



AGM Presidents Report (2022)

John Morris

It has been an honour to represent such a vibrant body of top class professionals since being elected President at the AGM in 2020, and an absolute honour to have presided over the Society's 40th birthday celebrations on 1st December 2021 at the Norwood Football Club. A great milestone in the Society's history.

In the aftermath of Covid we are now able to increase Training & Social Events and whilst the Event was held after the reporting period, a major achievement for the Society has been an Agreement with the Real Estate Institute of Australia to provide the South Australian Entrants into the Australasian Auction Championships for 2022 and 2023 This year to be held in Sydney 16-18th October. We invite all members to travel to Sydney and support our Entrants.

We held 'The Society' Golden Gavel Live at Norwood FC which was a raging success, John Morris and Marc du Plessis winning the Major Awards.

Despite Covid and its aftermath, the Society has had a positive year finishing with 380 members as at 30th June up from 362 at the same time last year representing a 9.53% rise in Members for the year.

We are in a strong financial position also recording a surplus of \$9465

There will be a review of the Real Estate Legislation next year and we are working with REISA and AIC to prepare an Industry wide submission to address issues such as Prescribed Pricing, duration of Agency Agreements especially in the Country, Form 1 amendments and overly strict penalties.

I would like to thank and acknowledge the 2021 Board Vice President John Morris, board members Sarah Bower, Vincent Doran, Anthony DeMarco, Vincent Doran and the board advisors Gary Johanson (Parliamentary Issues), Chris Gill (Compliance & Finance), Ray Brincat (Structure & Training), Marc du Plessis (Livestock & General), Geoff Watts (Country – South East), Geoff Schell (Country – Mid North/Riverland), Sharon Gray (Membership & Training), Matt Smith (Sponsorship and Special Projects).

The Society is forging ahead, we have formed working relationships with REISA, the Institute of Conveyancers and Politicians, the Society has money in the Bank and a record number of members. Sponsorship is secure, the future is bright as the Society keeps up its tradition of enhancing the professional standards of members through training, technology, innovation, and representation.