



THE SOCIETY

Representing:

Auctioneers, Appraisers,
Agents, Sales Consultants,
and Property Managers

- Real Estate
- General
- Livestock

JUNE 2024





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INDUSTRY
CHOICE OF
PROFESSIONALS



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THE BOARD



Anthony DeMarco
President



Trish Johnson
Vice President

.....

Board Members

.....



John Raptis



Trent Godfrey



Jacob Kinsman



John Young





“THE SOCIETY”

GOLDEN GAVEL LIVE

2024

The **Society’s GOLDEN GAVEL** Competition and Awards was created by Past President, Anthony Toop F.S.A.A. (Life) in 1993 and has been passionately supported by the Auctioneering professions since inception. The concept evolved as a means to give profile to our local Auctioneers and Appraisers and it has become the benchmark for the Australasian Competition and other Auction Competitions within the Real Estate, General and Livestock professions within Australia and New Zealand.

The **Society’s GOLDEN GAVEL** has developed and evolved to recognize excellence for all Auctioneers and Appraisers by encouraging especially young performers to enter the Rising Star category as a follow on to the Society’s Nationally Accredited 2 Day Real Estate Auction Academy.

The **Society’s GOLDEN GAVEL** for Real Estate, General, and Livestock Auctioneers & Appraisers is the longest running Auctioneering Competition in the Southern Hemisphere and has unquestionably raised the standards of Auctioneering in South Australia and has been the spring board that has fast-tracked the careers of many South Australian Auctioneers & Appraisers!





RISING STAR HEATS 2024



Rising Stars are our Auctioneers of the future and have conducted less than 10 Auctions in the field or no live auctions at all and have not won this Award previously.

This year the Rising Stars auctioned a 3-bedroom home in Dulwich.

They demonstrated confidence and professionalism while engaging both the judges and bidders throughout the auction process. Their performance reflected a deep understanding of the property market and a keen ability to connect with potential buyers, setting a promising precedent for their future endeavors in the auctioneering profession.

5 Entrants for this year were:

Stefan Krcmarov, Ben Krieg, Paul Kilby, Angus Barnden and Zack Hutchinson.



The master of ceremonies for the event was the esteemed Golden Gavel Trustee, **Oren Klemich**.

The panel of judges were:

Vincent Doran, Trish Johnson, John Young,, Enrique Bisbal, Trent Godfrey, Jane McKniff, Anthony DeMarco and Darren Read.



The bidders were:

Marc du Plessis, Jarrah Holmes, John Raptis and Bernie Altschwager.

Overseeing the proceedings with precision and expertise was our Floor Manager, **Troy Tyndall**, while the benchmark auction was skillfully conducted by **Glenn McMillan**, the 2023 "The Society" Rising Star Champion.

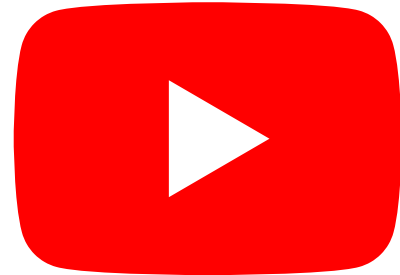


The competition showcased exceptional talent, with each participant delivering remarkable performances, making for an intense and memorable event.





VIDEO PERFORMANCES



[STEFAN KRCMAROV](#)

[BEN KRIEG](#)

[PAUL KILBY](#)

[ANGUS BARNDEN](#)

[ZACK HUTCHINSON](#)

[Rising Star Highlights](#)



GENERAL AUCTIONEER



This year we invited General Auctioneers to conduct a live auction that is streamed or uploaded onto our Facebook event page.

General Auctioneers are renowned for their ability to conduct auctions tirelessly, sometimes without breaks for hours or even days. They specialize in selling a wide array of goods, ranging from Cars, Trucks, and Earthmoving Machinery to Antiques, Fine Art, and Collectables, as well as overseeing Farm Clearing Sales, Vineyards, Wineries, Aircraft, and Manufacturing Machinery.



It's truly commendable to see the Society shining a spotlight on these exceptional professionals who consistently achieve excellence in their field.

This year the judges were: **AJ Colman, Brett Roenfeldt and Jamie Codling.**



[General Highlights](#)



SENIOR HEATS



"The Society" Golden Gavel has unquestionably raised the standards of Auctioneering in South Australia. The concept evolved as a means to give profile to our local Auctioneers and Appraisers and it has become the benchmark for the Australasian Competition and other Auction Competitions throughout Australia and New Zealand.

This is the longest running Auctioneering Competition in the Southern Hemisphere and has been the spring board that has fast-tracked the careers of many SA Auctioneers and Appraisers.

We had 10 entrants this year – however 7 uploaded auctions to be judged so we will recognise 3 finalists.

For the Senior Heats the judges were **Brett Roenfeldt, Matt Smith, Leo Redden, Steve Kemp, Rod Adcock, Victor Velgush, Sharon Gray and Phil McMahon**

Ray Brincat did the tally and all scores were audited by the Society Auditors.



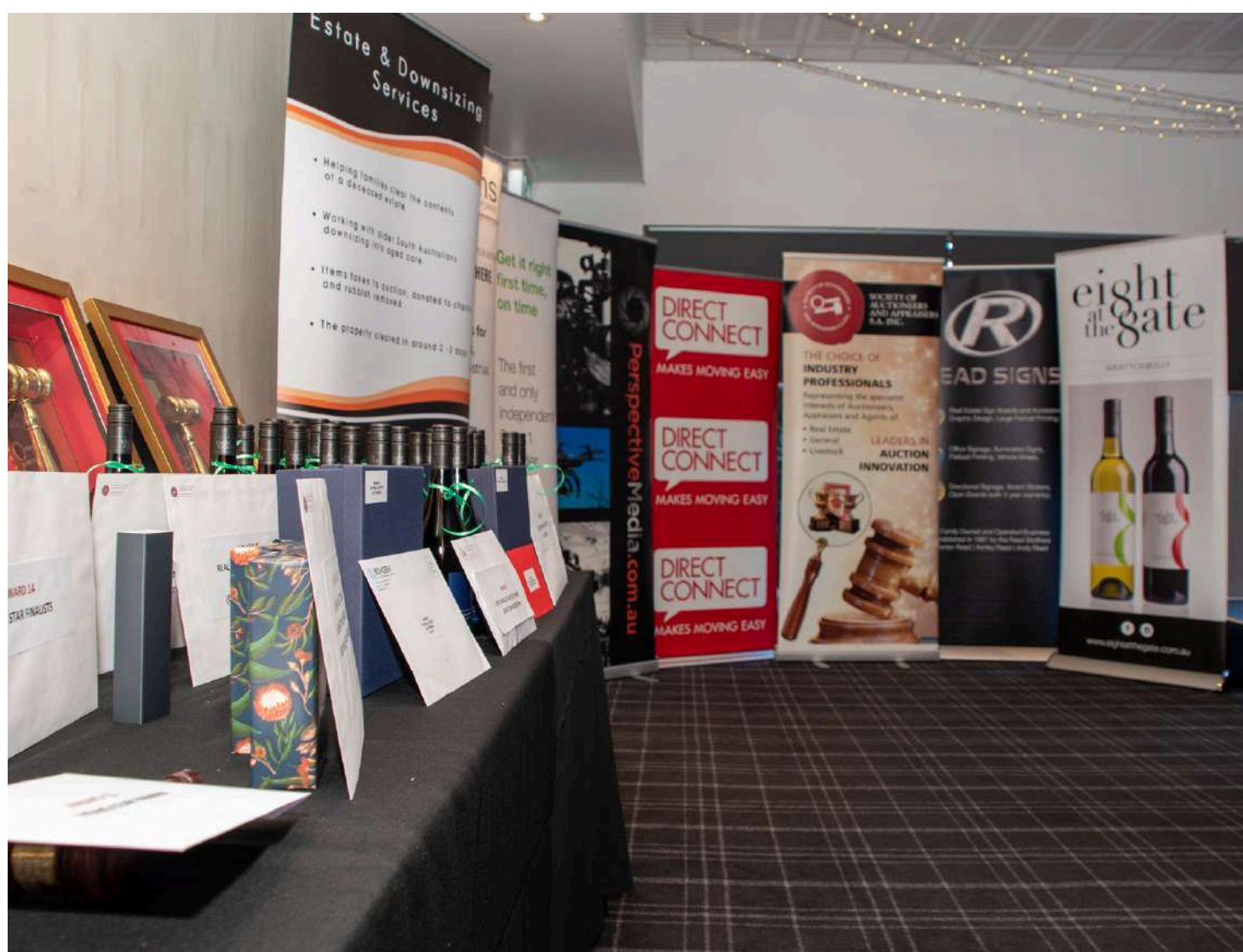
[Senior Highlights](#)



AWARDS LUNCHEON



The Golden Gavel Live 2024 was a fantastic occasion held at the HWY on Wednesday May 8th, where outstanding individuals were honored for their achievements in our profession. The event was a blast, filled with excitement and a sense of community. From the delicious luncheon to the thrilling awards ceremony, every moment was memorable.



What made the event truly special was the chance to connect with fellow industry professionals and celebrate their successes. It was inspiring to see everyone come together to cheer on their peers and share in their accomplishments. The atmosphere was buzzing with positivity and encouragement, making it a day to remember.

Overall, the Golden Gavel Live 2024 was a fantastic opportunity to recognize excellence, make new connections, and celebrate the incredible achievements within our profession.







GOLDEN GAVEL AWARDS





Ben Krieg with Darren Read of Read Brothers Signs

Rising Star

Ben Krieg is the Rising Star of the year. He received an engraved Auction hammer and a \$500 cheque from the Society.

The top 3 Finalists are Angus Barnden, Ben Krieg and Paul Kilby. They received a certificate and a box of Haigh's chocolates



Angus Barnden, Ben Krieg and Paul Kilby with Darren Read of Read Brothers Signs



James Wardle with Darren Read of Read Brothers Signs

General

James Wardle is the General Auctioneer of the year and he received a Perpetual Trophy, a framed boxed hammer and \$2000 cash courtesy of du Plessis Auction Gallery and the Society.



Bronte Manuel with Phil McMahon

Senior

The Winner, **Bronte Manuel** received the perpetual trophy, a framed boxed golden gavel, and \$2,000 cash.

The Top 3 Finalists are **Bronte Manuel**, **Hamish Mill** and **John Morris** who received a certificate and a box of Haigh's chocolates.



John Morris, Hamish Mill and Bronte Manuel



The **Top 10 Principal and Sales Consultant Auction Marketers** are the people who embrace Auction as their preferred method of marketing property.

The Society recognizes the Top 10 Principals and Sales Consultants from the monthly results published in our Upcoming Auctions App as submitted by Society Real Estate Auctioneers.

The **Top 10 Sales Consultant Auction Marketers** are **Thomas Crawford, Bronwyn Drabsch, George Kargiotis, Glen McMillan, Hamish Mill, Gabrielle Overton, Brandon Pilgrim, John Raptis, Rod Smitheram and Vincent Wang**

The **Top 10 Principal Auction Marketers** are **Paul Bateman, Attilio Cavuoto, Anthony Fahey, Justin Irving, Peter Kiritsis, Rachel Lawrie, Nick Psarros, Stefan Siciliano, Kate Smith and Andrew Welch**



George Kargiotis, Bronwyn Drabsch, John Raptis, Bronte Manuel, Gabrielle Overton, Hamish Mill, Glenn McMillan and Vincent Wang with Larissa Ozolins of Perspective Media.



Paul Bateman, Andrew Welch, Peter Kiritsis, Nick Psarros, Rachel Lawrie, Justin Irving and Gypsy Black on behalf of Kate Smith with Larissa Ozolins of Perspective Media



Bronte Manuel with Jane Richards of Eight at the Gate Wines

The **Top Sales Consultant Auction Marketer** for 2024 is **Thomas Crawford** who received a plaque and a personal promotion video courtesy of Perspective Media. Bronte Manuel received the prizes on behalf of Thomas Crawford.

The **Top Principal Auction Marketer** for 2024 is **Peter Kiritsis** who received a plaque and a personal promotion video courtesy of Perspective Media.



Peter Kiritsis with Jane Richards of Eight at the Gate Wines



George Kargiotis, John Morris, Troy Tyndall, David Smallacombe, Brett Roenfeldt, Bronte Manuel, Anthony DeMarco, Glenn McMillan with Sam Bowden of Bowden Printing

This award recognizes the Top Auctioneers who have sold the most properties under Auction conditions for the year. Calculated from results submitted and published in The Society’s Upcoming Auctions App. This year we will recognise the **Top 15 Real Estate Auctioneers** by giving them a bottle of premium wine, courtesy of Eight at the Gate Winery and a Gold Label Badge to signify their status. They will join an elite group called the **‘Gold Club’**.

The Top 15 for 2024 are **Anthony DeMarco, Vincent Doran, Michael Fenn, George Kargiotis, Bronte Manuel, Glenn McMillan, Jonathon Moore, John Morris, James Pedlar, Brett Roenfeldt, Geoff Schell, David Smallacombe, Rod Smitheram, Jarrod Tagni and Troy Tyndall**



John Morris with Sam Bowden of Bowden Printing

Top Real Estate Auctioneer of the Year is **John Morris** who sold the most properties at Auction for the last Calendar Year. The prize is a plaque to signify his win and a \$200 printing voucher courtesy of the Bowden Group.



The Real Estate Group Auction Marketer for the year is **Ray White**. This award is for the group that has sold the most properties under Auction Conditions from the results submitted to the Society that appears on our Upcoming Auctions App.

John Morris received the award on behalf of the Ray White Company.



John Morris with Sam Bowden of Bowden Printing



James Wardle with Sam Bowden of Bowden Printing

The **Real Estate Highest Price Sale** winner is **James Wardle** for selling the Country Property of Allotment 1 & 377 Honner Road, ARTHURTON for \$9,900,000. This award recognises the Auctioneer who has achieved the highest price sale at auction in Country SA from the results submitted to the Society.

Real Estate Highest Price Sale (Residential)

The winner is **Bronte Manuel** for the property 44 Park Street, HYDE PARK for \$4,750,000. This award recognises the Auctioneer who has achieved the highest Residential price sale at auction in Metropolitan SA from the results submitted to the Society.



Bronte Manuel with Sam Bowden of Bowden Printing

Real Estate Highest Price Sale (Commercial)

The winner is **Jonathon Moore** for the shops 52-62 Seacombe Road, Darlington for \$5,300,000. This award recognises the Auctioneer who has achieved the highest Commercial price sale at auction in Metropolitan SA from the results submitted to the Society.



Marc du Plessis with Chris Gill of Form 1 Company

Peter du Plessis Golden Pen Award 2024

Founding member of the Society **Peter du Plessis** sadly passed away on Monday 19th December 2016. Peter had a passion for the Society second to none. We commemorate Peter's Legacy with the **Peter du Plessis Golden Pen Award**.

The winner of Peter du Plessis Golden Pen Award for 2024 is **Marc du Plessis** who got the highest priced valuation of a St Georges Property contents of \$1,388,500.



Peter du Plessis



Marc du Plessis with Chris Gill of Form 1 Company

General Auctioneer: Highest Price Single Lot and Highest Sale Proceeds.

Award 11 recognises a General Auctioneer with the sale by Auction of an item of an exceptional price from the calendar year 2023.

Award 12 recognises a General Auctioneer who has conducted an Auction realising an exceptional sale proceeds from the calendar year 2023.

Highest Price Single Lot of the Year goes to **Marc du Plessis** for a **complete set Penfolds Grange Hermitage 1951-2018 (A new world record price) Sold for \$460,175.**



Complete set of Penfolds Grange Hermitage 1951-2018

Highest Sale Proceeds of the Year goes to **Marc du Plessis** for the **Art of Luxurious Taste Auction (244 lots) at \$674,615**





AUSTROS



Conducted jointly by the Real Estate Institute of Australia (REIA) and the Real Estate Institute of New Zealand (REINZ), the Championships have become the most prestigious event on the Australasian Auctioneering calendar.

Originally established in 1991, as a competition between the Real Estate Institutes of Tasmania and Victoria, the concept was quickly adopted by South Australia and held every two years. Over time the remaining Australian states and territories joined the competition with Australasian partner, New Zealand. By 2005 the Championship had become an annual event with a highly sought-after title amongst auctioneers across Australasia.

Prior to the Championships each year, New Zealand and each Australian state and territory host individual auctioneering competitions to determine the best auctioneers from each state and territory. These finalists go on to compete in the highly prestigious Australasian auctioneering Championship.

PAST WINNERS

| | | |
|------|---------------------|-----|
| 2023 | Ned Allison | NZ |
| 2022 | Clarence White | NSW |
| 2019 | Justin Nickerson | QLD |
| 2018 | Andrew North | NZ |
| 2017 | Justin Nickerson | QLD |
| 2016 | Justin Nickerson | QLD |
| 2015 | Harry Li | VIC |
| 2014 | Andrew North | NZ |
| 2013 | Andrew Coulson | NZ |
| 2012 | Andrew Coulson | NZ |
| 2011 | Mark Sumich | NZ |
| 2010 | Jason Andrew | QLD |
| 2009 | Phil McGoldrick | NZ |
| 2008 | Mark Sumich | NZ |
| 2007 | Mark Sumich | NZ |
| 2006 | Scott Kennedy-Green | NSW |
| 2005 | Justin Long | VIC |
| 2003 | Peter Kakos | VIC |
| 2001 | Michael McCarthy | VIC |
| 1999 | John McGrath | NSW |
| 1997 | Peter Hawkins | VIC |
| 1995 | Peter Batrouney | VIC |
| 199 | Michael Brock | SA |



The Contestants were: **Alec Brown (ACT), Nic Salter-Harding (ACT), Clarence White (NSW), Paul Hancock (NSW), Mark MGoldrick (NZ), Robert Tulp (NZ), Anthony DeMarco (SA), Bronte Manuel (SA), Jake McIntyre (TAS), Luck Banitsiotis (VIC), Paul Tzamalīs (VIC) Prash Nayar (WA), Richard Kerr (WA)**

The Judges were: **Peter Walker (Chief Judge), Andrew de Bomford (TAS), Mark Sumich (NZ), Kaylene King (ACT), Matt Smith (SA), David Loy (NT), Jason van Straalen (WA), Ricky Briggs (NSW), Greg Brydon (VIC)**

The Heats were held at the Crowne Plaza Hotel in Hobart on 15th May 2024 where the participants were challenged with a scripted bidding plan and the customary interruptions.

This year the REISA National Awards for Excellence was part of the ANZ REISA 100 celebrating its centenary from 14-16 May 2024 with the event being co-hosted by REIT at the Princes Wharf in Hobart on Thursday 16 May.

2024 is a momentous year for Real Estate Institutes as, together, they celebrated 100 years of our national body, the Real Estate Institute of Australia (REIA).

Anthony DeMarco and **Bronte Manuel** represented South Australia

The 5 Finalists were announced at a cocktail party and each name was pulled out of a hat and each Finalist chose their position to perform the following day.

The Finalists were:

Luke Banitsiotis
VIC



Clarence White
NSW



Bronte Manuel
SA



Alec Brown
ACT



Paul Hancock
NSW





On Finals Day each contestant was brought down one by one from the holding room to be challenged with a lengthy and very complex bidding script with various interruptions and confrontations including a late buyer appearing to be intoxicated holding a six-pack of beer, a friend of a registered bidder making a bid, a lady bidding with a crying baby, you name it, they got it!

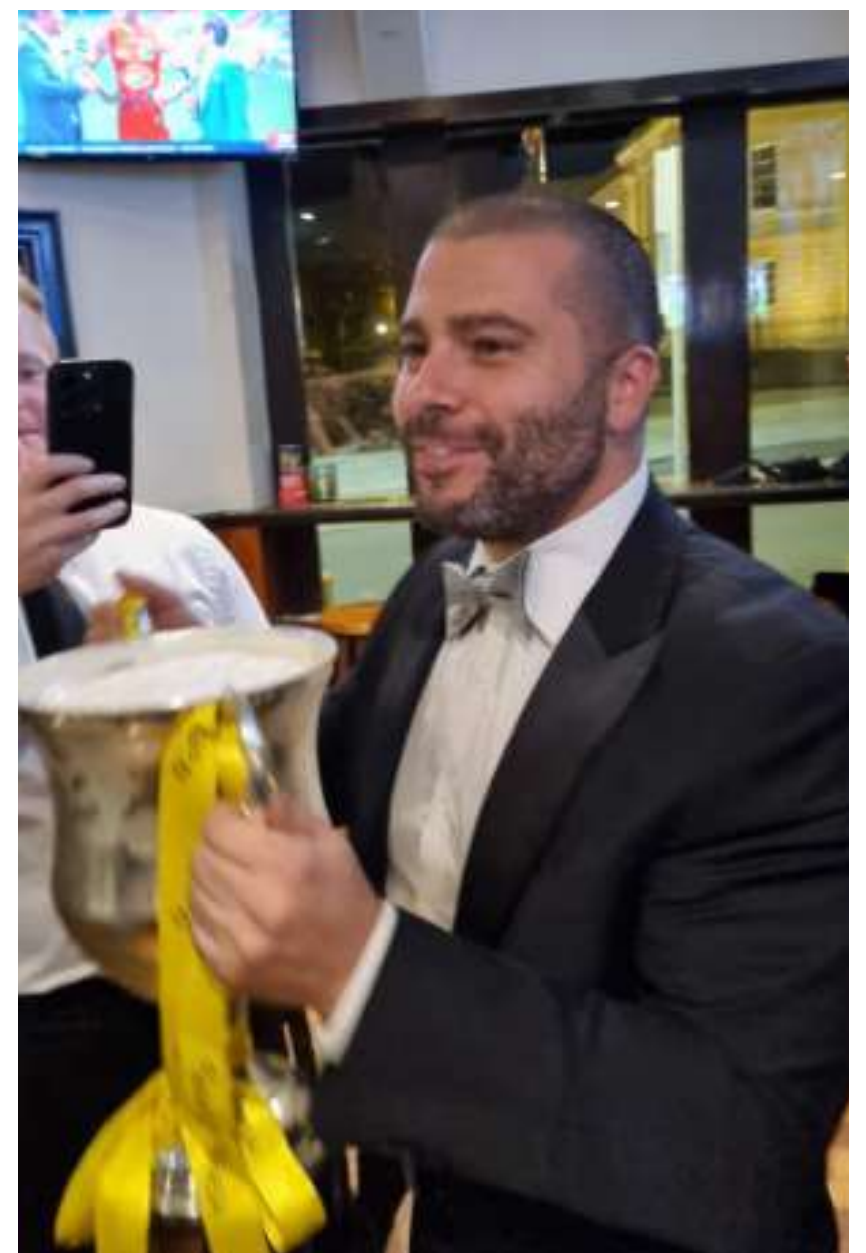
All 5 Finalists came through miraculously with the Awards Dinner that night, **Luke Banitsiotis** being crowned as the 2024 Australasian Auction Champion



© <https://auctionchampionships.com.au/>

Next year the Austros will be held in Adelaide (19th-20th May) so put the date in your 2025 diary now so you can support the Auction process and the high achieves who cataparlt

Read the full announcement [here](#)





SOCIETY'S AUCTIONS



SEATON

10 Troon Avneue
SOLD for \$1,050,000

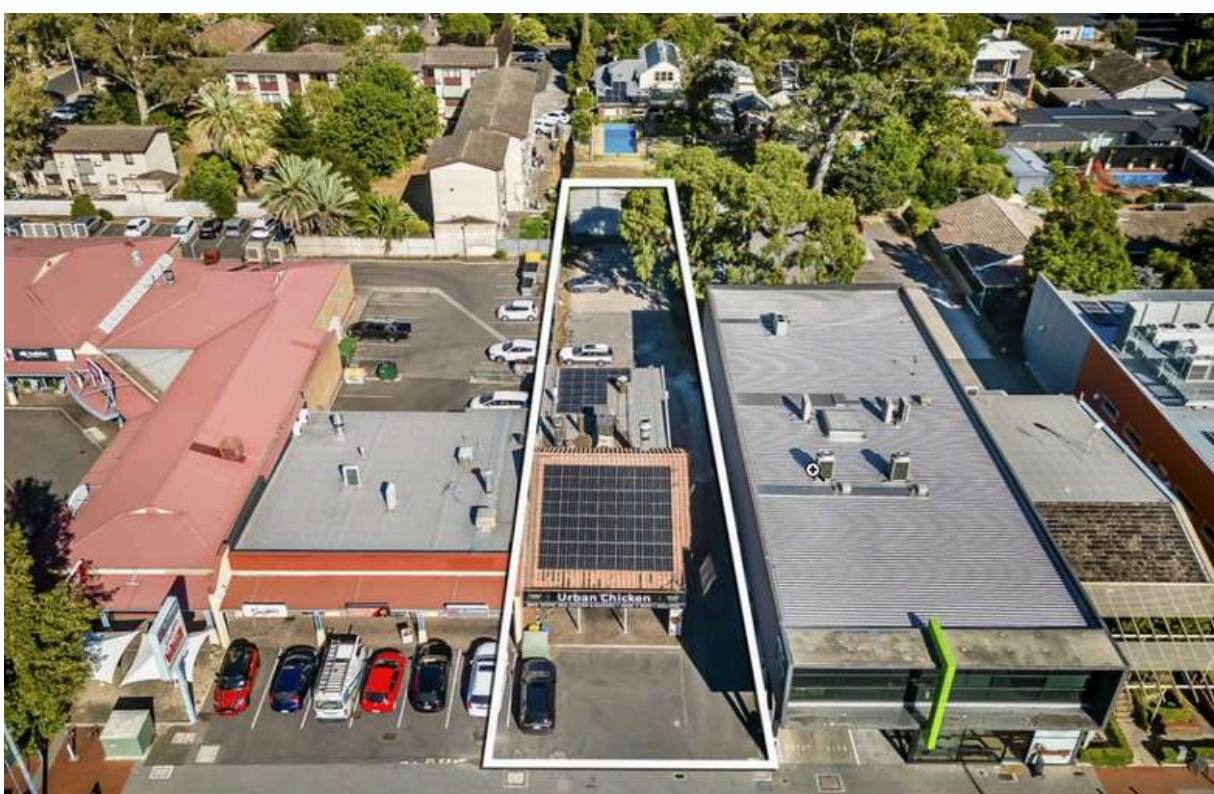
Agent: Ray White Semaphore
Auctioneer: John Morris



BLAKEVIEW

40 Parkview Drive
SOLD for \$529,000

Agent: Real Estate Partners
Auctioneer: Paul Arnold



HAWTHORN

204 Belair Rd
SOLD for \$1,722,000

Agent: Commercial SA
Auctioneer: Jonathon Moore



GLANDORE

1 Garland Avenue
SOLD for \$990,000

Agent: Toop + Toop
Auctioneer: Bronte Manuel



SOCIETY'S AUCTIONS



NURIOOTPA

3 Krieg Street

SOLD for \$528,000

Agent: First National Real Estate

Peoples Choice

Auctioneer: Trent Godfrey



COLONEL LIGHT GARDENS

20 Hastings Road

SOLD for \$1,520,000

Agent: Smallacombe Real Estate

Auctioneer: David Smallacombe



FULLARTON

4/6 Dawson Street

SOLD for Glenn McMillan

Agent: Toop + Toop

Auctioneer: Glenn McMillan



CROYDON

3/2A King Street

SOLD for \$492,000

Agent: Toop + Toop

Auctioneer: Vincent Doran



SOCIETY'S AUCTIONS

SOLD!



MAGILL

537 The Parade
SOLD for \$1,330,000

Agent: Equity Real Estate
Auctioneer: Brett Roenfeldt



TERINGIE

14 Teringie Drive
SOLD for \$820,000

Agent: LJ Hooker Adelaide Metro
Auctioneer: Troy Tyndall



CAMPBELLTOWN

7A Cedar Avenue
SOLD for \$850,000

Agent: RAY WHITE GLENELG
BRIGHTON
Auctioneer: Rod Smitheram



STEPNEY

12 Loch Street
SOLD for \$1,381,000

Agent: Williams Real Estate
Auctioneer: Hamish Mill



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|-----------------------|-----------------------|-----------------------|---|-------------------|-------------|
| BLAKEVIEW | 40 Parkview Drive | Wednesday, 01/05/2024 | Real Estate Partners | Paul Arnold | \$529,000 |
| SEATON | 10 Troon Avneue | Wednesday, 01/05/2024 | Ray White Semaphore | John Morris | \$1,050,000 |
| HENDON | 2 / 51 Bayly Street | Thursday, 02/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| PORT ADELAIDE | 93 - 95 St Vincent St | Thursday, 02/05/2024 | Cushman & Wakefield | Jonathon Moore | \$3,500,000 |
| HAWTHORN | 204 Belair Rd | Thursday, 02/05/2024 | Commercial SA | Jonathon Moore | \$1,722,000 |
| PARALOWIE | 70 General Drive | Thursday, 02/05/2024 | Ray White Salisbury | John Morris | \$525,000 |
| GLANDORE | 1 Garland Avenue | Friday, 03/05/2024 | Toop + Toop | Bronte Manuel | \$990,000 |
| HYDE PARK | 6 Woodhurst Avenue | Friday, 03/05/2024 | Toop + Toop | Bronte Manuel | Sold Prior |
| PARA HILLS | 6 Miller Avenue | Friday, 03/05/2024 | First National Burton Groves | Jarrod Tagni | Sold Prior |
| NURIOOTPA | 3 Krieg Street | Friday, 03/05/2024 | First National Real Estate Peoples Choice | Trent Godfrey | \$528,000 |
| EASTWOOD | 31 Elizabeth Street | Saturday, 04/05/2024 | Toop + Toop | Bronte Manuel | \$1,580,000 |
| FULLARTON | 4/6 Dawson Street | Saturday, 04/05/2024 | Toop + Toop | Glenn McMillan | \$822,000 |
| COLONEL LIGHT GARDENS | 20 Hastings Road | Saturday, 04/05/2024 | Smallacombe Real Estate | David Smallacombe | \$1,520,000 |
| FELIXSTOW | 5 Cann Close | Saturday, 04/05/2024 | Toop + Toop | Bronte Manuel | Sold Prior |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|--------------------|----------------------|----------------------|-------------------------------------|-----------------|-------------|
| MAGILL | 537 The Parade | Saturday, 04/05/2024 | Equity Real Estate | Brett Roenfeldt | \$1,330,000 |
| DERNANCOURT | 11 Heathfield Avenue | Saturday, 04/05/2024 | Ray White Adelaide City | John Morris | \$852,000 |
| DERNANCOURT | 2 Reynolds Avneue | Saturday, 04/05/2024 | Ray White Norwood | John Morris | \$999,000 |
| MANNINGHAM | 4 Heath Avenue | Saturday, 04/05/2024 | Ray White Campbelltown | John Morris | Sold Prior |
| NORTHGATE | 9 Hastings Lane | Saturday, 04/05/2024 | Ray White Norwood | John Morris | \$1,105,000 |
| SALISBURY PARK | 17 Smedley Terrace | Saturday, 04/05/2024 | Ray White Salisbury | John Morris | Sold Prior |
| SALISBURY PARK | 56 Heatherset Drive | Saturday, 04/05/2024 | Ray White Salisbury | John Morris | \$707,500 |
| CHELtenham | 25 Herbert Street | Saturday, 04/05/2024 | Ray White Prospect | John Morris | \$1,150,000 |
| CROYDON | 3/2A King Street | Saturday, 04/05/2024 | Toop + Toop | Vincent Doran | \$492,000 |
| KILKENNY | 28 Mundulla Street | Saturday, 04/05/2024 | Toop + Toop | Vincent Doran | Sold Prior |
| PARALOWIE | 5 Basso Crt | Saturday, 04/05/2024 | Weeks & Macklin | Jonathon Moore | \$650,000 |
| PARAFIELD GARDENS | 27 Lamorna Pde | Saturday, 04/05/2024 | Weeks & Macklin | Jonathon Moore | \$1,206,000 |
| HENLEY BEACH SOUTH | 18 Hazel Tce | Saturday, 04/05/2024 | Ray White Henley Beach | Jonathon Moore | \$1,287,000 |
| WOODVILLE WEST | 13 Jean Street | Saturday, 04/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|---------------|-----------------------|----------------------|---|-----------------|-------------|
| CAMPBELLTOWN | 7A Cedar Avenue | Saturday, 04/05/2024 | RAY WHITE GLENELG BRIGHTON | Rod Smitheram | \$850,000 |
| TERINGIE | 14 Teringie Drive | Saturday, 04/05/2024 | LJ Hooker Adelaide Metro | Troy Tyndall | \$820,000 |
| CLEARVIEW | 5/43 Fairview Terrace | Saturday, 04/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$346,000 |
| SEATON | 6A Ailsa Avenue | Saturday, 04/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| FULHAM | 2 Hughes Ave | Saturday, 04/05/2024 | Gary J Smith Real Estate | Brett Roenfeldt | \$1,375,000 |
| STEPNEY | 12 Loch Street | Saturday, 04/05/2024 | Williams Real Estate | Hamish Mill | \$1,381,000 |
| LIGHTSVIEW | 14 Winta Way | Saturday, 04/05/2024 | LJ Hooker Adelaide Metro | Troy Tyndall | \$861,500 |
| SALISBURY | 15 Robert Street | Saturday, 04/05/2024 | Professionals Manning | Brett Roenfeldt | \$750,000 |
| NOVAR GARDENS | 40 Stanford Avenue | Saturday, 04/05/2024 | RAY WHITE GLENELG BRIGHTON | Rod Smitheram | \$1,200,000 |
| HOVE | 18 Dunrobin Road | Saturday, 04/05/2024 | RAY WHITE GLENELG BRIGHTON | Rod Smitheram | \$1,310,000 |
| NORWOOD | 55 Elizabeth Street | Saturday, 04/05/2024 | LJ Hooker Adelaide Metro | Troy Tyndall | \$1,610,000 |
| TAPEROO | 472 Victoria Road | Sunday, 05/05/2024 | Ray White Semaphore | John Morris | \$636,000 |
| RIDLEYTON | 2 Blight Street | Sunday, 05/05/2024 | Toop + Toop | Vincent Doran | Sold Prior |
| WEST CROYDON | 67 Cedar Avenue | Sunday, 05/05/2024 | Toop + Toop | Vincent Doran | \$1,115,000 |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|-------------------|----------------------------|-----------------------|-------------------------------------|---------------|-------------|
| NORWOOD | 3/22-24 Sydenham Road | Sunday, 05/05/2024 | Boffo Real Estate | John Morris | \$830,000 |
| ROYAL PARK | 113 Wattle Avenue | Monday, 06/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | Sold Prior |
| PARAFIELD GARDENS | 16A Secomb Avenue | Monday, 06/05/2024 | Ray White Para Hills | John Morris | Sold Prior |
| MELROSE PARK | 12 Ferry Avenue | Wednesday, 08/05/2024 | McGees Property | Simon Lambert | \$1,220,000 |
| ROSEWATER | 13 Gray Terrace | Wednesday, 08/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| WELLAND | Unit 9, 113 Welland Avenue | Thursday, 09/05/2024 | McGees Property | Simon Lambert | \$710,000 |
| ALBERT PARK | 63 Gordon Street | Thursday, 09/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| EDWARDSTOWN | 10 Dunorlan Road | Friday, 10/05/2024 | McGees Property | Simon Lambert | \$930,000 |
| CAMDEN PARK | 20 Albert Avenue | Friday, 10/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| QUEENSTOWN | 22 Victoria Street | Saturday, 11/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| SEMAPHORE PARK | 23 Malin Street | Saturday, 11/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| ALBERT PARK | 16 May Street | Saturday, 11/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| PARADISE | 105 George Street | Saturday, 11/05/2024 | Toop + Toop | Bronte Manuel | \$834,000 |
| NAILSWORTH | 38A California Street | Saturday, 11/05/2024 | Toop + Toop | Bronte Manuel | \$1,650,000 |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|------------------|---------------------|----------------------|--------------------------|-----------------|-------------|
| KILBURN | 8/14 Talinga Avenue | Saturday, 11/05/2024 | LJ Hooker Adelaide Metro | Troy Tyndall | \$730,000 |
| DOVER GARDENS | 175 Seacombe Road | Saturday, 11/05/2024 | Keeping It Realty | Brett Roenfeldt | Sold Prior |
| CLARENCE GARDENS | 341 Cross Road | Saturday, 11/05/2024 | Harcourts Tagni | Jarrold Tagni | \$815,000 |
| GILLES PLAINS | 80b Lurline Ave | Saturday, 11/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$900,000 |
| CHELTENHAM | 12 First Ave | Saturday, 11/05/2024 | Ray White Woodville | Jonathon Moore | \$1,375,000 |
| LOCKLEYS | 5 Darwin St | Saturday, 11/05/2024 | Ray White Henley Beach | Jonathon Moore | \$1,385,000 |
| COWANDILLA | 3 Wilson St | Saturday, 11/05/2024 | Ray White Woodville | Jonathon Moore | \$1,230,000 |
| ALLENBY GARDENS | 1 Noble Tce | Saturday, 11/05/2024 | Ray White Woodville | Jonathon Moore | \$1,280,000 |
| GLENUNGA | 10 Bevington Road | Saturday, 11/05/2024 | LJ Hooker Adelaide Metro | Troy Tyndall | Sold Prior |
| ALBERT PARK | 122 Selth Street | Sunday, 12/05/2024 | Toop + Toop | Vincent Doran | \$795,000 |
| DRY CREEK | 3 Parkin Street | Monday, 13/05/2024 | Professionals Robins 888 | Brett Roenfeldt | Sold Prior |
| DRY CREEK | 3 parkin st | Monday, 13/05/2024 | Professionals Robins 888 | Vincent Wang | \$760,000 |
| FELIXSTOW | 4 Reid Avenue | Monday, 13/05/2024 | Hi Five Real Estate | John Morris | \$1,000,000 |
| HAPPY VALLEY | 68 Fraser Avenue | Tuesday, 14/05/2024 | Ray White North Adelaide | John Morris | Sold Prior |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|-----------------|-----------------------|-----------------------|-------------------------------------|----------------|-------------|
| PORT WAKEFIELD | 27 Catherine Street | Tuesday, 14/05/2024 | Ray White North Adelaide | John Morris | \$560,000 |
| NAILSWORTH | 83 Main North Road | Wednesday, 15/05/2024 | McGees Property | Simon Lambert | Sold Prior |
| SALISBURY DOWNS | 44 De Mille Street | Wednesday, 15/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| ALBERTON | 4 Caire Street | Wednesday, 15/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| MAGILL | 1/1 Barnes Avenue | Wednesday, 15/05/2024 | Ray White Norwood | John Morris | \$606,000 |
| WOODVILLE SOUTH | 3 Evans Street | Thursday, 16/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| ST CLAIR | 5 Emery Place | Thursday, 16/05/2024 | Ray White Woodville | Jonathon Moore | \$940,000 |
| WINDSOR GARDENS | 14 Petrova Avenue | Thursday, 16/05/2024 | Ray White Prospect | John Morris | \$674,000 |
| ROYAL PARK | 130 Tapleys Hill Road | Friday, 17/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| ROSSLYN PARK | 172 First Avenue | Friday, 17/05/2024 | Ray White Adelaide City | John Morris | \$1,450,000 |
| CAMPBELLTOWN | 15A Grivel Street | Friday, 17/05/2024 | Hi Five Real Estate | John Morris | \$1,350,000 |
| MAWSON LAKES | 6 Sandpiper Chase | Friday, 17/05/2024 | Ray White Kensington | John Morris | \$694,000 |
| LEABROOK | 4/35 Godfrey Terrace | Friday, 17/05/2024 | Ray White Norwood | John Morris | \$750,000 |
| PARALOWIE | 21 Rita Drive | Friday, 17/05/2024 | Ray White Prospect | John Morris | \$820,000 |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|--------------|-----------------------|----------------------|-------------------------------------|----------------|-------------|
| GREENACRES | 15 Wingate Street | Saturday, 18/05/2024 | Ray White Para Hills | John Morris | \$970,000 |
| NORTHFIELD | 43 Rowe Avenue | Saturday, 18/05/2024 | Ray White Adelaide City | John Morris | \$856,000 |
| HOPE VALLEY | 26 Canis Avenue | Saturday, 18/05/2024 | Ray White Prospect | John Morris | \$660,000 |
| MAWSON LAKES | 40 Baird Street | Saturday, 18/05/2024 | Ray White Para Hills | John Morris | \$1,002,000 |
| KENSINGTON | 3/72-74 Bridge Street | Saturday, 18/05/2024 | LJ Hooker Adelaide Metro | Troy Tyndall | \$755,000 |
| NORWOOD | 6A Davis Street | Saturday, 18/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| PARADISE | 4 Blanche Street | Saturday, 18/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| CHELTENHAM | 9 Berkeley Street | Saturday, 18/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| WEST LAKES | 33 McDonald Grove | Saturday, 18/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| KILBURN | 3 gladstone ave | Saturday, 18/05/2024 | Professionals Robins 888 | Vincent Wang | \$1,380,000 |
| WEST BEACH | 21 Atlantic Ave | Saturday, 18/05/2024 | Ray White Henley Beach | Jonathon Moore | \$1,260,000 |
| NAILSWORTH | 56 Howard St | Saturday, 18/05/2024 | DB Philpott Real Estate | Jonathon Moore | \$896,000 |
| MARION | 12 Larkdale Avenue | Saturday, 18/05/2024 | RAY WHITE GLENELG BRIGHTON | Rod Smitheram | \$890,000 |
| NORWOOD | 6A Davis Street | Saturday, 18/05/2024 | Ray White Port Adelaide/Largs | John Morris | \$1,090,000 |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|---------------|----------------------|----------------------|-------------------------------------|-------------------|-------------|
| PROSPECT | 1/351 Regency Road | Saturday, 18/05/2024 | Ray White Prospect | John Morris | \$550,000 |
| HOLDEN HILL | 9 The Parkway | Saturday, 18/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$820,000 |
| HIGHBURY | 2 Radiata Road | Saturday, 18/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$855,000 |
| PROSPECT | 106A Pulsford Road | Saturday, 18/05/2024 | Eclipse Real Estate | Brett Roenfeldt | \$1,237,500 |
| ST PETERS | 69 First Ave | Saturday, 18/05/2024 | Taarnby Real Estate | Brett Roenfeldt | \$1,680,000 |
| ALDINGA BEACH | 10 McDonald Avenue | Saturday, 18/05/2024 | Harcourts Wine Coast | Jarrold Tagni | \$668,000 |
| PARK HOLME | 8 Vineview Walk | Saturday, 18/05/2024 | RAY WHITE GLENELG BRIGHTON | Rod Smitheram | \$725,000 |
| GLENELG EAST | 4B Grove Street | Saturday, 18/05/2024 | Rod Smitheram Real Estate Pty Ltd | Rod Smitheram | \$890,000 |
| MARION | 8 Christina Street | Saturday, 18/05/2024 | RAY WHITE GLENELG BRIGHTON | Rod Smitheram | \$935,000 |
| STONYFELL | 12 Rosebank Terrace | Saturday, 18/05/2024 | Smallacombe Real Estate | David Smallacombe | \$1,371,500 |
| HIGHBURY | 77 Valley View Drive | Sunday, 19/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$975,000 |
| SEATON | 14 Meakin Tce | Sunday, 19/05/2024 | MichaelKris Real Estate | Jonathon Moore | \$1,351,000 |
| ROYAL PARK | 4B North Parade | Monday, 20/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| TENNYSON | 11/74 Military Road | Tuesday, 21/05/2024 | Ray White North Adelaide | John Morris | Sold Prior |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|-----------------|--------------------|----------------------|-------------------------------|----------------|-------------|
| MELROSE PARK | 999 South Rd | Thursday, 23/05/2024 | Commercial SA | Jonathon Moore | \$2,581,000 |
| LONSDALE | 11 Aldenhoven Road | Friday, 24/05/2024 | LJ Hooker Commercial Adelaide | Troy Tyndall | Sold Prior |
| TRANMERE | 3/16 Renown Avenue | Friday, 24/05/2024 | Ray White Adelaide City | John Morris | \$610,000 |
| BLAIR ATHOL | 27 The Parade | Friday, 24/05/2024 | Ray White Prospect | John Morris | \$975,000 |
| MODBURY NORTH | 6 Inyari Court | Saturday, 25/05/2024 | Ray White Prospect | John Morris | \$780,000 |
| SURREY DOWNS | 69 Cassia Street | Saturday, 25/05/2024 | Ray White Prospect | John Morris | \$734,000 |
| INGLE FARM | 35 Mataro Avenue | Saturday, 25/05/2024 | Ray White Para Hills | John Morris | Sold Prior |
| ELIZABETH NORTH | 17 Womma Road | Saturday, 25/05/2024 | Ray White Para Hills | John Morris | Sold Prior |
| SALISBURY | 4 De Mille Street | Saturday, 25/05/2024 | Ray White Salisbury | John Morris | \$850,000 |
| INGLE FARM | 13 Cugera Avenue | Saturday, 25/05/2024 | Ray White Para Hills | John Morris | Sold Prior |
| NOVAR GARDENS | 25 Hoylake St | Saturday, 25/05/2024 | McKibbin Real Estate | Jonathon Moore | \$873,500 |
| ENFIELD | 4 Kensington Cres | Saturday, 25/05/2024 | Ray White Woodville | Jonathon Moore | \$565,000 |
| ELIZABETH | 5 Idmiston Street | Saturday, 25/05/2024 | Ray White Salisbury | John Morris | \$613,000 |
| PAYNEHAM | 4/81 Avenue Road | Saturday, 25/05/2024 | LJ Hooker Adelaide Metro | Troy Tyndall | \$575,000 |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|------------------|----------------------|----------------------|----------------------------------|-----------------|-------------|
| ROSTREVOR | 4 Savas Road | Saturday, 25/05/2024 | LJ Hooker Adelaide Metro | Troy Tyndall | \$968,000 |
| PARALOWIE | 4 Martins Road | Saturday, 25/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$633,000 |
| SEAVIEW DOWNS | 4 Le Hunte St | Saturday, 25/05/2024 | Simon Paterson Real Estate | Brett Roenfeldt | \$970,000 |
| MODBURY HEIGHTS | 26 Melrose Street | Saturday, 25/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$836,000 |
| OVINGHAM | 55 avenue road | Saturday, 25/05/2024 | Professionals Robins 888 | Vincent Wang | \$735,000 |
| WEST BEACH | 48 Northern Ave | Saturday, 25/05/2024 | Ray White Henley Beach | Jonathon Moore | \$1,180,000 |
| NORTHGATE | 44 Meadowbank Tce | Saturday, 25/05/2024 | DB Philpott Real Estate | Jonathon Moore | \$905,000 |
| MITCHELL PARK | 30A Waterman Terrace | Saturday, 25/05/2024 | RAY WHITE GLENELG BRIGHTON | Rod Smitheram | Sold Prior |
| INGLE FARM | 22 Marco Ave | Saturday, 25/05/2024 | Professionals Salisbury | Brett Roenfeldt | \$730,111 |
| VALLEY VIEW | 36 Geraldine Street | Saturday, 25/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$805,000 |
| GILLES PLAINS | 37 Grant Avenue | Sunday, 26/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$630,000 |
| WEST LAKES SHORE | 8 Maccurrie Court | Sunday, 26/05/2024 | Ray White Salisbury | John Morris | \$930,000 |
| ATHELSTONE | 7 Mepsted Crescent | Sunday, 26/05/2024 | Ray White Norwood | John Morris | \$1,130,500 |
| FELIXSTOW | 46 Briar Road | Sunday, 26/05/2024 | Ray White Norwood | John Morris | \$1,205,000 |



MAY

AUCTIONS RESULTS

| Suburb | Address | Date | Agent | Auctioneer | Sold Price |
|----------------|--------------------|-----------------------|-------------------------------------|-----------------|-------------|
| ST AGNES | 13 Hughes Avenue | Sunday, 26/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$785,000 |
| KLEMZIG | 13/71 OG Road | Sunday, 26/05/2024 | All Adelaide City Edge | Brett Roenfeldt | \$385,000 |
| CLEARVIEW | 72 Ormond Avenue | Monday, 27/05/2024 | Ray White Para Hills | John Morris | \$593,000 |
| LARGS NORTH | 15 Kuranye Circuit | Tuesday, 28/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | P.N.D. |
| FERRYDEN PARK | 8 Milne Crt | Wednesday, 29/05/2024 | Ray White Woodville | Jonathon Moore | \$1,015,000 |
| WEST CROYDON | 52 Henry Street | Wednesday, 29/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | Sold Prior |
| HOLDEN HILL | 98 Lyons Road | Thursday, 30/05/2024 | Ray White Port Adelaide & Largs Bay | James Pedlar | Sold Prior |
| NORTH ADELAIDE | 5/74 Ward St | Friday, 31/05/2024 | Ray White Woodville | Jonathon Moore | \$900,000 |



SOCIETY AUCTIONEERS REPORTING THEIR AUCTIONS ON THE SOCIETYS UPCOMING AUCTIONS APP



Troy Tyndall



John Morris



Tony Tagni



Jarrod Tagni



Aj Colman



Brett Roenfeldt



Bronte Manuel



Rod Smitheram



Geoff Schell



Jonathon Moore



Michael Cavuoto



John Raptis



Simon Lambert



Peter Economou



Richard Thwaites



Brett Pilgrim



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Anthony DeMarco



Vincent Doran



Angus Barnden



Trent Godfrey



George Kargiotis



Hamish Mill



David Smallacombe



Nathan Casserly



Mark Griffin



Michael Fenn



Sam Doman



James Wardle



Glenn McMillan



Vincent Wang



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Marc duPlessis



Simon Tanner



Andy Edwards



James Pedlar



Scott Newton



Matt Smith



Paul Arnold



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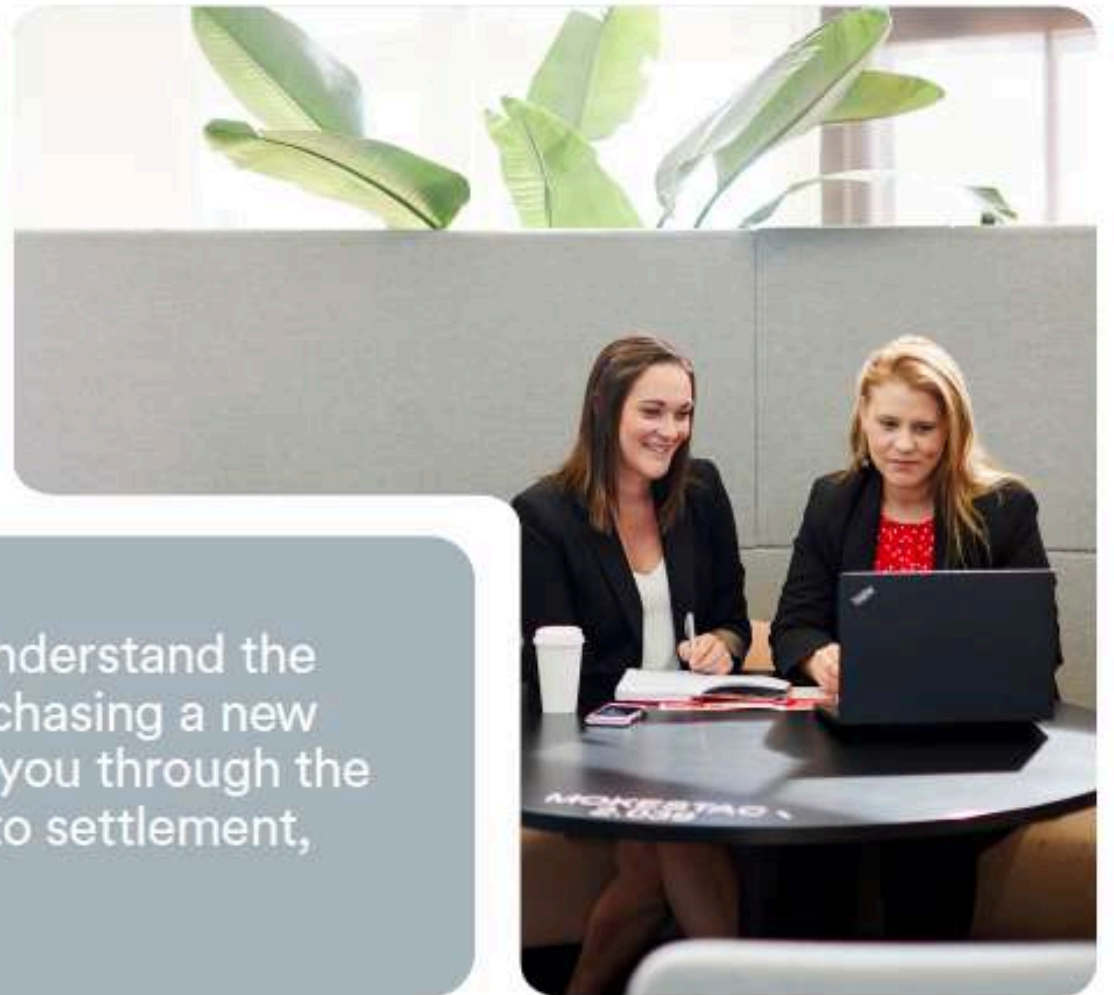
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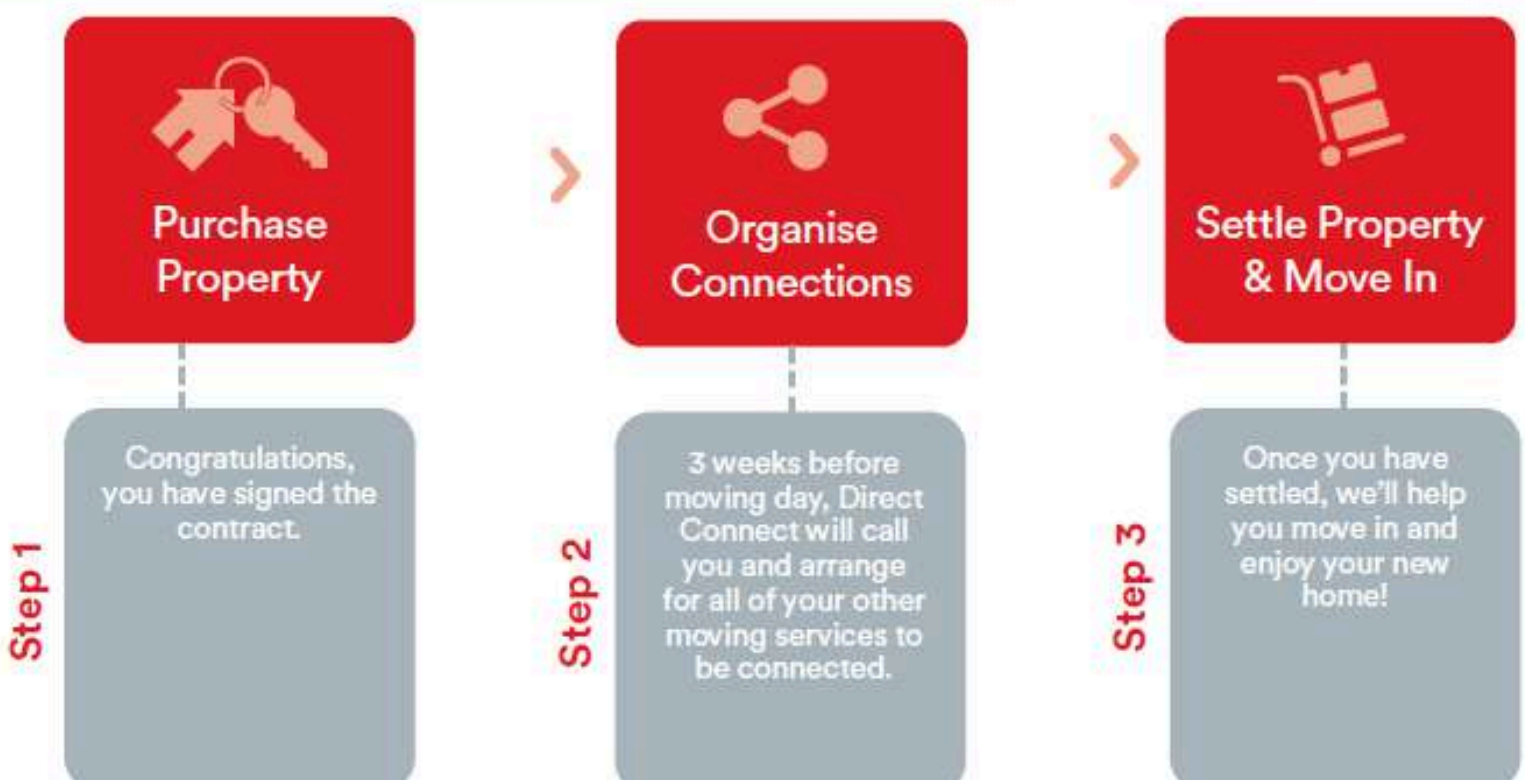
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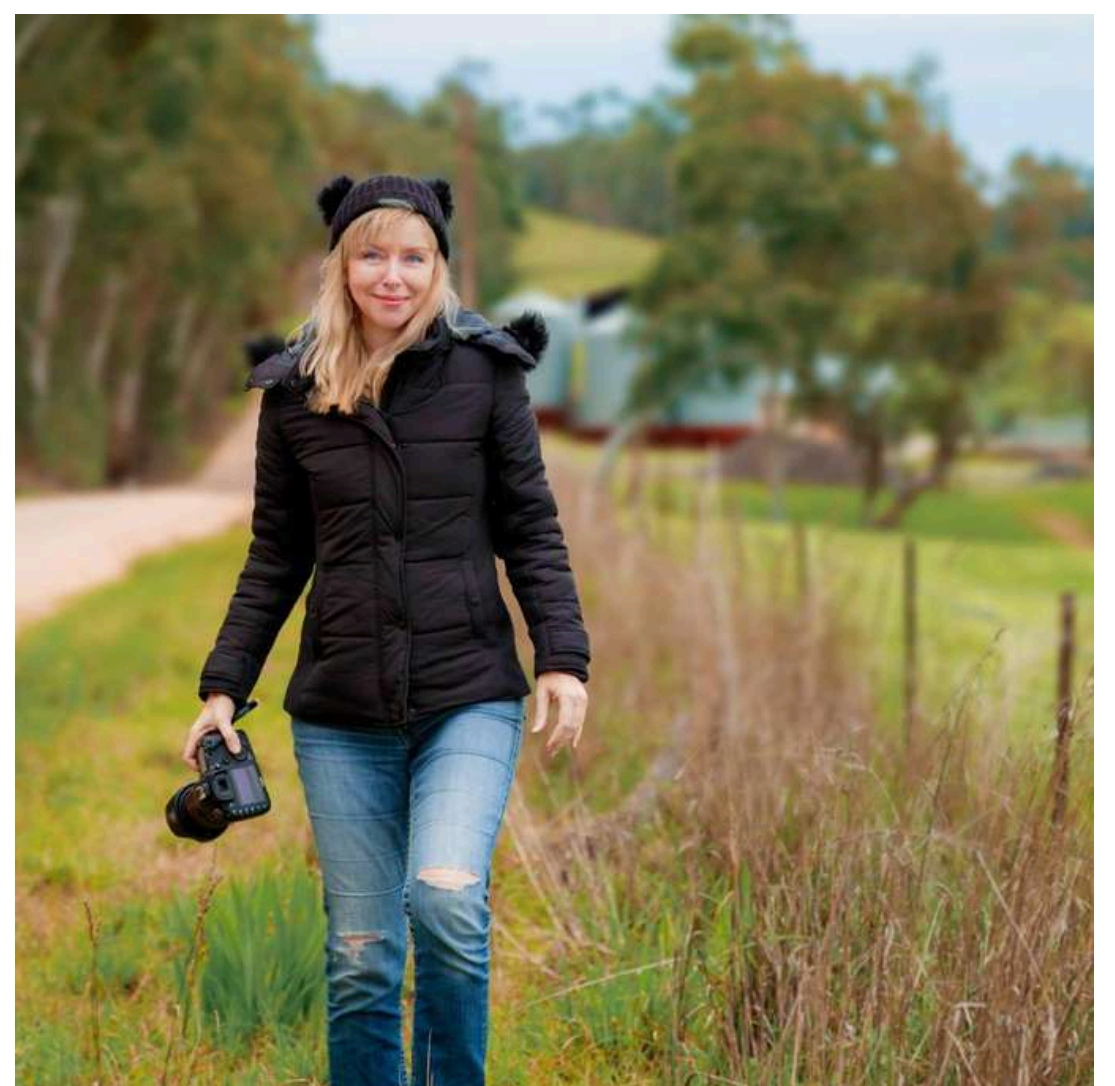
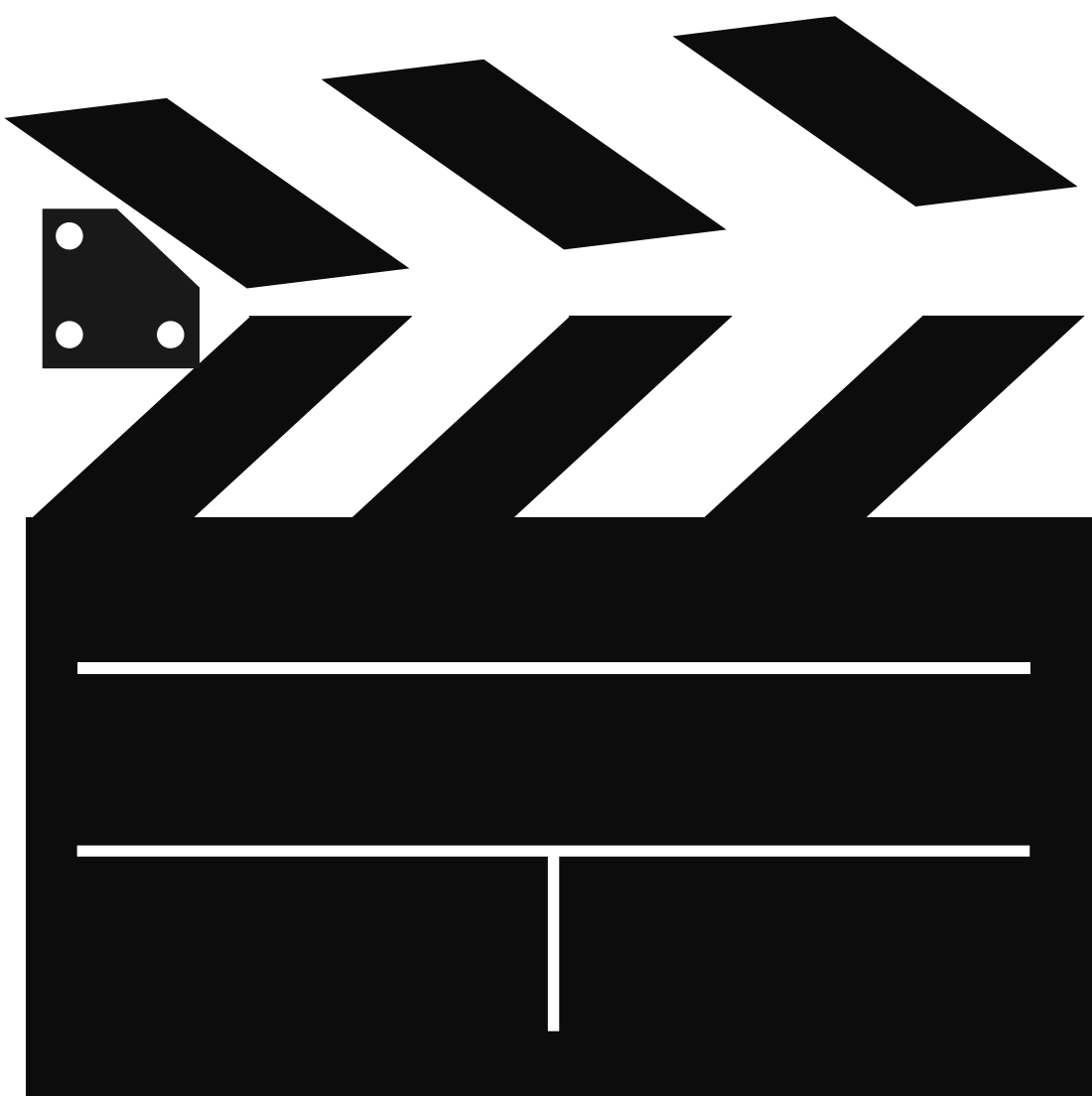
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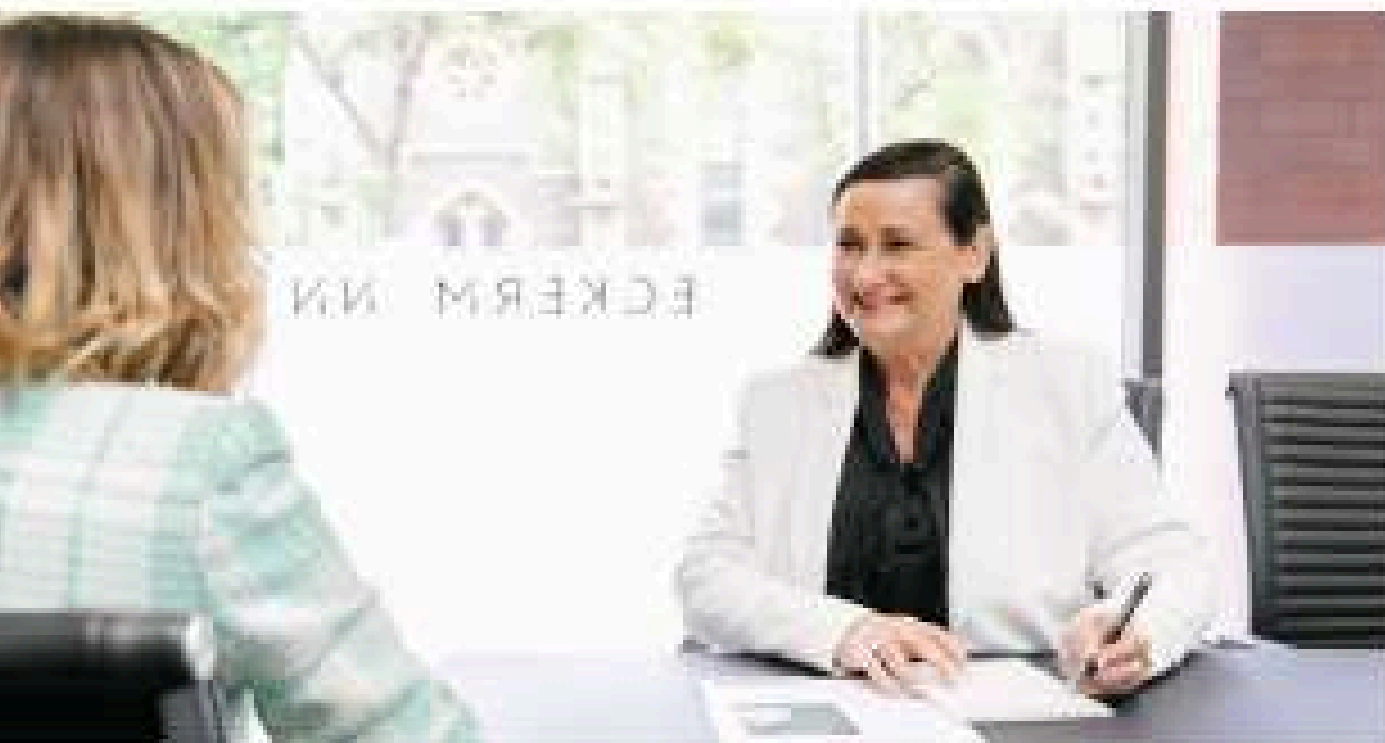
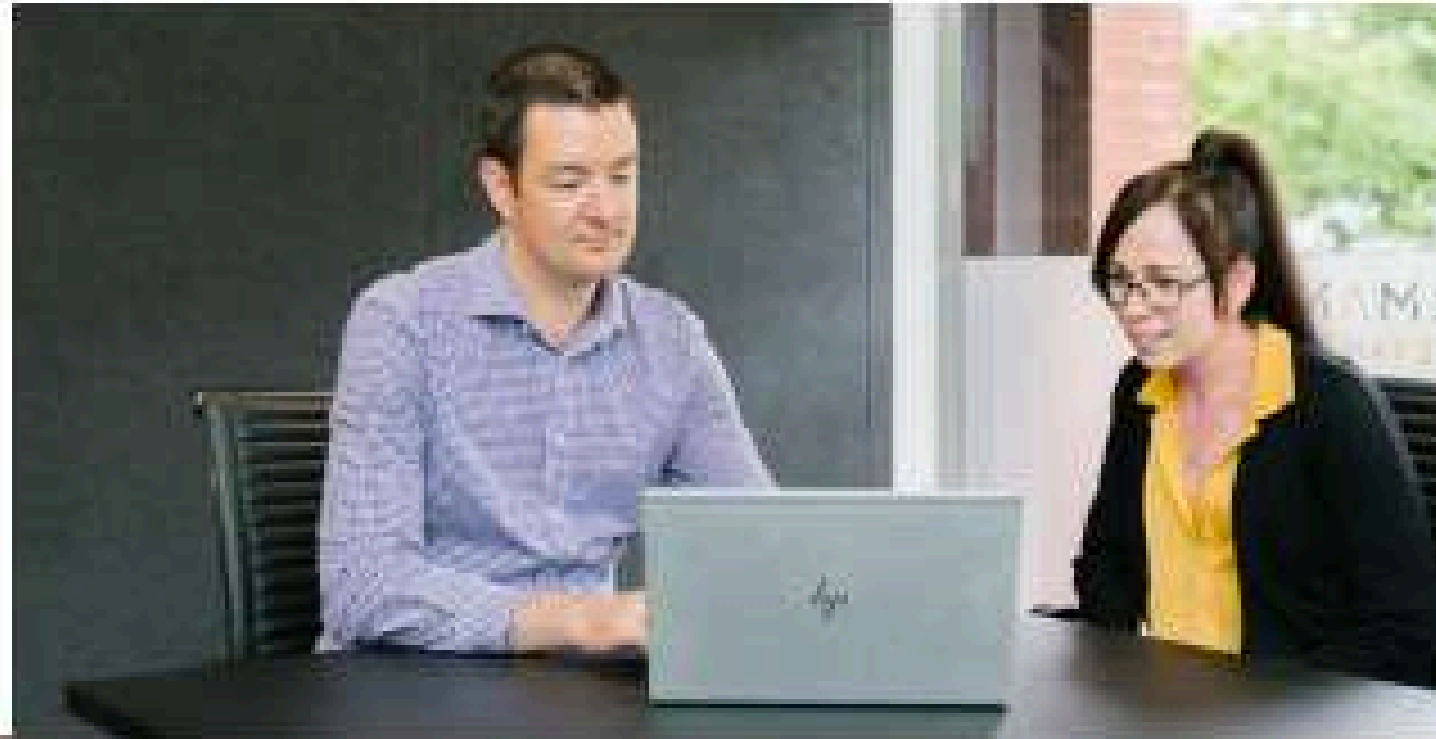
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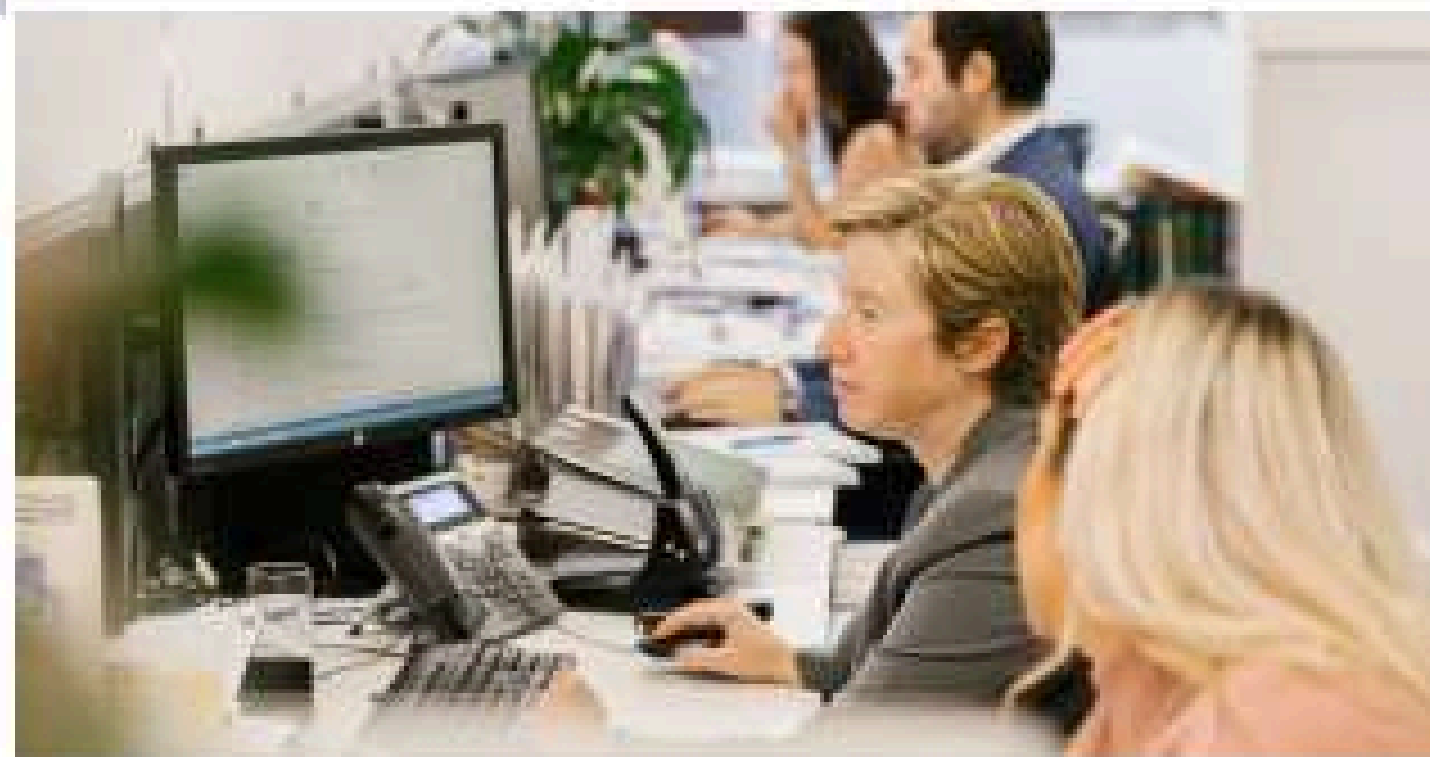


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Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

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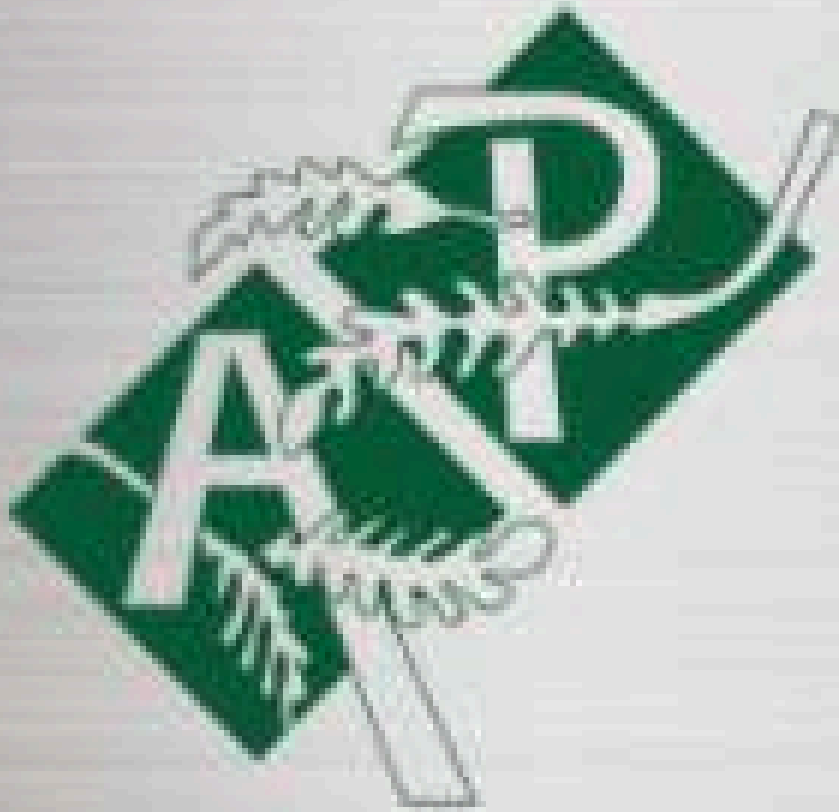


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1. **Control**, as Vendor you set the terms and conditions.
2. **You get a cash unconditional contract.**
3. **10% deposit** on the fall of the hammer.
4. **No cooling off period** applies.
5. **Allows 3 opportunities to sell** – before, at Auction or immediately after – and reduces the overall selling time in the market.
6. **Creates a sense of urgency**, which motivates purchasers to action.
7. **Allows all potential buyers to compete** amongst themselves to offer you the best price.
8. Can be used as part of a **total marketing package** where auction is the component that gets the buyers to act.
9. **Price is usually not disclosed** so you remove the objection factor.
10. **Forces buyers to make decisions** to a deadline of the auction date and brings negotiations to a head.
11. **The Auctioneer's skills, enthusiasm and techniques** can maximise the price.
12. **Vendors control their reserve price** and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.
13. In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. **With Auction the Vendor dictates the terms.**
14. **Auction opens the door** to more motivated buyers.
15. The Auction marketing campaign that you choose will be tailored to deliver **maximum exposure within the first few weeks on the market** – the time frame during which it is most likely to sell.
16. Your home is only open at **times that suit you** with a predetermined schedule of opens.
17. **The level of market interest** will help you gauge your reserve price.

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Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.

18. **The competitive Auction environment** offers the greatest chance for a premium price.
19. **Auction negates the need for commissioner's approval** when dealing with associates under legislation saving valuable time.
20. Unlike other marketing methods where buyers generally negotiate down from the asking price, **at Auction buyers increase their offers commensurate with the skills of the Auctioneer.**
21. **On the fall of the hammer the Vendor becomes a cash buyer** subject to settlement only.

Why Auction Real Estate?

Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value.

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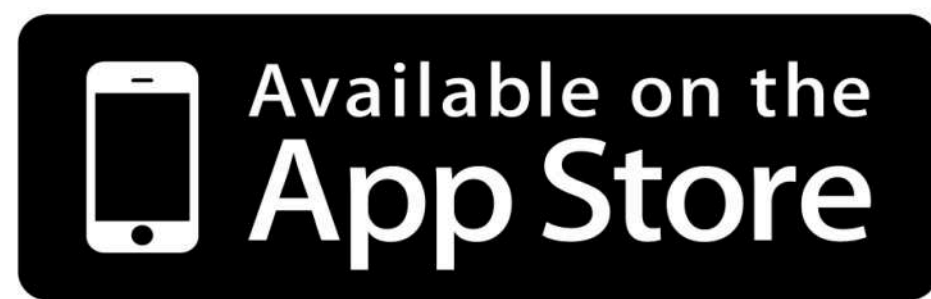
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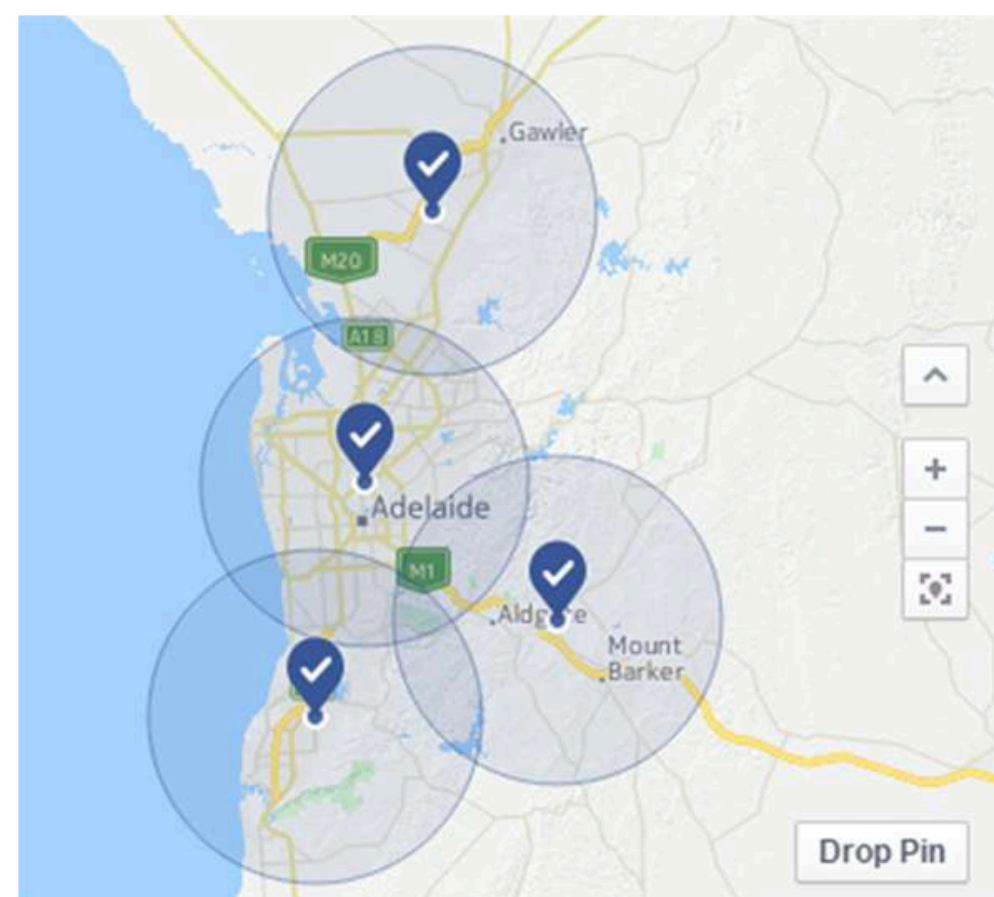
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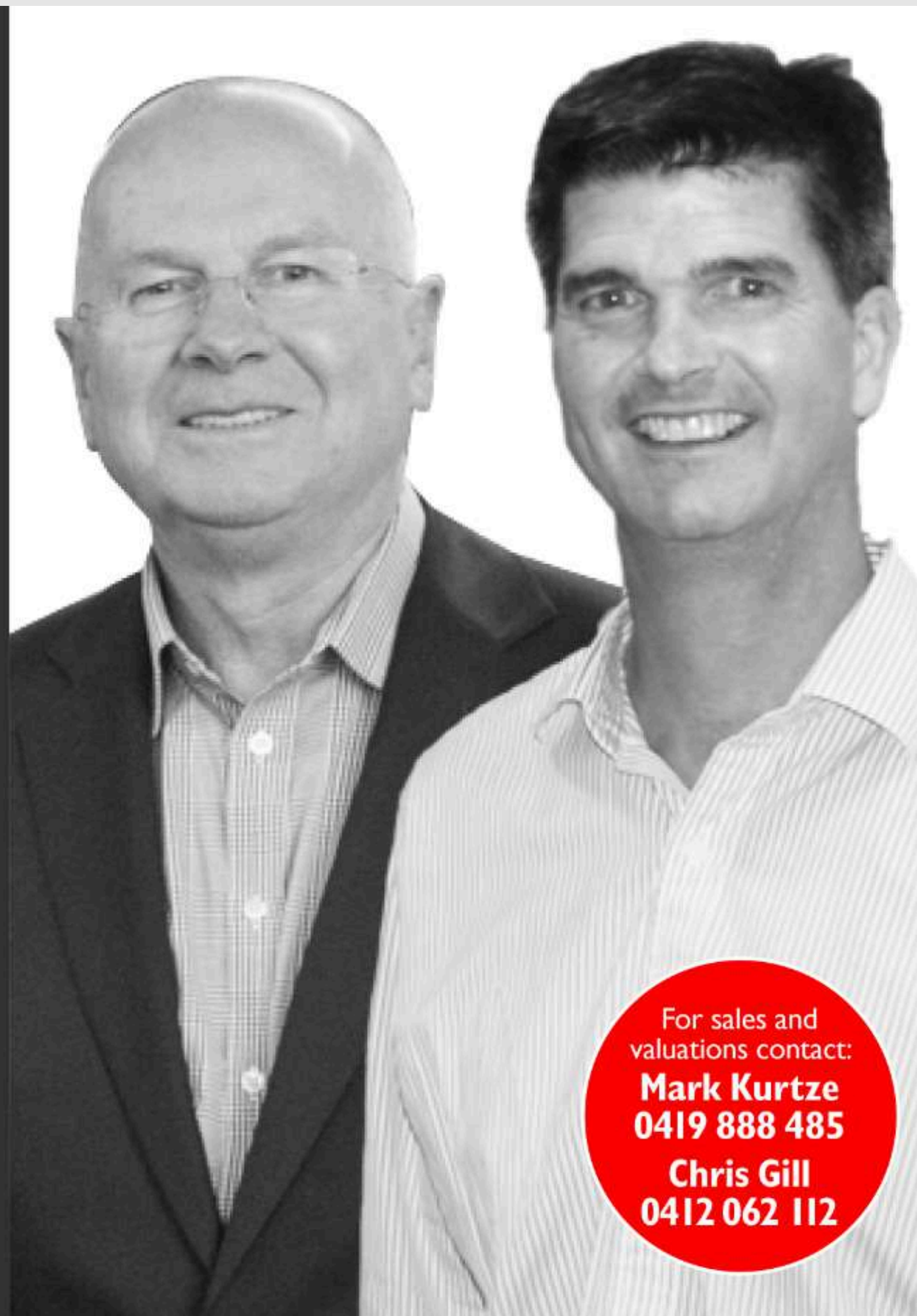
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