

Celebrating 35 Years



OCTOBER 2016

The Official Newsletter of the Society of Auctioneers & Appraisers S.A Inc.

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Sandra Berry
President



Lindsay Warner
Board Member



Ben Clarence
Board Member



Attilio Cavuoto
Board Member





AGM 2016 Awards

In speaking of the past and also the future... **The Society of auctioneers and Appraisers (SA) Inc** was incorporated in 1981. This AGM represents 35 years of its proud history so it is proper for us to recognize our founding members who have both supported and guided us through the last 35 years.

Ruby Members

We recognize those members who joined the Society prior to 1986 as a Ruby Member being a Member of the Society for 30 years.

Congratulations to these elite members in achieving this fantastic milestone.

Lin Andrews
Peter Emes
Mark Carter
Wally Karpiuk



PLATINIUM MEMBERS

We also recognize those members who joined the Society prior to 1991 as a Platinum Member. Platinum Members have been Society Members for more than 25 years

Congratulations go to **Brett Roenfeldt** in achieving 25 years continuous Membership



SILVER MEMBERS

We also recognize those members who joined the Society prior to 2006 as a Silver Member. Silver Members have been Society Members for more than 10 years

Congratulations to **Matt Smith**.





AGM 2016 Awards

MASTER AUCTIONEER AWARD:



Firstly a Master Auctioneer Award to a long standing member of the Society, **Jarrold Tagni**

At 33 years of age Jarrold became the youngest ever President in 2004. With a focus on regular communication, Jarrold launched the Breakfast of Champions series, redesigned and relaunched the Gavel & Glass

Newsletter now eBook, and promoted Auction to the public and organized a presentation to Members of the DPP at the time, Stephen Polaris discussing dealing with Government and the Courts.

Jarrold has over 25 years experience in real estate, has been a Board Member, Vice President & President of the Society and has made the finals of the SA LIFE Golden Gavel on 5 separate occasions and has been a Gold Club Auctioneer on numerous occasions.

Jarrold is overseas and his father Tony Tagni will accept the Award for him tonight.

Congratulations Jarrold, well done and well deserved, Tony Tagni accepted the Gold Badge signifying Master Membership on behalf of Jarrold





Welcome to Adelaide's Most Beautiful Golf Course

Only 15 minutes from the centre of the CBD, Mount Osmond Golf Club is blessed with glorious views of the city of Adelaide, Mount Lofty Ranges and coastline.

Our heritage clubhouse and welcoming membership will give you a golfing experience that's been delighting our members since 1927.

The wide undulating fairways, challenging greens and stimulating course layout will always make for a memorable round.

2016 Golf Classic

CLICK HERE
FOR BOOKING
FORM

Friday 14th October 2016

Mount Osmond Golf Club
60 Mount Osmond Road, Mount Osmond



Our 18 Hole Course

Our course is located up on the Adelaide Hills with glorious views of the City of Adelaide, Mt Lofty Ranges and the coastline. The wide undulating fairways, challenging greens and stimulating course layout will always make for a memorable round.

Golf Professional Ian Pritchard was awarded the joint winner of the 2015 National Club Professional of the year. This follows his recognition as 2014 and 2015 PGA Professional of the Year at the SA Golf Industry Awards.

11.30am Lunch
12.30pm Tee Off
5.00pm Prizes & Awards

\$125 for golf, on-course drinks and snacks, barbecue lunch and snacks after the game

Teams of 4 players
Ambrose with
shotgun start

Please RSVP by returning booking form to Garry Topp with the names of those attending before Friday 30th September



TRENT GODFREY—AUCTION COMPETITION



On Friday 9th September Ray White SA held their 2016 auction competition, the venue was Partridge House, Glenelg (38 Partridge Street). A great day and great event put on by the Ray White Corporate team. A field of 9 auctioneers took part, 5 novices and 4 seniors.

The winners were announced at the Ray White annual awards on Friday 16th September.

Trent Godfrey was announced the senior winner for the second year running, he is now looking forward to the SA Life Golden Gavel 2017...

Fresh out of the Society's 2 Day Auction Academy was Michael Cavuoto winning the Rising Star section



SA LIFE

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Pricing is now by user numbers

Prices include GST and are per annum:

Sole trader (1 person)	\$350
Small user (2 - 4)	\$990
Medium user (5 - 9 users) licence	\$1,760
Large user (10+ users) licensing	\$2,420

These forms are Sensational!

All Property Management & Tribunal Forms are online.

Bond Forms, Tenancy Agreements and all Notices!

The iPad is fully functional

Also check out the new Property Form condition report which is especially designed for the iPad with a fabulous new interface

Inspections now at the press of a button!

Contact for demonstration access and licensing

Genevieve: sales@reaforms.com.au or

8223 6092

Michael: itadmin@lawsoft.com.au

Brochure



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 - Firm logos on forms
 - Email forms to vendors
- All Property Management and all Tribunal Forms are online
 - 120 Forms without module restrictions
- Sales, Property Management, Commercial and Form 1 online, any time - anywhere
 - Contract in Mandarin for Chinese buyers
- Property Condition Reports are now on the iPad with push button screens
 - iPad forms can be used out of wi-fi and then sync when in wi-fi range



FIRB SERVICE FOR FOREIGN BUYERS

SERVICE TO AGENTS—CORSERS LAWYERS

Instruction Authority & Tax Invoice
FIRB Application Service and Advice

Payment to *Corsers Lawyers Pty Ltd* ABN 38 132 171 227

I _____
of _____
email _____ mobile _____

hereby request and instruct *Corsers Lawyers* to apply for FIRB approval in relation to a Contract to purchase property located at: _____


Corsers agree to advise me regarding a proposed Contract I am considering entering into and *Corsers* will prepare an Application and apply for FIRB Approval (Foreign Investment Review) for me as I wish to purchase property in Australia.

Corsers charge \$550.00 (including GST) to act for their attendances, to seek all relevant information and approval and to then confirm to the Agent selling the property that you have been granted FIRB approval for the Contract. A condition of acting is that payment is made prior to acting by credit card and I provide my details below for payment. A copy of this form is a tax invoice for the services provided.

Signed _____ Dated ____/____/20____

Date of Invoice: ____/____/20____
It is acknowledged that the services are the date of invoice.

Payment by credit card
Card Visa Mastercard

 **Download form**
Credit Card

Card Number

Name on Card * _____ * put in name and initials as on the card

Expiry Date _____ Card Verification Number * _____

Amount \$550.00 Signed _____

*this is the number on the rear of the card. For Visa and Mastercard it is located on the back of the card. It is a three (3) digit number that will either, appear on it own, or be preceded by the credit card number. Credit card charges we carry are passed on to you too. *Corsers* do not accept Diners Club or American Express

Dear Members,

Corsers now provide a full FIRB service to Agents to refer Foreign Purchasers to. Please see the attached service Forms information and Authority. The deal is closed when the FIRB approval is given so you want to get that done and we can help. New Rules coming in also require foreign buyers purchasing off the plan paying \$5,000 plus + now, so they and you (and the Vendor) need to know the deal is approved. The Banks also require prompt compliance for funding developers. So use our unique service and be on top of your business and refer buyers in to streamline prompt approvals. We have a Chinese lawyer in house at Corsers (Nadia Shivarev) to deal with any language problems also for Chinese buyers.

Contact Karley Thomas(karley.thomas@corsers.net.au) in the first instance at our office using the Forms attached for any referral.

Corsers provide a full FIRB Service For Foreign Buyers which includes:

- **FIRB applications to complete Contract purchases full advice to Purchaser on FIRB; Contract review; we can remotely advise foreign buyers; Corsers has a Chinese lawyer in house who speaks Chinese**

Call first and send all materials by email to Christine Ward or Karley Thomas at corsers@corsers.net.au:

- The Form 1 with all searches; The Contract; Signed Authority for FIRB approval applications to be applied for in the form attached below - for Corsers to Act for Purchaser FIRB Applications

Taking Auction Marketing to a Whole New Level!



GROUND BREAKING APP

Use your smart phone to search for upcoming Auctions!

GAUGE THE MARKET

The best way by monitoring Auctions!

DOWNLOAD

The Society's Upcoming Auctions App can be downloaded from your favourite App store.

Just search "upcoming auctions"

SEARCH WITH EASE

Drive around, see what's happening and search by Auctioneer, Agent, Suburb, Date and Time

INSTANT UPDATE

The moment you add or update an auction to the web page, the app will adjust accordingly

LIST

Please ensure all Upcoming Auctions are posted on our web site the minute they are listed!

Upcoming Auctions App - To be seen by over 180,000 Smartphone users in

□ Adelaide!

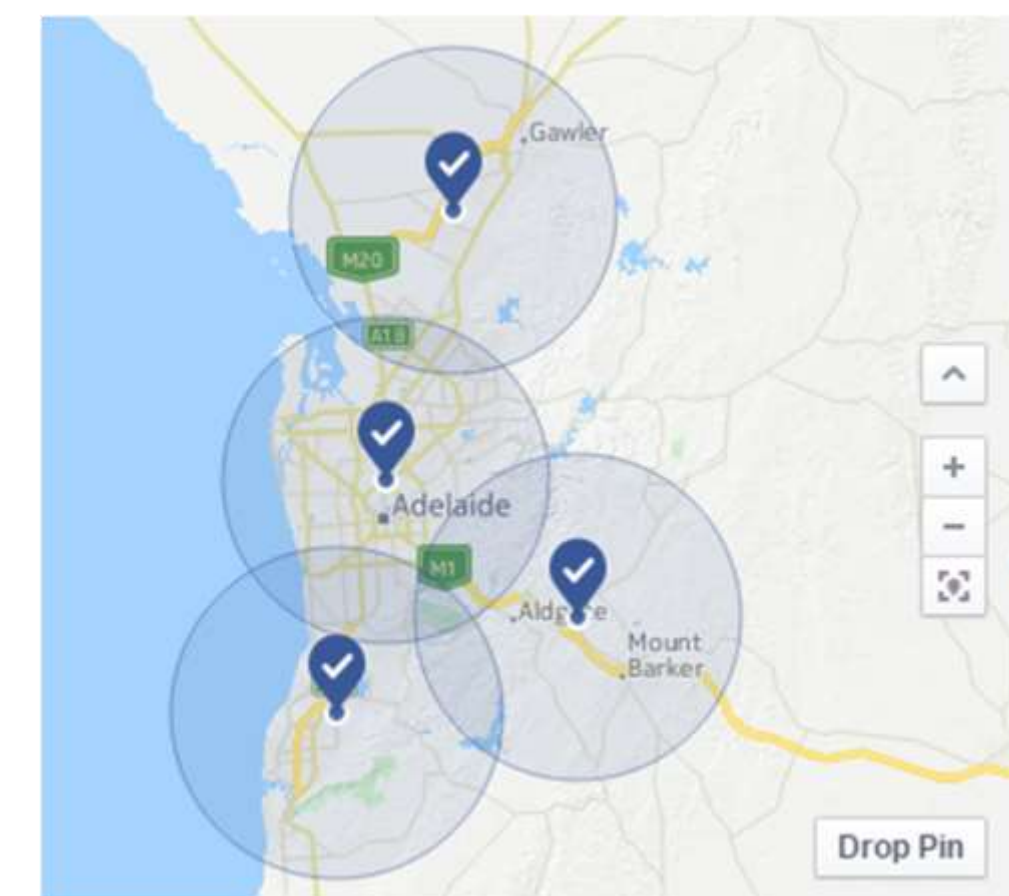


We're targeting Everyone in the below mapped out areas 25 years old+, using both Apple and Android phones.

What this means for our members...

MORE BUSINESS! With so much more exposure, downloads of our app, and awareness of auctions around Adelaide, maximise your benefit by submitting all your auctions to our website

All auctions submitted to the website will automatically be uploaded to the phone app, ABSOLUTELY FREE!



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Make sure you tell your vendors that *their auction will be advertised to thousands of the general public for free* through this Smartphone app!



Sunset Kangaroo Island Wines

www.sunset-wines.com.au

Sunset Winery ...share the experience



Sunset Winery is Kangaroo Island's first purpose built cellar door/ winery. Part of our production policy is that all fruit for the wine is sourced from Kangaroo Island vineyards

'Award Winning Island Experience' Sunset Winery achieved a four and a half star rating from James Halliday in the '2013 Wine Companion'. Sunset has become a must see, must do destination for self drive tourists to the island.

With one of the best views of any cellar door anywhere, Sunset has become known for its warm welcome, friendly service and relaxed atmosphere. Sunset Winery is the inaugural winner of the 2009 Ultimate Kangaroo Island Producers Food or Wine Experience award as judged by its customers (criteria was judged on service and local produce used in the menu).

Produce used: Island Pure Sheep Cheeses, Kangaroo Island Olive Oil Company's Kalamata olives and oil, Kangaroo Island Bakery bread, homemade gluten free muffins using local free range eggs and Cliffords Honey. Sunset's Savoury (great for 2 to share) served with tastings of our 7 premium wines, morning or afternoon tea, or a peaceful spot to enjoy a glass of wine with that special someone, look no further

Sunset Winery Kangaroo Island

ABN 67 099 878 850

PO Box 133

Penneshaw

South Australia 5222

Phone +61 8 8553 1378

Fax +61 8 8553 1379





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- Online property portal (www.wowu88.com)
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- Compatible with Mobile devices



- E-Brochure

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The Form 1 Company™

The Form 1 company is a specialist provider of the statutory Form 1 (the "cooling-off" form) to the real estate, conveyancing and legal professions.

The complexity associated with form 1 preparation now requires specialist attention. If a Form 1 is defective the contract may be at risk so it is imperative the form 1 is prepared correctly.

We sign the Form 1 for the agent, the Form 1 is then posted on our website to download and serve on the Purchaser.

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Make your searches and Form 1 compliance easy.

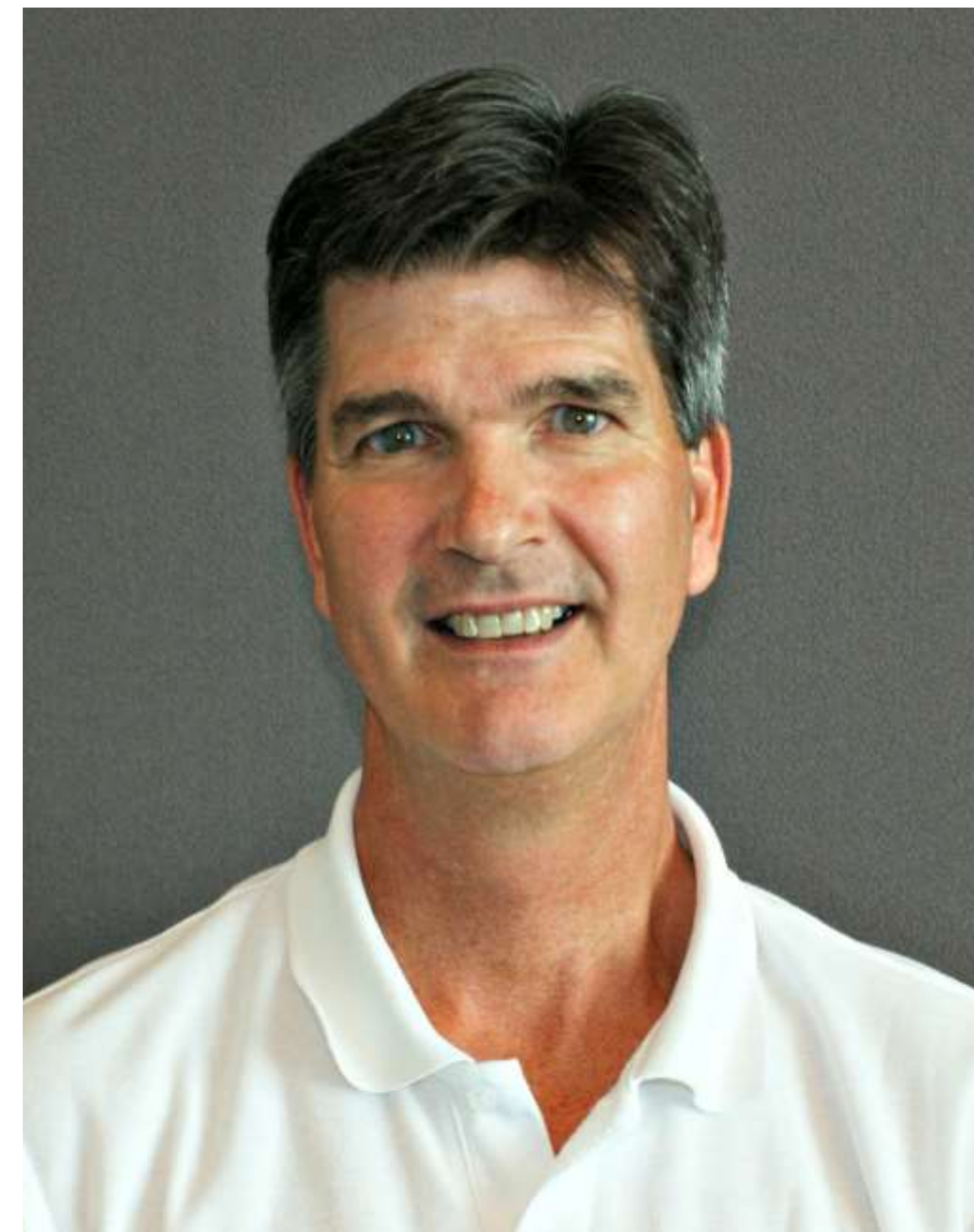
Contact Chris Gill
The Form 1 Company

Phone: 08 7221 4908

Fax: 08 7221 4909

Email: form1@form1.net.au

www.form1.net.au



Chris Gill Tel: 7221 4908

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FORM 3 COOLING OFF WAIVER SERVICE



Corsers Lawyers

are a specialist provider of Form 3 (the "cooling off" waiver form).

Need to close an auction?

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Make your contract closing and Form 3 compliance easy.

Contact:

Karley Thomas
Corsers Lawyers

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EMAIL: CORSERS@corsers.net.au



SkyVue

The Society's SkyVUE eBook has taken the Society to a new level of professionalism.

It has enabled us to interact with Members where we can post photos, include videos, update legislation, promote events and Members can book for those events with total flexibility and what's more we can edit anything we put out in seconds!

We have had superb feedback with this new dynamic way of servicing our data base and delivering up to the minute information to Members.

We love it!

Garry Topp

Chief Executive Officer

THE SOCIETY OF AUCTIONEERS AND APPRAISERS (SA) Inc.

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