

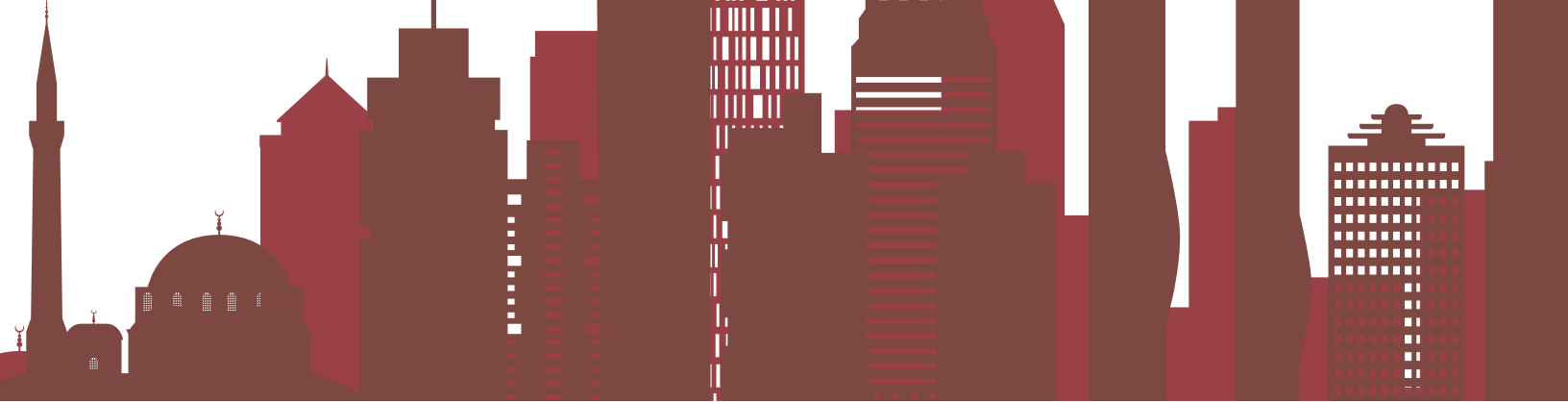
APRIL 2026

# THE SOCIETY



We represent Auctioneers, Appraisers, Agents, Sales Consultants and Property Managers across various sectors, including Real Estate, General and Livestock.





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# MEET SOCIETY BOARD



**Marc du Plessis**  
President



**Troy Tyndall**  
Vice President



**Attilio Cavuoto**  
Board Member



**Paul Kilby**  
Board Member



**Enrique Bisbal**  
Board Member

# WHY BECOME A MEMBER?



Membership of an exclusive **body of Professionals with a vision to be vibrant, relevant and fun**

A Vision to **embrace the latest technology to enhance Members profile and expertise** through networking and training

**Formal personal recognition** of your expertise within the fields of Auction Marketer, Auctioneer or Appraiser

**Able to use the Society Logo**

Practising, Master, Fellow and Life Members **able to use initials MSAA signifying credentials and credibility**

**Bridging between Brands** with the goal of striving to raise professional standards of Members

**Targeted direct promotion of Members** to Professionals and Government Diverse Membership with specialties including: **Real Estate (Residential, Rural, Commercial & Industrial), Fine Art, Antiques, Plant & Machinery, Livestock, Aircraft, Vehicles, Vineyards, Wineries and many other varied categories**

High profile **GOLDEN GAVEL** Competition and Awards

**Upcoming Auctions Free App** search by Auctioneer, Agent, Suburb or Date and Time

**Networking and Communication opportunities** with other high profile Members and Sponsors

**Vibrant interactive website incorporating:**

- (a) Members Search with personal photo
- (b) Link to Members email, web and social media
- (c) Upcoming Auctions for Real Estate, General & Livestock
- (d) Monthly Results
- (e) Members Services and Products

**Promotion of Members** through latest technology utilising Social Networking with links to Facebook, LinkedIn and Instagram Latest technology eBook featuring Society Events, News and Updates

**High Profile Nationally Accredited Training with Head Trainer, Brett Roenfeldt FSAA (Life)** providing specialist training in Auctioneering, Marketing, Motivation, Success Strategies, Personal Profiling, Presentation Skills and Mentoring.

**Personalised contact with the CEO** and Office Administration for backup and support.

**Exclusive products and free Auction day material and listing collateral available online to Members.**

**We are at the forefront** of Legislative change and representation to Government.

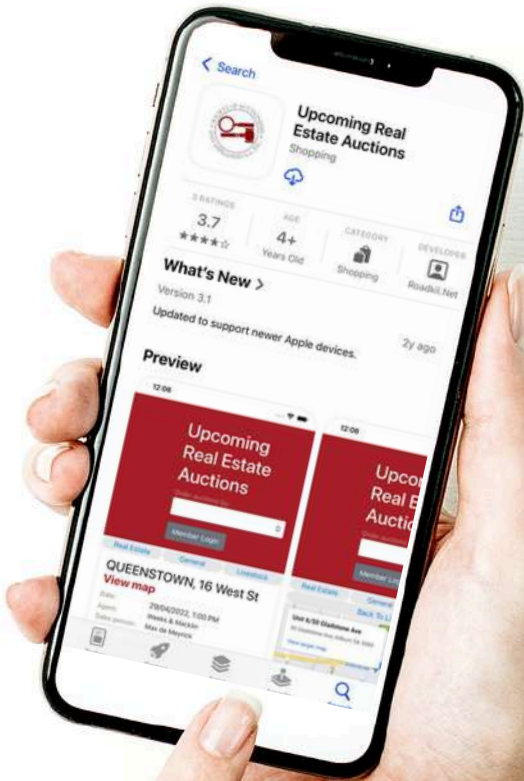
**Iconic brand Sponsors** with benefits exclusive to Members Access to high achievers through our highly regarded "Breakfast of Champions" Series Associate Membership for students or persons who have under two years practical experience.

**Affiliate Membership** for like-minded professionals.

**Partnership with BusinessSA** for business advice, OHS, trainees and workplace relations (Society Members can join with 50% discount).



Never Miss an Auction with Society Auctioneers!



# SOCIETY'S UPCOMING AUCTIONS APP

- ✓ Gauge the Market
- ✓ Search with Ease
- ✓ Instant Update

Download the App Today.



# GOLDEN GAVEL LIVE 2026



## Senior Real Estate, General & Livestock:

- You will be judged in the field by doing a live real Auction by live streaming and uploading your Auctions to the Society's Golden Gavel Live event on the Society's [Facebook page](#).
- You will need to nominate to enter and pay the appropriate nomination fees prior to performing or no later than 28th February 2026.
- Auctions to be judged must be performed between 1st May 2025 and 30th April 2026.
- Candidates for Senior Real Estate, General and Livestock will submit a live Facebook feed from a smartphone which is streamed live onto the Society's Facebook event - One camera only, no editing - we suggest you film in landscape on a tripod as this gets a better video quality for viewing and judges.
- You can upload as many auctions as you like provided they meet the terms and conditions of the competition and they are also visible on the Society's 'Upcoming Auctions' app. The last auction uploaded will be the one judged unless prior to the closing date, you advise us which Auction you would like judged.

When choosing which Auction to be judged, don't be impressed by the sale price, submit your best performance as it will be your Auction that will be judged - not how far above reserve.



## General & Livestock

- General & Livestock Auctioneers are to submit the opening terms & conditions and at least 10 minutes of selling from any part of the auction but each segment must be continuous and unedited.
- Your Auction must appear on the Society Upcoming Auction App.

## Rising Stars

- Rising Stars will perform at a designated location and will be judged on-site.
- The Rising Stars will perform by auctioning a property from a brochure and details supplied .
- To be eligible, you must have performed no more than 25 Real Estate Auctions in the field prior to the 28th of February 2026 and you have not won this award previously.
- Rising Star Heats will be held on Wednesday 13th May 2026, and nominations for Rising Star must be in by 28th February 2026.
- The subject property will be provided to you prior to the event to allow for preparation.

## Real Estate

- Highest Price Sales at Auction
- Country Auctioneer
  - Residential Auctioneer
  - Commercial and Industrial Auctioneer

## General

General Auctioneers Highest Price Sales at Auction.

# SOCIETY COUNTRY ROAD SHOW



Troy Tyndall  
Vice President



Marc du Plessis  
President



Paul Kilby  
Board Member

**Society of Auctioneers & Appraisers (SA) Inc.**  
**Regional Roadshow – Member Engagement Update**  
**Locations: Barossa, Clare and Port Lincoln**



The Society of Auctioneers & Appraisers (SA) Inc. continues to strengthen its connection with regional members, with successful member engagement sessions held across the Barossa, Clare and Port Lincoln regions.

Across the three locations, many Society members along with interested others took part in the roadshow, representing a broad mix of residential and rural practitioners from a range of agencies and experience levels.

The sessions were attended by President Marc du Plessis, Vice President Troy Tyndall, and Board Member and Country Representative Paul Kilby, reinforcing the Board's commitment to maintaining strong regional representation and direct member engagement.

The purpose of the meetings was to reconnect with members, gather on-the-ground industry feedback, provide an update on current Board direction, discuss the upcoming Anti-Money Laundering (AML) requirements, and identify practical ways the Society can better support members in both metropolitan and country areas.

A number of consistent themes emerged across all three locations.

**Market conditions** remained a key topic, with members reporting that reduced listing stock continues to support strong vendor outcomes. While conditions remain generally positive, concerns were raised that lending policy and finance constraints may place pressure on activity moving forward.



**AML compliance**, due to take effect from **1 July**, was the major agenda item throughout the roadshow. Members discussed the need for every office to appoint a Compliance Officer, implement suitable AML software, and undertake vendor and purchaser identity checks. Concerns were raised around implementation costs, ongoing subscription fees, responsibility for purchaser check costs, and the risk of repeated expenses if transactions fall over. In response, the Society committed to providing a simplified AML guide, supplier options, and further training closer to implementation.

**Industry standards and documentation risk** were also discussed in depth. Members expressed concern about the increasing use of outsourced and offshore documentation preparation, particularly where agents may not fully understand the material being relied upon. The risks around accountability, disclosure accuracy and legal exposure were strongly noted.

Another major theme was **fee compression and increased competition**, with members speaking openly about the continued race to the bottom on commission rates. There was strong agreement that agents must protect the value of professional service, negotiation skill and local expertise.

Discussion also covered the role of **realestate.com.au and Domain**, with most agencies continuing to use both portals. While realestate.com.au remains the dominant source of enquiry in most areas, concerns were raised around rising portal costs and the increasing reach of portal businesses into other parts of the transaction process. The Society indicated it is continuing to explore ways to leverage portal competition for the benefit of members.

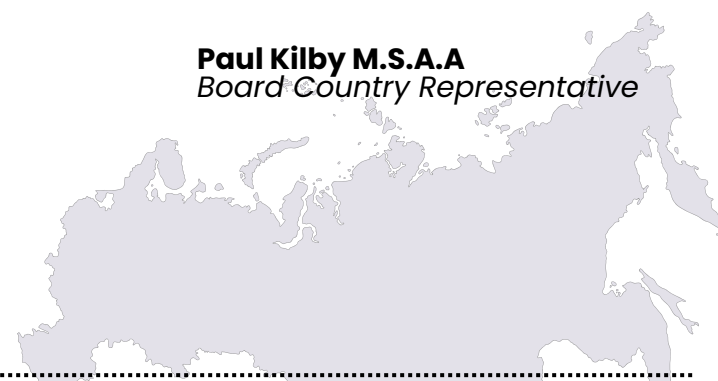
Members also showed strong interest in **technology, AI and CRM systems**, particularly practical tools that can improve prospecting, identify likely sellers, track engagement and strengthen follow-up processes. There was broad support for practical, outcome-driven training in this area rather than purely theoretical content.

Feedback from the three meetings made it clear that members are seeking: clear AML guidance, practical compliance support, stronger advocacy on documentation and fee pressure, more regional training opportunities, and more tangible member benefits.

As a result of the roadshow, the Society will continue progressing a number of initiatives, including: distribution of AML implementation material, further training sessions, additional regional engagement opportunities, practical education workshops, and broader member-focused support initiatives currently being developed by the Board.

These meetings were well received and highlighted the value of face-to-face engagement with members in regional areas. The Society remains committed to strengthening its presence in the country, listening to member concerns, and delivering practical support that helps members navigate a rapidly changing operating environment.

**Paul Kilby M.S.A.A**  
Board Country Representative



# UPCOMING EVENTS

THU  
30/04

Legislation and Best Practice Update  
and NEW AML/CTF LAWS  
with Chris Gill and Natalie Skinner

WED  
13/5

Rising Star Competition  
Golden Gavel 2026

FRI  
29/5

Golden Gavel Awards Lunch

# LEGISLATION AND BEST PRACTICE UPDATE 2026

Contract, Sales Agency and Form 1  
**CHRIS GILL**

**Q&A Session!**



**THURSDAY**

30th April 2025  
8:30am for 9am -  
12:00pm



**Arkaba Hotel**

150 Glen Osmond  
Rd, Fullarton SA 5063

- Ensure your office fully complies with the legislation in all aspects of agency and pricing.
- Society Trainer Chris Gill will chair the Q+A Session in an interactive format as there is still a misunderstanding as to what is required under the new Legislation.
- Chris is the foremost authority on Form 1's and Contract and Agency issues and contact with Consumer and Business Services and other Government Departments regarding the challenges and impact on Agents.
- Sales Agency and associated issues
- Subsequent and extended agencies
- Vendor and Agent pricing in reference to what to put in the Agency Agreement
- Price Guides

**FOR AGENTS, SALES, CONSULTANTS &  
SUPPORT STAFF - ALL NEED TO ATTEND!  
ALL EXPLAINED!**

**STAY COMPLIANT.  
STAY AHEAD**

## NEW AML/CTF LAWS

**NATALIE SKINNER**  
GUEST SPEAKER

We have engaged the services of Natalie Skinner from Livesign to guide us through the process and provide assistance with digital identity verification which is required by the Government as KYC (Know Your Customer) Mandatory customer verification comes into effect

**Land Agents will need to:**

**From 1<sup>st</sup> of July 2026, Land Agents, Lawyers, Conveyancers, Accountants will need to comply with new Anti-money Laundering and Counter-Terrorism Financing Laws.**

- **Allocate compliance officer**
- **Create a risk assessment process**
- **Develop a risk awareness program**
- **Register with AUSTRAC**
- **Develop an employee due diligence program**
- **Collect and Verify KYC information**
- **Perform ongoing customer due diligence and transaction monitoring**
- **Keep records**
- **Report to AUSTRAC**
- **Conduct an independent review**
- **Respond to AUSTRAC**

[View Full Details](#)

# SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Troy Tyndall



John Morris



Brett Roenfeldt



Bronte Manuel



Michael Fenn



Geoff Schell



Jonathon Moore



John Raptis



Vincent Doran



Hamish Mill



James Wardle



Glenn McMillan



Marc du Plessis



Griffin



Peter Economou



James Pedlar

# SOCIETY AUCTIONEERS

Meet the Auctioneers Listing on the Society's Upcoming Auctions App



Enrique Bisbal



Paul Kilby



Paul Arnold



Jarrod Tagni



Michael Cavuoto



Angus Barnden



Matt Smith



Anthony DeMarco



Vincent Wang



Andy Edwards



Sharon Gray



John Young



AJ Colman



Brett Pilgrim



Stefan Krcmarov

# SOCIETY'S AUCTIONS

Properties sold at the Society's auctions, shared by our members, highlighting a variety of residential, commercial, and distinctive lots.



**KAPUNDA**  
**'Khiyam' 3378 Thiele Highway Road**  
SOLD for \$7,100,000

**Agent:** Ray White Rural SA  
**Auctioneer:** Geoff Schell



**DAVOREN PARK**  
**39 & 41 Ward Street**  
SOLD for \$960,000

**Agent:** Crawford Doran  
**Auctioneer:** Vincent Doran



**MARLESTON**  
**228-332 Richmond Road**  
SOLD for \$6,350,000

**Agent:** Ray White Unley  
**Auctioneer:** Brett Roenfeldt



**BRIGHTON**  
**24 Comley Street**  
SOLD for \$1,400,000

**Agent:** Century 21 The Bay - Glenelg  
**Auctioneer:** Jarrod Tagni



**WYNN VALE**  
**17 Baldwin Ct**  
SOLD for \$870,000

**Agent:** Ray White Prospect  
**Auctioneer:** John Morris



**WALKERVILLE**  
**196 Walkerville Terrace**  
SOLD for \$1,875,000

**Agent:** LJ Hooker Adelaide Metro  
**Auctioneer:** Troy Tyndall



**HOPE VALLEY**  
**11 Tyner Court**  
SOLD for \$795,000

**Agent:** Toop+Toop  
**Auctioneer:** Bronte Manuel



**ELIZABETH NORTH**  
**44 Charford Street**  
SOLD for \$560,000

**Agent:** Ray White Port Adelaide & Largs Bay  
**Auctioneer:** James Pedlar



**KENSINGTON PARK**  
**14 Gurr's Road**  
SOLD for \$1,605,000

**Agent:** Toop+Toop  
**Auctioneer:** Glenn McMillan



**MITCHELL PARK**  
**21 Thorne Cres**  
SOLD for \$1,230,000

**Agent:** Bronlea Real Estate  
**Auctioneer:** Jonathon Moore

# AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ADELAIDE	5/371 Angas Street	Saturday, 28/03/2026	LJ Hooker Adelaide Metro	Troy Tyndall	Sold Prior
ALBERT PARK	9A Avro Ave	Sunday, 01/03/2026	Ray White Prospect	John Morris	\$820,000
ALBERTON	6 Bishops Avenue	Saturday, 07/03/2026	Ray White Port Adelaide & Largs Bay	James Pedlar	P.N.D
ALDINGA BEACH	7 Hamilton Rd	Friday, 20/03/2026	Ray White Semaphore	John Morris	\$850,000
ANDREWS FARM	8 Coorong Cres	Saturday, 21/03/2026	Ray White Para Hills	John Morris	\$680,000
ATHELSTONE	1C Shelton Dr	Wednesday, 25/03/2026	Ray White Prospect	John Morris	\$1,075,000
ATHELSTONE	6 Demeter Avenue	Saturday, 14/03/2026	LJ Hooker Adelaide Metro	Troy Tyndall	\$907,000
ATHOL PARK	16 Lavinia Street	Saturday, 14/03/2026	Ray White Port Adelaide & Largs Bay	James Pedlar	P.N.D
BEAUMONT	19 Tennyson Drive	Saturday, 14/03/2026	Toop&Toop	Bronte Manuel	Sold Prior
BLAIR ATHOL	30 Florence Ave	Saturday, 21/03/2026	Ray White Prospect	John Morris	\$1,150,000
BLAIR ATHOL	42 Lily Street	Saturday, 07/03/2026	Crawford Doran	Vincent Doran	\$1,212,500
BLAIR ATHOL	42 Lily Street	Saturday, 07/03/2026	Crawford Doran	Vincent Doran	\$1,212,500
BLAKEVIEW	4 Mcglynn Court	Saturday, 28/03/2026	Ray White Salisbury	John Morris	Sold Prior
BRIGHTON	24 Comley Street	Sunday, 08/03/2026	Century 21 The Bay - Glenelg	Jarrold Tagni	\$1,400,000
BROOKLYN PARK	4 Reynolds Avenue	Saturday, 28/03/2026	Century 21 Western Coastal	Brett Roenfeldt	\$1,200,000
BURNSIDE	3/67A Lockwood Road	Wednesday, 18/03/2026	Prue Delaney	Brett Pilgrim	Sold Prior
BURTON	96 Kensington Way	Wednesday, 25/03/2026	Ray White Norwood	John Morris	\$806,000
CLEARVIEW	42 Ormond Avenue	Saturday, 28/03/2026	North East Realty	Jarrold Tagni	\$1,560,000
COLLINSWOOD	5/14 Howard St	Friday, 20/03/2026	Ray White Adelaide City	John Morris	\$601,000
CRAIGMORE	5 Nicholas Court	Saturday, 14/03/2026	Professionals Robins 888	Vincent Wang	Sold Prior
CROYDON PARK	5A Charon Road	Sunday, 15/03/2026	Crawford Doran	Vincent Doran	\$952,500

# AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
DAVOREN PARK	26 Kilmington Road	Saturday, 21/03/2026	Harcourts Playford	Jarrold Tagni	\$590,000
DEVON PARK	39 & 41 Ward Street	Saturday, 14/03/2026	Crawford Doran	Vincent Doran	\$960,000
DULWICH	14 Mill Street	Wednesday, 04/03/2026	Prue Delaney	Brett Pilgrim	Sold Prior
ELIZABETH	154C Ridley Rd	Saturday, 14/03/2026	Ray White Para Hills	John Morris	\$720,000
ELIZABETH	154A Ridley Rd	Saturday, 14/03/2026	Ray White Para Hills	John Morris	\$700,000
ELIZABETH DOWNS	27 St Leonard Crescent	Thursday, 26/03/2026	Harcourts Playford	Jarrold Tagni	\$581,000
ELIZABETH EAST	19 Kibby Road	Tuesday, 31/03/2026	Ray White Salisbury	John Morris	\$821,000
ELIZABETH EAST	24 Shannon Street	Saturday, 21/03/2026	Avenue Property Consultants	Brett Roenfeldt	\$556,000
ELIZABETH GROVE	225 Hogarth Rd	Saturday, 07/03/2026	Ray White Para Hills	John Morris	\$675,000
ELIZABETH NORTH	44 Yarnbury Road	Saturday, 14/03/2026	Crawford Doran	Vincent Doran	\$636,000
ELIZABETH SOUTH	12 Penfold Rd	Saturday, 28/03/2026	Ray White Para Hills	John Morris	\$500,000
ENFIELD	13A Taunton Ave	Sunday, 01/03/2026	Ray White Modbury	John Morris	\$985,000
EXETER	28 Woolnough Road	Sunday, 01/03/2026	Century 21 Beachside and Lakes	Brett Roenfeldt	\$880,000
FINDON	3/10 Matheson Ave	Sunday, 08/03/2026	Ray White Hillcrest	John Morris	\$870,000
FLINDERS PARK	8 Rawlings Ave	Saturday, 07/03/2026	Ray White Henley Beach	Jonathon Moore	\$1,450,000
FREELING	'Ryans' Severins Road	Thursday, 05/03/2026	Ray White Rural SA	Geoff Schell	\$1,640,000
GILLES PLAINS	15 Morawa Ave	Saturday, 07/03/2026	Ray White Para Hills	John Morris	\$1,015,000
GLENELG EAST	36 Harris Street	Saturday, 21/03/2026	TOOP+TOOP	Bronte Manuel	Sold Prior
GLYNDE	62 Barnes Road	Saturday, 07/03/2026	LJ Hooker Adelaide Metro	Troy Tyndall	P.N.D.
GREENACRES	19 Swan St	Thursday, 12/03/2026	Ray White Prospect	John Morris	\$947,500
GREENACRES	61 Princes Rd	Sunday, 08/03/2026	Ray White Para Hills	John Morris	\$1,125,000

**MARCH** 2026

# AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
GREENWITH	7 Amisfield Crescent	Saturday, 28/03/2026	TOOP+TOOP	Bronte Manuel	P.N.D
GULFVIEW HEIGHTS	1 Village Ct	Friday, 13/03/2026	Ray White Para Hills	John Morris	\$810,000
HECTORVILLE	1 Gosford St	Saturday, 28/03/2026	Ray White Norwood	John Morris	\$1,278,000
HECTORVILLE	70A Ross Rd	Saturday, 07/03/2026	Ray White Adelaide City	John Morris	\$1,395,000
HOPE VALLEY	11 Tyner Court	Saturday, 28/03/2026	TOOP+TOOP	Bronte Manuel	P.N.D
HOPE VALLEY	1133 Grand Junction Road	Saturday, 21/03/2026	All Adelaide City Edge	Brett Roenfeldt	\$790,000
INGLE FARM	11B Narambi Ave	Friday, 06/03/2026	Ray White Para Hills	John Morris	\$990,000
JOSLIN	43 Tenth Avenue	Friday, 27/03/2026	LJ Hooker Kensington Unley	Gabrielle Overton	P.N.D.
KAPUNDA	'Khiyam' 3378 Thiele Highway Road	Thursday, 12/03/2026	Ray White Rural SA	Geoff Schell	\$7,100,000
KENSINGTON GARDENS	3/58 East Terrace	Friday, 06/03/2026	Ray White Adelaide City	John Morris	\$822,000
KENSINGTON PARK	14 Gurrs Road	Saturday, 28/03/2026	TOOP+TOOP	Glenn McMillan	P.N.D
KILBURN	13 Tyne Ave	Saturday, 28/03/2026	Ray White Para Hills	John Morris	\$704,000
KILBURN	10 Jersey Ave	Saturday, 14/03/2026	Ray White Adelaide City	John Morris	\$1,033,000
KINGSWOOD	5/7-9 N Parade	Thursday, 19/03/2026	Ray White Prospect	John Morris	\$810,000
KLEMZIG	21 Bowran Avenue	Sunday, 01/03/2026	Crawford Doran	Vincent Doran	\$1,502,000
LEABROOK	3A Rochester Street	Saturday, 21/03/2026	TOOP+TOOP	Bronte Manuel	Sold Prior
LINDEN PARK	474 Portrush Road	Friday, 20/03/2026	Pilgrim RE	Brett Pilgrim	Sold Prior
LINDEN PARK	19A Hay Road	Thursday, 12/03/2026	Pilgrim RE	Brett Pilgrim	Sold Prior
LOCKLEYS	16 Duncan St	Saturday, 14/03/2026	Ray White Henley Beach	Jonathon Moore	\$1,570,000
LOCKLEYS	4 Willingale Ave	Saturday, 14/03/2026	Ray White Henley Beach	Jonathon Moore	\$2,015,000
MAGILL	13B Harrow Avenue	Saturday, 28/03/2026	LJ Hooker Adelaide Metro	Troy Tyndall	\$1,330,000

**MARCH** 2026

# AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
MANSFIELD PARK	47 Dudley Cres	Monday, 09/03/2026	Ray White Para Hills	John Morris	\$850,000
MARION	730 Marion Rd	Thursday, 26/03/2026	Commercial SA	Jonathon Moore	\$2,700,000
MARLESTON	228-332 Richmond Road	Friday, 20/03/2026	Ray White	Brett Roenfeldt	\$6,350,000
MARRABEL	'Marshalls' Ngapala Road	Tuesday, 10/03/2026	Ray White Rural SA	Geoff Schell	\$2,950,000
MAWSON LAKES	5 Victoria Court	Saturday, 21/03/2026	Martin Real Estate	Brett Roenfeldt	\$1,570,000
MAWSON LAKES	10 Waterton Lane	Saturday, 07/03/2026	Ray White Mawson Lakes	John Morris	\$830,000
MITCHELL PARK	21 Thorne Cres	Saturday, 28/03/2026	Bronlea Real Estate	Jonathon Moore	\$1,230,000
MODBURY	7 Britten Ave	Saturday, 14/03/2026	Ray White Norwood	John Morris	\$1,585,000
MODBURY HEIGHTS	22 Mary Jane Ct	Thursday, 12/03/2026	Ray White Prospect	John Morris	\$984,500
MUNNO PARA	983 Stebonheath Rd	Saturday, 07/03/2026	Ray White Para Hills	John Morris	\$628,000
NAILSWORTH	7/6 California St	Sunday, 29/03/2026	DB Philpott Real Estate	Jonathon Moore	\$690,000
NORTH ADELAIDE	18 Hack Street	Saturday, 14/03/2026	Toop&Toop	Bronte Manuel	Sold Prior
NORTH HAVEN	4a Shroder Cres	Saturday, 07/03/2026	Ray White Woodville	Jonathon Moore	\$888,000
NORTH HAVEN	21A Grose Crescent	Thursday, 05/03/2026	Ray White Port Adelaide & Largs Bay	James Pedlar	P.N.D
NORTHFIELD	5/25 Hoods Rd	Monday, 02/03/2026	Ray White Prospect	John Morris	\$671,000
NORTHGATE	5 Balmain Drive	Saturday, 14/03/2026	Carter Partners	Jonathon Moore	\$1,186,000
NORWOOD	60 Sheldon St	Friday, 27/03/2026	Ray White Kensington	John Morris	\$900,000
NORWOOD	10 Gloucester Terrace	Friday, 06/03/2026	Ray White Kensington	John Morris	\$1,335,000
OAKDEN	2/10 Osterley St	Saturday, 14/03/2026	Ray White Hillcrest	John Morris	\$730,000
OSBORNE	25 Moldavia Walk	Sunday, 15/03/2026	Century 21 Beachside and Lakes	Brett Roenfeldt	Sold Prior
OVINGHAM	35 Park Terrace	Sunday, 22/03/2026	Crawford Doran	Vincent Doran	\$965,000

**MARCH** 2026

# AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
OWEN	Halls' Lot 316 Dale Road	Wednesday, 25/03/2026	Ray White Rural SA	Geoff Schell	\$5,050,000
PARA HILLS	473B Bridge Rd	Sunday, 29/03/2026	WeMark Real Estate	John Morris	\$900,000
PARA HILLS	26B Carol Dr	Saturday, 21/03/2026	Ray White Para Hills	John Morris	\$800,000
PARA HILLS	2C Holme St	Saturday, 14/03/2026	Ray White Para Hills	John Morris	\$755,000
PARA HILLS WEST	49 Beafield Rd	Saturday, 07/03/2026	DB Philpott Real Estate	Jonathon Moore	\$860,000
PARA VISTA	10 Kildonan Avenue	Saturday, 28/03/2026	TOOP+TOOP	Bronte Manuel	Sold Prior
PARAFIELD GARDENS	6 Monarch Ave	Sunday, 29/03/2026	eXp Realty	John Morris	Sold Prior
PARAFIELD GARDENS	16 Martindale Rd	Thursday, 26/03/2026	Ray White Para Hills	John Morris	\$920,000
PARAFIELD GARDENS	7 Spencer St	Tuesday, 24/03/2026	Ray White Gawler	John Morris	\$856,000
PARAFIELD GARDENS	1/15 Eugene Cres	Monday, 16/03/2026	Ray White Salisbury	John Morris	\$585,000
PARAFIELD GARDENS	6 Wingate Cres	Wednesday, 04/03/2026	Ray White Salisbury	John Morris	\$786,000
PARALOWIE	24 Garfield Ct	Monday, 30/03/2026	Ray White Salisbury	John Morris	\$900,000
PARALOWIE	5 Heather Cl	Saturday, 28/03/2026	Ray White Salisbury	John Morris	\$811,000
PARALOWIE	1 Majestic Ave	Saturday, 21/03/2026	Ray White Prospect	John Morris	\$992,000
PARALOWIE	22 Princess St	Saturday, 14/03/2026	Ray White Prospect	John Morris	\$792,000
PARALOWIE	15B Panto Ave	Tuesday, 10/03/2026	Ray White Salisbury	John Morris	\$697,000
PARK HOLME	1B Burton Ave	Sunday, 29/03/2026	Helen Realty	John Morris	\$1,315,000
PLYMPTON PARK	44 shakespeare Ave	Saturday, 07/03/2026	Harcourts St Peters	Jonathon Moore	\$1,500,000
PORT ADELAIDE	9 Kauri Way	Tuesday, 31/03/2026	Ray White Semaphore	John Morris	\$1,075,000
PROSPECT	55 Alabama Ave	Saturday, 21/03/2026	DB Philpott Real Estate	Jonathon Moore	\$920,000
PROSPECT	16 Avenue Road	Sunday, 01/03/2026	Crawford Doran	Vincent Doran	\$1,387,500

**MARCH** 2026

# AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ROSEWATER	37 Gliddon Street	Saturday, 14/03/2026	Ray White Port Adelaide & Largs Bay	James Pedlar	P.N.D
ROYAL PARK	2 Palm Avenue	Wednesday, 04/03/2026	Ray White Port Adelaide & Largs Bay	James Pedlar	P.N.D
SALISBURY	78 Winzor St	Wednesday, 11/03/2026	Ray White Salisbury	John Morris	\$751,000
SALISBURY	19 Halbury Rd	Wednesday, 04/03/2026	Ray White Gawler	John Morris	\$941,000
SALISBURY DOWNS	26 Universal Rd	Wednesday, 04/03/2026	Ray White Gawler	John Morris	\$857,000
SALISBURY EAST	19 Jeffries Rd	Saturday, 14/03/2026	Ray White Para Hills	John Morris	\$1,019,500
SALISBURY NORTH	67 Camira Way	Thursday, 26/03/2026	Ray White Salisbury	John Morris	\$890,000
SEACLIFF PARK	18 Lamington Avenue	Friday, 06/03/2026	Harcourts Barossa Real Estate	Jarrold Tagni	\$2,935,000
SEATON	13 Wisdom St	Saturday, 28/03/2026	Ray White Woodville	Jonathon Moore	\$1,340,000
SEMAPHORE	1/114 Military Road	Sunday, 08/03/2026	Century 21 Beachside and Lakes	Brett Roenfeldt	\$721,000
SHEIDOW PARK	37 Edward Beck Drive	Saturday, 07/03/2026	Century 21 Khan Realty	Jarrold Tagni	Sold Prior
SOUTH PLYMPTON	10 Edgeworth St	Tuesday, 24/03/2026	Ray White Semaphore	John Morris	\$933,000
TAPEROO	10 Graduation Parade	Saturday, 14/03/2026	Ray White Salisbury	John Morris	\$770,000
TORRENSVILLE	1/50 West Street	Saturday, 28/03/2026	LJ Hooker Adelaide Metro	Troy Tyndall	\$855,000
TORRENSVILLE	72 Hayward Avenue	Saturday, 14/03/2026	Meier Paul Real Estate	Brett Roenfeldt	Sold Prior
TWO WELLS	43 Germantown Rd	Tuesday, 10/03/2026	Ray White Salisbury	John Morris	\$1,100,000
UNLEY PARK	32b Northgate St	Friday, 20/03/2026	Bronlea Real Estate	Jonathon Moore	\$1,450,000
VALE PARK	12A Ilford Street	Friday, 20/03/2026	Dani Solm	Brett Pilgrim	\$1,200,000
VALLEY VIEW	13 Geraldine Street	Saturday, 21/03/2026	TOOP+TOOP	Bronte Manuel	Sold Prior
WALKERVILLE	196 Walkerville Terrace	Saturday, 14/03/2026	LJ Hooker Adelaide Metro	Troy Tyndall	\$1,875,000
WALKLEY HEIGHTS	52 Bushman Dr	Friday, 20/03/2026	Ray White Para Hills	John Morris	\$1,767,500

# AUCTION RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
WALKLEY HEIGHTS	6 Hughes Ct	Saturday, 07/03/2026	Ray White Prospect	John Morris	\$1,225,000
WEST BEACH	26 Northern Ave	Sunday, 15/03/2026	Ray White Henley Beach	Jonathon Moore	\$1,585,500
WILLASTON	3/32 Brown St	Monday, 23/03/2026	Stadium Real Estate	John Morris	Sold Prior
WINDSOR	Lot 52 Port Wakefield Highway	Saturday, 14/03/2026	Professionals Manning	Brett Roenfeldt	Sold Prior
WINDSOR GARDENS	5 Buckingham Court	Friday, 27/03/2026	Pilgrim RE	Brett Pilgrim	\$925,000
WINDSOR GARDENS	113 Pitman Rd	Monday, 02/03/2026	Ray White Prospect	John Morris	\$1,290,000
WINGFIELD	30-32 Clyde St	Thursday, 19/03/2026	Commercial SA	Jonathon Moore	\$1,550,000
WOODVILLE NORTH	40 Burwood Ave	Saturday, 21/03/2026	Ray White Prospect	John Morris	\$845,000
WOODVILLE PARK	99 Osborne Ave	Sunday, 15/03/2026	Ray White Woodville	Jonathon Moore	\$1,920,000
WOODVILLE SOUTH	3a Walcom Ave	Saturday, 14/03/2026	Ray White Woodville	Jonathon Moore	\$1,315,000
WYNN VALE	19 Laredo Ct	Wednesday, 25/03/2026	Ray White Prospect	John Morris	\$1,079,000
WYNN VALE	24 Galveston Pl	Monday, 23/03/2026	Ray White Prospect	John Morris	\$1,040,000
WYNN VALE	17 Baldwin Ct	Wednesday, 11/03/2026	Ray White Prospect	John Morris	\$870,000

**MARCH** 2026

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**Darren Read**

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Two sisters from a farming family of five children, spent their weekends and school holidays rolling out dripper lines with Dad over the flats of Coonawarra before it was the rows and rows of vineyard we see today.

### Where are we?

We are in southern Wrattonbully, in South Australia, midway on the inland route between Melbourne and Adelaide, on elevated tablelands, somewhat off the beaten track where we can focus on the business of growing premium wine grapes without distraction.



**Our approach to our vineyard is much the same as raising our children; provide a sustainable, healthy, nurturing environment and don't interfere too much!**



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Eight at the Gate

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P. 0447 805 262

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# PerspectiveMedia

## About Us

Video is the most powerful marketing tool a business can have. Perspective Media specialise in corporate, promotion and real estate video. Everything is here, from our unparalleled ability to obtain imaginative footage from any angle (including the air) through to our SFX (special effects) department, where with the latest software we can make the surreal become real. We will make the entire video creation process easy, time efficient and fun.



## Why our team is the best

Everyone at Perspective Media has a specialty, but our skill sets overlap beautifully. This means that you get a highly creative set of individuals, who work together perfectly as a team.

## Our Equipment

With state of the art Canon C100 cameras, professional sound equipment, teleprompter, camera cranes, steady cam, motorised sliders, hexacopter and Canon 5D Mark III, 6D and 7D cameras at our disposal, you are guaranteed a most professional, dynamic product.

## Aerial Video

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### **Chris Gill**

Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.



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# The 21 Advantages of using Auction as Your Preferred Marketing Process



## POWERFUL MARKETING TOOL

### Auction puts the Focus on Your Property

#### What are the Advantages to me as a Vendor?

1. **Control**, as Vendor you set the terms and conditions.
2. **You get a cash unconditional contract.**
3. **10% deposit on the fall of the hammer.**
4. **No cooling off period applies.**
5. **Allows 3 opportunities to sell** – before, at Auction or immediately after – and reduces the overall selling time in the market.
6. **Creates a sense of urgency**, which motivates purchasers to action.
7. **Allows all potential buyers to compete** amongst themselves to offer you the best price.
8. Can be used as part of a **total marketing package** where auction is the component that gets the buyers to act.
9. **Price is usually not disclosed** so you remove the objection factor.
10. **Forces buyers to make decisions** to a deadline of the auction date and brings negotiations to a head.
11. **The Auctioneer's skills, enthusiasm and techniques** can maximise the price.
12. **Vendors control their reserve price** and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.
13. In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. **With Auction the Vendor dictates the terms.**
14. **Auction opens the door** to more motivated buyers.
15. The Auction marketing campaign that you choose will be tailored to deliver maximum exposure within the first few weeks on the market – the time frame during which it is most likely to sell.
16. Your home is only open at times that suit you with a predetermined schedule of opens.
17. **The level of market interest** will help you gauge your reserve price.

#### What is an Auction?

Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.

18. **The competitive Auction environment** offers the greatest chance for a premium price.
19. **Auction negates the need for commissioner's approval** when dealing with associates under legislation saving valuable time.
20. Unlike other marketing methods where buyers generally negotiate down from the asking price, at Auction buyers increase their offers commensurate with the skills of the Auctioneer.
21. **On the fall of the hammer** the Vendor becomes a cash buyer subject to settlement only.

#### Why Auction Real Estate?

Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value. *Committed Vendors sell their property by Auction!*

**If you're not auctioning your property you are missing out on the highest bid – it costs no more to have Auction as part of your marketing strategy**