



# **AGM Presidents Report (2023)**

## **John Morris**

It has been an honour to represent such a vibrant body of top class professionals since being elected to the Board in 2019 and elected as a Vice President in 2021 and President in 2022.

In the aftermath of Covid we are now able to increase Training & Social Events. A major achievement for the Society has been an Agreement with the Real Estate Institute of Australia to provide the South Australian Entrants into the Australasian Auction Championships for 2022 and 2023 Last year was held in Sydney 16-18<sup>th</sup> October with Bronte Manuel and Anthony DeMarco representing South Australia.

This year the senior Real-estate was judged by video from actual live auction performances for the heats then the top 5 competed in a lock up and performed a scripted auction in front of a panel of Judges and Bidders.

The top 5 were Robbie Smith, Bronte Manuel, Anthony DeMarco, John Morris and Sharon Gray and the top two who represented South Australia in Auckland New Zealand were Bronte Manuel and Robbie Smith with Bronte Manuel as the 2023 Golden Gavel Live Champion.

Paul Kilby won the General, Glenn McMillan won Rising Star with Angus Barnden as Runner Up. Golden Pen went to Marc du Plessis, John Morris Top Real Estate Auctioneer, Top Sales Consultant went to Thomas Crawford and Top Principal to Kate Smith. Group Auction Marketer went to Ray White with Highest Price Sales to Hamish Mil, Simon Lambert and Marc du Plessis.

The Society has had a positive year finishing with 378 members as at 30<sup>th</sup> June.

We are in a strong financial position with money in the bank however recording a deficit of \$8,835 mainly contributed to by \$10,000 paid to REIA over the last 2 years to get the privilege of supplying the SA representative into the Austros.

I would like to thank and acknowledge the 2022/2023 Board Vice President Vincent Wang, board members Sarah Bower, Vincent Doran, Anthony DeMarco, John Young and the board advisors Gary Johansson (Parliamentary Issues), Chris Gill (Compliance & Finance), Ray Brincat (Structure & Training), Marc du Plessis (Livestock & General), Geoff Watts (Country – South East), Geoff Schell (Country – Mid North/Riverland), Sharon Gray (Membership & Training), Matt Smith (Sponsorship and Special Projects), Oren Klemich Golden Gavel Trustee.

While I'm standing down from the Board, I will take on the role of Board Advisor (Eckermanns Forms and School Auction Idol)

A special thank you to Sarah Bower who left us in July in fact left the industry to pursue a new career in travel at Flight Centre Burnside. We have already had a word to Sarah about a possible sponsorship from Flight Centre to provide prizes for Golden Gavel.

We welcome Trish Johnson to the Board to fill the causal vacancy of Sarah Bower.

We also thank Vincent Wang who has also stood down from the Board and welcome Trent Godfrey to fill that casual vacancy.

We have new talent on the Board for 2023/2024 with a new exuberance and resolve to advance the Society.

In 2024, we will work jointly with REISA to reinstate the Schools Auction Idol. Proceeding is subject to securing Sponsorship as we will pay a consultant to manage the Event. We have several possibilities for Sponsorship who has shown interest.

Forms - We are currently negotiating with Eckermans for the renewal of our Agreement with them.