



Gavel & Glass

April 2018

The Official Newsletter of the Society of Auctioneers & Appraisers S.A Inc.





Victor Velgush
President



Attilio Cavuoto
Vice President



Jarrah Holmes
Board Member



Matt Smith
Board Member



Angelo Bartemucci
Board Member



Andrew Monks
Board Member

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Society of Auctioneers & Appraisers (SA) Inc

President's Report

We have had 25 entrants in the SALIFE Golden Gavel Live in Real Estate, General and Livestock, embracing the new concept of SALIFE Golden Gavel Live. Submit a live Facebook feed from a smartphone or mobile device over the period from 1st January 2018 to 30th April 2018 – You can upload as many Auctions as you wish – only the last one uploaded will be judged.

FACEBOOK - Start liking your favourite auctioneers on Facebook, we have a lot of entrants appearing now on the net – if you like the auction please share, and like it! There will be a Facebook's Favourite Auctioneer Award again like last year. Support and promote the Auctioneers and the Auction process!

I've seen some great performances live – and there are definitely some excellent performances online.

The Society's events continue to be well-attended with great energy. If you haven't been to one lately, we strongly suggest you come to the next one!

So far this year we have had Breakfast of Champions at Lexus of Adelaide featuring Kate Smith (Raine & Horne Semaphore), Bronte Manuel (Toop & Toop), and Jason Spagnuolo (Ray White Norwood), CBS Workshops in Port Lincoln and Naracoorte, SALIFE Golden Gavel Launch at 2KW, and we have a 2 Day Auction Academy coming up in April **and make sure you're at the Rising Star Heats** (Wednesday May 16th @ 9:30am at The Mayfair Hotel in the Adelaide City) to support the new Rising Star Auctioneers!

There are limited seats for the SALIFE Golden Gavel Dinner & Awards on Thursday 31st May 2018 at The Mayfair Hotel – remember to book!

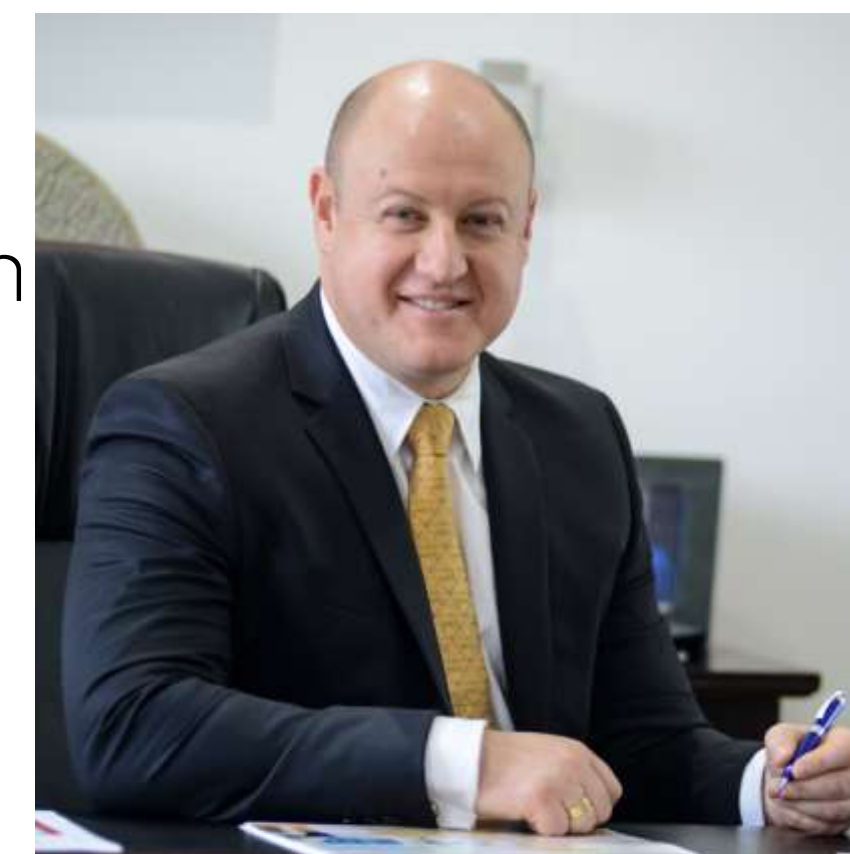
After the Awards & Dinner, there's a free drink in the Hennessy Bar for the after-party to celebrate the winners.

This year is shaping up to be vibrant, relevant, and fun – join with us to attend all events and use the opportunity to network and mix with colleagues and assist in promoting Agency and Auctions and to develop and enhance the professional standards of Members through training, technology, innovation and representation.

'til next time,

Victor Velgush
M.S.A.A.

President



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Society of Auctioneers & Appraisers (SA) Inc

Social Events Board Report

We are proposing a wine tasting with the Managing Director from Wine ministry at the end of June and invitations will be out shortly with all details. This Event will be organised by the General & Livestock Auctioneers for all members. We are proposing a Welcome new members night on the 3rd July 2018 at Cucina in North Adelaide – if you know anyone who would like to join the Society, it would be a golden opportunity to come along and meet the members!

This year we have decided to go to Mount Osmond Golf Club for the **Society's Golf Classic**. It will be a similar format to last year – Sponsoring a hole will be available to members to promote their businesses. Cowden Insurance has raised the Hole in One prize to \$20,000 this year – come and

join us at one of the enjoyable courses with stunning greens and fairways and panoramic views of the city of Adelaide on Friday 12th October 2018 – more details to come!

If any members have suggestions, please email them to admin@auctioneers.com.au

Attilio Cavuoto M.S.A.A.





Society of Auctioneers & Appraisers (SA) Inc.
SALIFE Golden Gavel Awards & Dinner

As trustee of the 2018 SALIFE Golden Gavel Awards – I'd like to ask for your support on our Facebook campaign and promote Auctions by liking your favourite Auctioneer on Facebook. The Auctioneer with the most likes on their auction video will be recognised at the Awards & Dinner as **Facebook's Most Liked Auctioneer.**

Our SALIFE Golden Gavel dinner will be one of our finest ever – held in the prestigious Mayfair Hotel.

This year, our MC Wayne Phillips will keep us entertained throughout the night. At just \$149 per head (or \$1295 per table of 10) it represents spectacular value with wonderful wines & a beautiful 3-course meal in one of Adelaide's finest **Restaurant and Hotel.**

Please remember to book online at <http://bit.ly/2tKNEUD> by Friday 18th May!
I hope to see you there at 6pm on Thursday 31st May – together we will celebrate 26 years of the longest running auction competition in the Southern Hemisphere!

Oren Klemich M.S.A.A.
SALIFE Golden Gavel Trustee

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Society of Auctioneers & Appraisers (SA) Inc.

SALIFE Golden Gavel Awards & Dinner

Thursday 31st March @ 6pm

The Mayfair Hotel | 45 King William St
Adelaide

\$149 per ticket | \$1295 per table of 10

RSVP

by Friday 18th May

<http://bit.ly/2tKNEUD>

Email: admin@auctioneers.com.au

Phone: 8372 7830

[CLICK HERE](#)

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Celebrating 26 years

SALIFE GOLDEN GAVEL LIVE

presenting the **BEST LIVE AUCTIONEER**

CELEBRATING 26 YEARS OF THE LONGEST RUNNING AUCTION COMPETITION IN THE SOUTHERN HEMISPHERE

You are invited to celebrate the achievements of the best auctioneers and appraisers of real estate, general and livestock





Society of Auctioneers & Appraisers (SA) Inc. **21 Advantages of Auction**

The 21 Advantages of using Auction
as Your Preferred Marketing Process



Auction puts the Focus on Your Property

What are the Advantages to me as a Vendor?

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Powerful Marketing Tool

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SALIFE



Include us in your marketing plan

Book now for the April issue of SALIFE magazine, on sale **Thursday, May 3rd**. With a quick lead time and prime positioning at the front of the magazine, your new property listing will be delivered in high quality to a targeted market. Full page and half page spaces are available to list on or more properties.

Booking deadline **April 18th**
Material deadline **April 23rd**

Call Brooke on 0407 312 699 or Cassandra on 0400 997 044 today to receive more information and our competitive rates.

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- Subject Clauses (Finance, Sale of another property etc) is included; not as an addendum.



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I _____
of _____
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hereby request and instruct *Corsers Lawyers* to apply for FIRB approval in relation to a Contract to purchase property located at: _____


Corsers agree to advise me regarding a proposed Contract I am considering entering into and *Corsers* will prepare an Application and apply for FIRB Approval (Foreign Investment Review) for me as I wish to purchase property in Australia.

Corsers charge \$550.00 (including GST) to act for their attendances, to seek all relevant information and approval and to then confirm to the Agent selling the property that you have been granted FIRB approval for the Contract. A condition of acting is that payment is made prior to acting by credit card and I provide my details below for payment. A copy of this form is a tax invoice for the services provided.

Signed _____ Dated ____/____/20____

Date of Invoice: ____/____/20____
It is acknowledged that the services are the date of invoice.

Payment by credit card
Card Visa Mastercard



Download form

Card Number

Name on Card * _____ * put in name and initials as on the card

Expiry Date _____ Card Verification Number * _____

Amount **\$550.00** Signed _____

*this is the number on the rear of the card. For Visa and Mastercard it is located on the back of the card. It is a three (3) digit number that will either, appear on it own, or be preceded by the credit card number. Credit card charges we carry are passed on to you too. *Corsers* do not accept Diners Club or American Express

Dear Members,

Corsers now provide a full FIRB service to Agents to refer Foreign Purchasers to. Please see the attached service Forms information and Authority. The deal is closed when the FIRB approval is given so you want to get that done and we can help. New Rules coming in also require foreign buyers purchasing off the plan paying \$5,000 plus + now, so they and you (and the Vendor) need to know the deal is approved. The Banks also require prompt compliance for funding developers. So use our unique service and be on top of your business and refer buyers in to streamline prompt approvals. We have a Chinese lawyer in house at Corsers (Nadia Shivarev) to deal with any language problems also for Chinese buyers.

Contact Karley Thomas(karley.thomas@corsers.net.au) in the first instance at our office using the Forms attached for any referral.

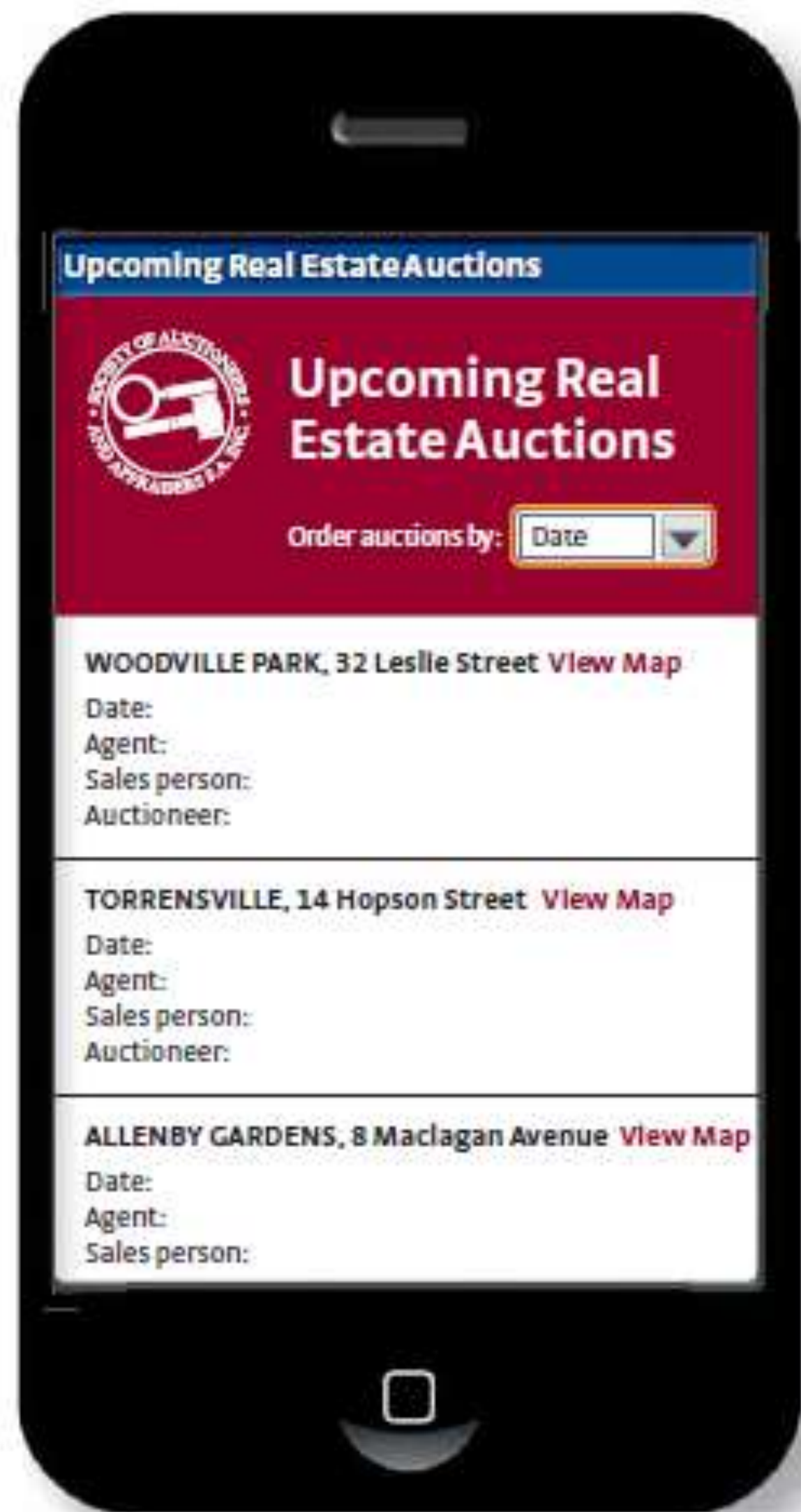
Corsers provide a full FIRB Service For Foreign Buyers which includes:

- **FIRB applications to complete Contract purchases full advice to Purchaser on FIRB; Contract review; we can remotely advise foreign buyers; Corsers has a Chinese lawyer in house who speaks Chinese**

Call first and send all materials by email to Christine Ward or Karley Thomas at corsers@corsers.net.au:

- The Form 1 with all searches; The Contract; Signed Authority for FIRB approval applications to be applied for in the form attached below - for Corsers to Act for Purchaser FIRB Applications

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SEARCH WITH EASE

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Please ensure all Upcoming Auctions are posted on our web site the minute they are listed!

Upcoming Auctions App - To be seen by over 180,000

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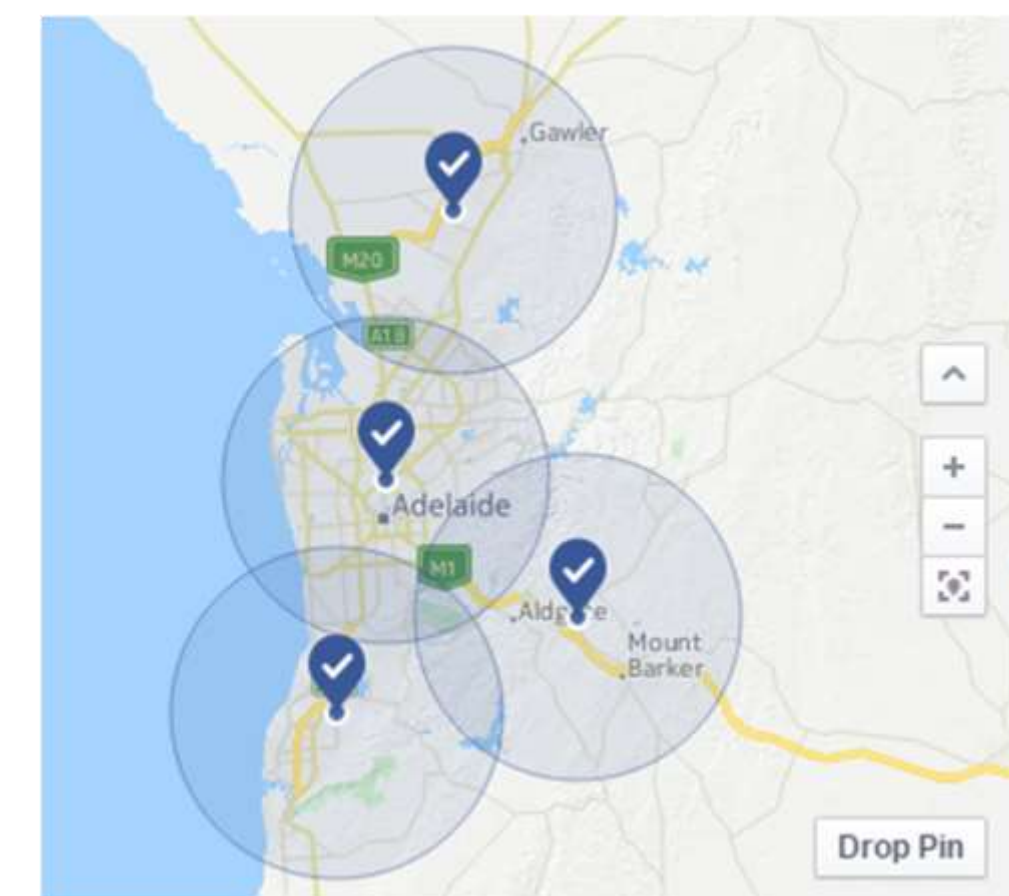


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Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing for more than 30 years.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.

For Form 1 preparation please contact Chris Gill on 7221 4908



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Garry Topp

Chief Executive Officer

THE SOCIETY OF AUCTIONEERS AND APPRAISERS (SA) Inc.

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