden Gavel Senior Real Estate of the Year with Darred Read of Read Brothers Signs

ACE AWARD

The ACE Award recognises the legacy of the late Anthony Charles Earl Toop, creator of the Golden Gavel.

Presented in his honour, this award is awarded to the competitor achieving the highest percentage aggregate score overall across Real Estate, General and Livestock Judging.

It is fitting that his inaugural award was won by Bronte Manuel.



BRONTE MANUEL



Patron of the Society presenting the ACE award in honour of the late Anthony Charles Earl Toop. Glenn McMillan receiving the award on behalf of Bronte Manuel with Darren Read of Read Brothers Signs.

SPONSORS



Eight at the Gate Wines run by sisters Jane Richards and Clair Davies in Wrattobully in the Limestone Coast Wine Region of South Australia with a constant supply of fresh subterranean water that filters through the limestone and a temperate climate.

These excellent conditions allow the vineyards to thrive and produce outstanding quality wines.

Read Brothers, established in 1987, is one of the most experienced Sign and Digital Print shops in South Australia.

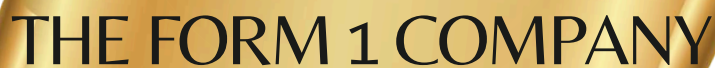
From Building re-brands and vehicle wraps to Real Estate sign boards, Read Brothers strive to provide high quality and outstanding Customer service, while still giving great value for money.



SPONSORS



†The Form 1 Company™



THE FORM 1 COMPANY

Chris Gill founded the Form 1 Company in 2009 and specialises in Form 1 preparation for Vendors via Real Estate Agents, Conveyancers and Lawyers.

The Form 1 Company is renowned in SA for its expertise, timely preparation and most importantly, accuracy. Agent's income and reputation rely on the accuracy of the Form 1 and The Form 1 Company delivers.

The Bowden Print Group has been a long time sponsor of the Society and has provided services to the real estate industry for many years.

They are very much a bespoke printer, providing products and solutions that are specially tailored for their clients.

From the simplest of business cards and small run brochures through to office & shopfront re-branding and complex vehicle wraps, they produce all these items in house, which allows them to guarantee quality.



BOWDEN PRINT GROUP

SPONSORS



du Plessis
The Fine Art of Fine Living

DU PLESSIS GALLERY

The du Plessis Auction Gallery is a family owned company with world leading Auction Rooms offering a mix of fine arts, antiques and decorator items.



COWDEN INSURANCE



BUSINESS SA



ACADEMIC PAVILION

 **GOLDEN GAVEL**
AWARDS 2026



 **GOLDEN GAVEL**
AWARDS 2026



 **GOLDEN GAVEL**
AWARDS 2026



SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Troy Tyndall



John Morris



Brett Roenfeldt



Bronte Manuel



Michael Fenn



Geoff Schell



Jonathon Moore



John Raptis



Vincent Doran



Hamish Mill



James Wardle



Glenn McMillan



Marc du Plessis



Mark Griffin



Peter Economou



James Pedlar

SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Enrique Bisbal



Paul Kilby



Paul Arnold



Jarrod Tagni



Michael Cavuoto



Angus Barnden



Matt Smith



Anthony DeMarco



Vincent Wang



Andy Edwards



Sharon Gray



John Young



Ben Krieg



Brett Pilgrim



Stefan Krcmarov

SOCIETY'S AUCTIONS

Properties sold at the Society's auctions, shared by our members, highlighting a variety of residential, commercial, and distinctive lots.



EDWARDSTOWN
50 Railway Terrace
SOLD for \$1,465,000

Agent: First National Lewis Prior
Auctioneer: Jarrod Tagni



HENLEY BEACH SOUTH
7 Waldron St
SOLD for \$2,500,000

Agent: Ray White Henley Beach
Auctioneer: Jonathon Moore



NORWOOD
37 Edward Street
SOLD for \$1,827,000

Agent: Toop+Toop
Auctioneer: Glenn McMillan



HILLCREST
397 North East Road
SOLD for \$1,366,000

Agent: LJ Hooker Adelaide Metro
Auctioneer: Troy Tyndall



WOODVILLE
6 McColl Street
SOLD for \$1,100,000

Agent: Crawford Doran
Auctioneer: Vincent Doran



PARAFIELD GARDENS
20 Rundle Dr
SOLD for \$1,133,000

Agent: Ray White Para Hills
Auctioneer: John Morris



EASTWOOD
10 Markey Street
SOLD for \$1,120,000

Agent: Toop+Toop
Auctioneer: Bronte Manuel



SEMAPHORE
22 Union Street
SOLD for \$1,965,000

Agent: Williams Real Estate
Auctioneer: Hamish Mill



ELIZABETH DOWNS
17 Peacock Rd
SOLD for \$625,000

Agent: Ray White Salisbury
Auctioneer: John Morris



BROMPTON
45 Coglin Street
SOLD for \$768,900

Agent: Crawford Doran
Auctioneer: Vincent Doran

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ADELAIDE	1/329 Gilles Street	Saturday, 30/05/2026	TOOP+TOOP	Glenn McMillan	\$896,000
BEAUMONT	1A Toolaby Ave	Friday, 15/05/2026	Ray White Kensington	John Morris	\$2,840,000
BIRKENHEAD	7 Baker St	Monday, 25/05/2026	Ray White Semaphore	John Morris	\$800,000
BLACKWOOD	1/197 Main Road	Saturday, 30/05/2026	TOOP+TOOP	Glenn McMillan	Sold Prior
BRAHMA LODGE	7 Aberdeen Crescent	Saturday, 16/05/2026	Harcourts Essential	Jarrold Tagni	\$885,000
BROADVIEW	16 Ian St	Thursday, 28/05/2026	Ray White Prospect	John Morris	\$1,201,000
BROMPTON	45 Coglin Street	Saturday, 02/05/2026	Crawford Doran	Vincent Doran	\$768,900
BURTON	59 Kensington Way	Saturday, 09/05/2026	Ray White Salisbury	John Morris	\$735,000
CAMPBELLTOWN	10 Dale St	Saturday, 30/05/2026	Ray White Prospect	John Morris	\$1,326,000
CLEARVIEW	47 Ormond Ave	Saturday, 09/05/2026	Ray White Prospect	John Morris	\$953,000
COWANDILLA	15 Francis Street	Friday, 15/05/2026	Pilgrim RE	Brett Pilgrim	Sold Prior
CROYDON	3 Henry St	Saturday, 16/05/2026	Ray White Prospect	John Morris	\$1,000,000
CROYDON PARK	5 Stevens St	Saturday, 16/05/2026	Ray White Woodville	Jonathon Moore	Sold Prior
DAVOREN PARK	18 Clarendon St	Saturday, 23/05/2026	Ray White Para Hills	John Morris	\$820,000
DOVER GARDENS	13 Kathleen St	Saturday, 09/05/2026	Ray White Port Adelaide	John Morris	\$1,250,000
EASTWOOD	10 Markey Street	Saturday, 30/05/2026	TOOP+TOOP	Bronte Manuel	\$1,120,000
EDWARDSTOWN	50 Railway Terrace	Thursday, 28/05/2026	First National Lewis Prior	Jarrold Tagni	\$1,465,000
ELIZABETH DOWNS	17 Peacock Rd	Tuesday, 26/05/2026	Ray White Salisbury	John Morris	\$625,000
ENFIELD	21 Tindall Rd	Saturday, 30/05/2026	Ray White Prospect	John Morris	\$820,500
FLINDERS PARK	44 Holbrooks Road	Sunday, 10/05/2026	Crawford Doran	Vincent Doran	Sold Prior
FULHAM	82 Riverside Drive	Saturday, 02/05/2026	MichaelKris Real Estate	Jonathon Moore	\$1,465,000

MAY 2026

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
GILLES PLAINS	9 Anita Ave	Thursday, 14/05/2026	Ray White Prospect	John Morris	\$980,000
GILLES PLAINS	14 Karratta St	Friday, 01/05/2026	Ray White Prospect	John Morris	\$1,417,000
GREENACRES	36 Wingate St	Friday, 29/05/2026	Ray White Prospect	John Morris	\$1,060,000
GREENACRES	75A Redward Ave	Saturday, 02/05/2026	Ray White Prospect	John Morris	\$900,000
HENLEY BEACH SOUTH	7 Waldron St	Saturday, 09/05/2026	Ray White Henley Beach	Jonathon Moore	\$2,500,000
HILLCREST	397 North East Road	Friday, 01/05/2026	LJ Hooker Adelaide Metro	Troy Tyndall	\$1,366,000
HOLDEN HILL	78A Lyons Rd	Thursday, 21/05/2026	Ray White Para Hills	John Morris	\$830,000
HOPE VALLEY	1 Leonis Avenue	Saturday, 30/05/2026	LJ Hooker Adelaide Metro	Troy Tyndall	\$985,000
HOPE VALLEY	22 Berri Rd	Saturday, 23/05/2026	Ray White Prospect	John Morris	\$970,000
HOPE VALLEY	1 Kennington Rd	Saturday, 02/05/2026	Huhme Real Estate	Jonathon Moore	\$825,000
INGLE FARM	8B Elgar Ave	Saturday, 23/05/2026	Ray White Prospect	John Morris	\$975,000
INGLE FARM	49A Coondoo Ave	Saturday, 16/05/2026	Ray White Para Hills	John Morris	\$948,000
INGLE FARM	49B Coondoo Ave	Saturday, 16/05/2026	Ray White Para Hills	John Morris	\$948,000
INGLE FARM	47 Rothwell Ave	Tuesday, 05/05/2026	Ray White Prospect	John Morris	\$940,500
KENSINGTON GARDENS	5/52 East Terrace	Friday, 29/05/2026	Ray White Kensington	John Morris	\$805,000
KIDMAN PARK	3 Artarki Ave	Monday, 18/05/2026	Ray White Semaphore	John Morris	\$1,178,500
KILBURN	27 Moorang Street	Saturday, 02/05/2026	Ray White Prospect	John Morris	\$1,030,000
KINGS PARK	2 Lambeth Walk	Saturday, 30/05/2026	TOOP+TOOP	Bronte Manuel	Sold Prior
KLEMZIG	9 Radcliffe Avenue	Saturday, 16/05/2026	LJ Hooker Adelaide Metro	Troy Tyndall	\$1,250,000
LARGS NORTH	505 Military Road	Saturday, 02/05/2026	Pilgrim RE	Brett Pilgrim	Sold Prior
LIGHTSVIEW	2 Nixon St	Saturday, 09/05/2026	Noakes Nickolas	John Morris	\$1,520,000

MAY 2026

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
LIGHTSVIEW	19 Condon Dr	Saturday, 02/05/2026	Noakes Nickolas	John Morris	Sold Prior
LIGHTSVIEW	5 Jeffcott Ave	Friday, 01/05/2026	Noakes Nickolas	John Morris	\$845,000
MARDEN	22 Battams Rd	Saturday, 16/05/2026	Ray White Adelaide City	John Morris	\$1,310,000
MAWSON LAKES	78 Harvey Cct	Saturday, 16/05/2026	Ray White Para Hills	John Morris	\$1,183,000
MODBURY NORTH	11 Argana Avenue	Wednesday, 13/05/2026	Kennedy Elsegood Property Group	Jarrold Tagni	\$835,000
NAILSWORTH	20 Ellen Street	Sunday, 03/05/2026	Crawford Doran	Vincent Doran	\$1,298,000
NEWTON	22 Oxford Cct	Saturday, 02/05/2026	Ray White Norwood	John Morris	\$895,000
NORTHFIELD	4A Charles St	Friday, 22/05/2026	Ray White Prospect	John Morris	\$1,075,000
NORWOOD	37 Edward Street	Saturday, 30/05/2026	TOOP+TOOP	Glenn McMillan	\$1,827,000
NORWOOD	115 Queen St	Friday, 15/05/2026	Ray White Kensington	John Morris	\$1,610,000
OSBORNE	355 Railway Terrace	Tuesday, 12/05/2026	Ray White Semaphore	John Morris	Sold Prior
PARA HILLS	8 Billabong Rd	Saturday, 30/05/2026	Ray White Para Hills	John Morris	Sold Prior
PARA HILLS	329 Bridge Rd	Saturday, 30/05/2026	Ray White Para Hills	John Morris	\$791,000
PARA VISTA	29 Kildonan Ave	Saturday, 23/05/2026	Ray White Para Hills	John Morris	\$847,000
PARAFIELD GARDENS	20 Rundle Dr	Saturday, 16/05/2026	Ray White Para Hills	John Morris	\$1,133,000
PARAFIELD GARDENS	22 McDonald Rd	Saturday, 09/05/2026	Ray White Prospect	John Morris	\$910,000
PARALOWIE	39 Martins Rd	Friday, 29/05/2026	Ray White Salisbury	John Morris	\$800,000
PARALOWIE	18 Cawarra Cres	Saturday, 23/05/2026	Ray White Salisbury	John Morris	\$710,000
PARALOWIE	5-7 Tolley Close	Saturday, 02/05/2026	Crawford Doran	Vincent Doran	\$1,550,000
PARKSIDE	63 Porter Street	Saturday, 30/05/2026	TOOP+TOOP	Bronte Manuel	Sold Prior
PARKSIDE	20 Ella Street	Sunday, 24/05/2026	TOOP+TOOP	Bronte Manuel	Sold Prior

MAY 2026

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
PENNINGTON	7 Windsor Ave	Saturday, 23/05/2026	Ray white Woodville	Jonathon Moore	\$940,000
PORT ADELAIDE	18 Francis Street	Friday, 01/05/2026	Mario Bonomi & Jo Chapley	Troy Tyndall	P.N.D
PROSPECT	50 Barker Road	Sunday, 24/05/2026	Crawford Doran	Vincent Doran	\$1,915,000
PROSPECT	37 Elizabeth St	Wednesday, 20/05/2026	Ray White Prospect	John Morris	\$1,580,000
PROSPECT	35 Albert St	Saturday, 16/05/2026	Ray White Prospect	John Morris	\$1,548,500
PROSPECT	3 Gordon Rd	Wednesday, 13/05/2026	Ray White Prospect	John Morris	\$1,900,000
RENOWN PARK	2 Gailbraith Ct	Wednesday, 13/05/2026	Ray White Prospect	John Morris	\$970,000
RIDGEHAVEN	15 Sydney St	Saturday, 09/05/2026	Ray White Para Hills	John Morris	\$900,000
RIDGEHAVEN	1 Chinny St	Wednesday, 06/05/2026	Boffo Real Estate	Paul Arnold	Sold Prior
ROSTREVOR	28 Maple Ave	Thursday, 21/05/2026	Ray White Norwood	John Morris	\$920,000
ROSTREVOR	9 Thomson Ave	Saturday, 02/05/2026	Ray White Norwood	John Morris	\$1,270,000
ROYAL PARK	5/1154 Old Port Rd	Friday, 01/05/2026	Commercial SA	Jonathon Moore	\$1,480,000
SALISBURY	186 Salisbury Hwy	Tuesday, 26/05/2026	Ray White Norwood	John Morris	\$3,710,000
SALISBURY	1/16 Chapel St	Monday, 25/05/2026	Ray White Salisbury	John Morris	\$505,000
SALISBURY	2/16 Chapel St	Monday, 25/05/2026	Ray White Salisbury	John Morris	\$505,000
SALISBURY	4 Casson Ct	Tuesday, 19/05/2026	Ray White Prospect	John Morris	\$779,000
SALISBURY DOWNS	17 Universal Rd	Tuesday, 19/05/2026	Ray White Salisbury	John Morris	\$860,000
SALISBURY EAST	32 Harris Rd	Saturday, 02/05/2026	Davis Real Estate	Jonathon Moore	\$866,000
SALISBURY HEIGHTS	28 Annesley Cl	Thursday, 14/05/2026	Ray White Salisbury	John Morris	\$1,495,000
SALISBURY NORTH	11 Naperian Rd	Monday, 11/05/2026	Ray White Gawler	John Morris	\$825,000
SALISBURY PLAIN	12 Comley Ct	Saturday, 23/05/2026	Ray White Salisbury	John Morris	\$1,065,000

MAY 2026

AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
SEMAPHORE	22 Union Street	Saturday, 16/05/2026	Williams Real Estate	Hamish Mill	\$1,965,000
SEMAPHORE	25 Water St	Tuesday, 12/05/2026	Ray White Semaphore	John Morris	\$1,250,000
SKYE	92 Coach Rd	Friday, 01/05/2026	Ray White Kensington	John Morris	\$1,305,000
SPRINGFIELD	14 Coreega Avenue	Saturday, 16/05/2026	TOOP+TOOP	Bronte Manuel	Sold Prior
VALLEY VIEW	120 Walkleys Rd	Sunday, 31/05/2026	Ray White Tea Tree Gully	John Morris	\$875,000
VALLEY VIEW	4 Flinders Dr	Thursday, 14/05/2026	Stadium Real Estate	John Morris	Sold Prior
WARRADALE	7/182 Diagonal Road	Friday, 01/05/2026	LJ Hooker Kensington Unley	Peter Economou	P.N.D.
WEST CROYDON	7A Boston Street	Sunday, 17/05/2026	Crawford Doran	Vincent Doran	Sold Prior
WEST LAKES	7 Antigua Grv	Wednesday, 27/05/2026	Ray White Semaphore	John Morris	\$1,515,000
WEST LAKES	13 Capri Close	Saturday, 23/05/2026	Crawford Doran	Vincent Doran	Sold Prior
WINDSOR GARDENS	28 Tallack St	Wednesday, 13/05/2026	Ray White Prospect	John Morris	\$996,500
WOODVILLE	6 McColl Street	Sunday, 03/05/2026	Crawford Doran	Vincent Doran	\$1,100,000
WOODVILLE NORTH	4/7 Lonsdale St	Tuesday, 19/05/2026	Stadium Real Estate	John Morris	Sold Prior
WOODVILLE NORTH	8 Farr St	Saturday, 16/05/2026	Ray White Adelaide City	John Morris	\$1,250,000

MAY 2026

40 YEARS OF HISTORY



Highlighting 40 years of achievements celebrating and recognising the dedication and passion of The Society Family.



SOCIETY SPONSORS

Thank you for your support

KEY SPONSORS:



SUPPORTED BY:



PARTNERS:





Read Signs

Real Estate Sign Specialists

Complete Real Estate Sign Management

Our quick and easy online ordering system has provided an edge to the et for Real Estate Signs, saving you time and enabling you to spend more productive time listing clients and selling properties.



Manufacturing

We offer a huge range of manufacturing options with in house fabrication



Installation

Our highly qualified team can handle any type of installation



Project Management

From a fleet of vehicles to a new construction site, let us handle the project from plans to completion



Real Estate

Click on the link to our READ SIGNS page

[Read more](#)

- Manufacture, printing, installation and removal of your real estate signs.
- Easy online ordering, and tracking.
- Attention to detail meeting client's needs.
- Versatile print options including photos.
- Fast efficient service.

Services

3D Signs
Commercial Signage
Illuminated Signs
Vehicle Signs
Signage Projects
Banners, Display Products and Printing

To partner with Read Brothers please contact Darren Read



Darren Read

Director

T: 8443 3400

E: darren@readbros.com.au

w: www.readbros.com.au

**SOCIETY
SPONSORS**

**BOWDEN
PRINTING**

BOWDEN PRINTING



Our experience is your advantage.

The Bowden Print Group has been helping South Australian businesses with their printing needs since 1935. We invest in the best staff and the latest technology to bring you the best quality printing.

We've never met a printing problem we can't solve at Bowden Print Group.

Services

Offset Printing

Print Logistics

Digital Printing

Promotional Printing

Signage & Print Display

Variable Data Printing

Why Choose Bowden Print Group

We have been helping South Australian businesses make an impact with quality printing solutions since 1935. We are proud of our rich history and to still be an independent South Australian printing business.

Experience matters. We're proud of our ability to remain at the forefront of the industry through innovation and vision. We invest in the latest technology, but it's our team that makes us the best. Quite simply, our team are experts in what they do. It is because of their diverse skills and knowledge that we are the specialists in all kinds of printing.

We value the community in which we work, live and play. That's why we accept our social and moral responsibility for our environmental impact and are committed to always being better. We go beyond the legislative requirements to reduce the environmental impact of our printing operations.

 **1800 818 233**
 **sales@bowdengroup.com.au**



eight
at the
gate

SOCIETY
SPONSORS



Our Story

Two sisters from a farming family of five children, spent their weekends and school holidays rolling out dripper lines with Dad over the flats of Coonawarra before it was the rows and rows of vineyard we see today.

Where are we?

We are in southern Wrattonbully, in South Australia, midway on the inland route between Melbourne and Adelaide, on elevated tablelands, somewhat off the beaten track where we can focus on the business of growing premium wine grapes without distraction.



Our approach to our vineyard is much the same as raising our children; provide a sustainable, healthy, nurturing environment and don't interfere too much!



eight at the gate



Exclusive Members Only Special Offer

All members of The Society of Auctioneers & Appraisers (SA) receive **30% off any wine purchase!** Select from our multi-award winning range, whether it's our best selling Single Vintage Chardonnay 2018 or gold winning 94pt Single Vintage Cabernet Shiraz 2016 - *we have a wine to suit any occasion.*

THIS OFFER INCLUDES

- Available to any variety or vintage 6 bottle order minimum
- No capped orders Only while stock lasts
- Free shipping Australia wide

Simply enter the coupon code at the checkout when you order online.

COUPON CODE: **SOLD**

Winner of 8
Wine Showcase
Magazine Awards



Eight at the Gate

PMB 46 Wrattenbully Rd
Wrattenbully SA 5271

E. hello@eightatthegate.com.au

P 0447 805 262



eightatthegate.com.au/society-offer



eight
at the gate



Corporate Gift Packs for every occasion

Give the gift worth celebrating, our *twin bottle gift packs* are the perfect way to congratulate your customers. Our award winning wines, that are guaranteed to leave a good taste and a lasting impression. With plenty of mix & match options, we can provide to best match for every occasion.

WHAT WE OFFER

- Award winning Australian wine
- Support a local family run business
- Special discounts apply pending total order
6, 12 or 24 bottles per month
- Gift packaging included

GET IN TOUCH

Send your enquiry to jane@eightatthegate.com.au
or give us a call on 0447 805 262



Eight at the Gate
PMB 46 Wrattenbully Rd
Wrattenbully SA 5271
E hello@eightatthegate.com.au
P 0447 805 262

eightatthegate.com.au/society-offer

The Form 1 Company is a specialist provider of the statutory Form 1 to the real estate, legal and conveyancing professions.

The complexity associated with Form 1 preparation now requires specialist attention. If a Form 1 is defective the contract may be at risk so it is imperative the Form 1 is prepared correctly.

We sign the Form 1 for the agent, the Form 1 is then posted on our website to download and serve on the purchaser.

Make your searches and Form 1 compliance easy.

The first and only independent Form 1 service provider in South Australia

Contact Chris Gill
The Form 1 Company
Phone: 08 7221 4908
Fax: 08 7221 4909
Email: form1@form1.net.au



Chris Gill

Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.



Academic Pavilion

Providing training across Australia in property services, legal studies, conveyancing, business and government.

Real Estate Training in South Australia

Property & Real Estate

South Australia

Property Manager (SA)

Sales Representative (SA)

Land Agent (SA)

Auctioneer (SA)



0413 077 135



academicpavilion@gmail.com



171 Halifax St, Adelaide SA 5000



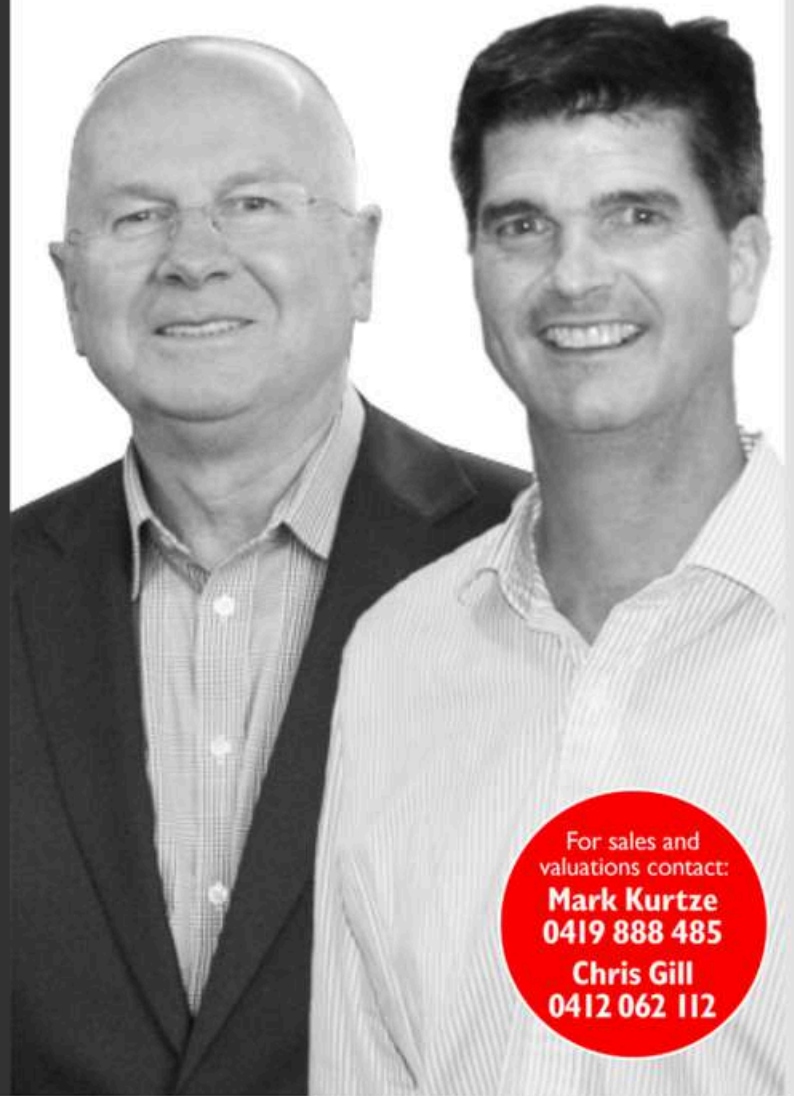
Lyn Melville
CEO

**SELLING?
Call Us**

Rent Roll Sales

*The most experienced and effective team
in South Australia*

www.rentrollsales.net.au



For sales and
valuations contact:
Mark Kurtze
0419 888 485
Chris Gill
0412 062 112



The 21 Advantages of using Auction as Your Preferred Marketing Process



POWERFUL MARKETING TOOL

Auction puts the Focus on Your Property

What are the Advantages to me as a Vendor?

- 1. Control**, as Vendor you set the terms and conditions.
- 2. You get a cash unconditional contract.**
- 3. 10% deposit** on the fall of the hammer.
- 4. No cooling off period** applies.
- 5. Allows 3 opportunities to sell** – before, at Auction or immediately after – and reduces the overall selling time in the market.
- 6. Creates a sense of urgency**, which motivates purchasers to action.
- 7. Allows all potential buyers to compete** amongst themselves to offer you the best price.
- 8. Can be used as part of a total marketing package** where auction is the component that gets the buyers to act.
- 9. Price is usually not disclosed** so you remove the objection factor.
- 10. Forces buyers to make decisions** to a deadline of the auction date and brings negotiations to a head.
- 11. The Auctioneer's skills**, enthusiasm and techniques can maximise the price.
- 12. Vendors control their reserve price** and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.
- 13. In every other form of marketing** the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. **With Auction the Vendor dictates the terms.**
- 14. Auction opens the door** to more motivated buyers.
- 15. The Auction marketing campaign** that you choose will be tailored to deliver **maximum exposure within the first few weeks on the market** – the time frame during which it is most likely to sell.
- 16. Your home is only open at times that suit you** with a predetermined schedule of opens.
- 17. The level of market interest** will help you gauge your reserve price.

What is an Auction?

Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.

- 18. The competitive Auction environment** offers the greatest chance for a premium price.
- 19. Auction negates the need for commissioner's approval** when dealing with associates under legislation saving valuable time.
- 20. Unlike other marketing methods** where buyers generally negotiate down from the asking price, **at Auction buyers increase their offers commensurate with the skills of the Auctioneer.**
- 21. On the fall of the hammer** the Vendor becomes a cash buyer subject to settlement only.

Why Auction Real Estate?

Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value.

Committed Vendors sell their property by Auction!

If you're not auctioning your property you are missing out on the highest bid – it costs no more to have Auction as part of your marketing strategy